Monday, March 2, 2015 (Week 9)

### IN THE NEWS

- > Latest Company News
- > Weekly Commentary by Barry Parker
- > Dividend Paying Shipping Stocks

### **CAPITAL MARKETS DATA**

- > Currencies, Commodities & Indices
- > Shipping Equities Weekly Review
- > Weekly Trading Statistics by KCG

### SHIPPING MARKETS

- > Weekly Market Report by Cleartrade Exchange
- > Stifel Shipping Markets
- > Weekly Tanker Market Opinion, by Poten & Partners
- > Tanker Market Weekly Highlights, by Charles R. Weber Company
- > S&P Secondhand, Newbuilding & Demolition Markets, by Golden Destiny

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**CONTENT CONTRIBUTORS** 

### Register for 2<sup>nd</sup> Annual MLP Investing Forum



nd Annual Capital Link Master Limited Partnership Investing Forum Thursday, March 5, 2015 The Metropolitan Club, One East 60th St.,NYC







Capital Link Shipping Weekly Markets Report

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### ABOUT THE FORUM

## Please join Capital Link's 9<sup>th</sup> Annual Capital Link International Shipping & Offshore Forum on Monday, March 23, 2015 in New York City.

This Forum is organized in partnership with Clarksons Platou Securities and in cooperation with the New York Stock Exchange and NASDAQ. The event is known for its large attendance by investors, owners and financiers. Held in New York City every year, the Forum examines the macroeconomic issues that are shaping and transforming the international shipping and offshore markets today. It provides a comprehensive review and outlook of the various shipping and offshore markets, made more relevant by the release of companies' annual results. In addition, it discusses other industry trends, such as restructuring and consolidation, the various channels and methods of raising capital as well as the impact of new technologies and trading routes.

### PANEL TOPICS TO BE COVERED

- The Global Economy & World
  Trade
- Container Sector
- Shipping & The Equity Capital Markets
- Shipping & The Non-Bank Debt Markets
- Bank Finance & Shipping
- Restructuring as a Business & Investment Opportunity
- Tanker Sector

- The Presence & Role of Private Equity in Shipping Today
  From Ship Recycling to Ship
- Owning & Financing
- Dry Bulk
- Offshore Sector
- Global Shipbuilding Sector
   Overview
- LNG Sector
- LPG Sector
- Analyst Panel

# E

### Luncheon Keynote Speaker

Mr. Wilbur L. Ross Jr., Chairman & CEO – WL Ross & Co.



Capital Link Shipping Leadership Award

After the luncheon, the "2015 Capital Link Shipping Leadership Award" will be presented to Mr. Michael Parker, in recognition of his unique and extensive contribution to the shipping industry.



Seating is limited. To register and/or for more information, click on the above button or visit our website



CAPITAL LINK, INC. New York • London • Athens • Oslo 230 Park Ave. Suite 1536 New York, NY 10169 | NY: +1 (212) 661-7566 forum @capitallink.com

REGISTER





### ADD TO OUTLOOK

Attendance is complimentary for qualified delegates

AGENDA

Capital Link's 2<sup>nd</sup> Annual MLP Investing Forum will take place at the Metropolitan Club in New York City on Thursday, March 5, 2015.

This Forum is the only industry event that will focus both on the institutional investor and the financial advisor community, which has been overlooked by other industry events.

The Forum will address major topics of interest to the industry featuring sector panels, analyst panels, individual MLP presentations, 1x1 meetings with investors and financial media. The Forum combines an informational and marketing platform with unique visibility and networking opportunities. The New York location facilitates participation by major industry participants and investors.

### MARITIME COMPANIES

Capital Product Partners

GasLog Partners

**Dynagas LNG Partners** 

- Golar LNG Partners
- Hoegh LNG Partners LP
  - Navios Maritime Partners
- Navios Midstream Partners
- Seadrill Partners LLC

### **INDUSTRY TOPICS & PRESENTATIONS**

Developments, Trends & Sector Outlook

- The State of the MLP Sector 2014-2015
- Tax/Legislation/Regulatory
- **Upstream** Exploration & Production
- Midstream Gathering & Processing
- Midstream Pipelines Transportation & Storage
- Downstream
- LNG and Maritime Transportation

- MLP Closed End Funds & ETFs The Investor Perspective
- Real Property Infrastructure MLPs
- Oilfield Services
- Raising Capital for MLPs Capital Markets & Bank
  Financing
- Analyst Perspective

Please visit our website for more details. We look forward to seeing you!

For more information please contact: Eleni Bej, Director of Special Events at ebej@capitallink.com or +1(212)661-7566 in NY



## **Capital Link Shipping**

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.

### **Investor Relations & Financial Advisory**



Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:

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### www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.

### **Capital Link Shipping Weekly Markets Report**

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.







### www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).

### **Capital Link Investor Shipping Forums**

In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.

### www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

### Capital Link - New York - London - Athens - Oslo

New York - 230 Park Avenue, Suite 1536, New York, NY, 10169 Tel.: +1 212 661 7566 Fax: +1 212 661 7526 London - Longcroft House, 2-8 Victoria Avenue, London, EC2M 4NS, U.K Tel. +44(0) 203 206 1320 Fax. +44(0) 203 206 1321 Athens - 40, Agiou Konstantinou Str, Suite A 5, 151-24 Athens, Greece Tel. +30 210 6109 800 Fax +30 210 6109 801 Oslo - Raadhusgaten 25 P.O. Box 1904 Vika N-0116 Oslo, Norway www.capitallink.com www.capitallinkforum.com



IN THE NEWS

## Latest Company News

Monday, February 23, 2015

Pacific Drilling Announces Fourth-Quarter and Full-Year 2014 Results

http://www.pacificdrilling.com/Investor-Relations/News/News-Details/2015/Pacific-Drilling-Announces-Fourth-Quarter-and-Full-Year-2014-Results/default.aspx

Seaspan Reports Financial Results for the Quarter and Year Ended December 31, 2014

http://ir.seaspancorp.com/releasedetail.cfm?ReleaseID=897819

### Pacific Drilling Announces Fourth-Quarter and Full-Year 2014 Results

http://www.pacificdrilling.com/Investor-Relations/News/News-Details/2015/Pacific-Drilling-Announces-Fourth-Quarter-and-Full-Year-2014-Results/default.aspx

### Atwood Oceanics to Present at the Credit Suisse 20th Annual Energy Summit

Atwood Oceanics, Inc., announced that the Company's President and Chief Executive Officer, Robert J. Saltiel, will make a presentation to institutional investors at the Credit Suisse 20(TH) Annual Energy Summit in Vail, Colorado on Tuesday, February 24, 2015. <u>http://ir.atwd.com/file.aspx?IID=4010374&FID=27891583</u>

### Tuesday, February 24, 2015

#### Star Bulk Announces Replacements in its Board of Directors

Star Bulk Carriers Corp. (Nasdaq: SBLK), announced that entities affiliated with Oaktree Capital Management, L.P., who collectively are the Company's largest shareholder (the "Oaktree Investors"), have changed its board member designee to the Board of Directors of the Company. Mr. Rajath Shourie, a Class A director and Ms. Emily Stephens, a Class B director have resigned from the Board of Directors. Following the exercise of rights by the Oaktree Investors, afforded to them under the merger transaction previously announced in July 2014, Oaktree Investors have nominated two new individuals to replace the above resigned directors. Consequently, the Board filled the two vacancies by appointing Mr. Mahesh Balakrishnan as Class A director and Ms. Jennifer Box as Class B director both of whom will serve until their respective successors are duly elected and qualified. The number of directors constituting the Board of Directors remains at nine (9). Mses. Stephens and Box and Messrs. Shourie and Balakrishnan are all officers of Oaktree Capital Management, L.P.

http://www.starbulk.com/UserFiles/sblk022415.pdf

### Golar LNG Partners Reports Preliminary Fourth Quarter and Financial Year 2014 Results

http://www.golarIngpartners.com/index.php?name=seksjon/Stock\_Ex change\_Releases/Press\_Releases.html&pressrelease=1897007.ht ml

NewLead Holdings Announces Contract of Affreightment for MT Katerina L

NewLead Holdings Ltd. (OTC: NEWL) announced that it has entered into its first Contract of Affreightment for one of its bitumen tankers vessels, the Katerina L, for the transportation, within a ten month

period, of a minimum of 31,000 tons of bitumen over ten voyages, or, at the Charterer's option, up to a maximum of 49,600 tons of bitumen over 16 voyages. The first shipment is scheduled to commence by the end of February 2015.

http://phx.corporate-ir.net/phoenix.zhtml?c=190546&p=irolnewsArticle&ID=2019487

#### Wednesday, February 25, 2015

### DryShips Inc. Reports Financial and Operating Results for the Fourth Quarter 2014

http://dryships.irwebpage.com/press/dryspr022515.pdf

### Eagle Bulk Shipping Inc. Board of Directors Issues Statement

The Board of Directors of Eagle Bulk Shipping Inc. (Nasdaq: EGLE) issued the following statement: On February 19, 2015, Eagle Bulk's Chief Executive Officer, Sophocles N. Zoullas, delivered a written notice to the Company that alleged to be a Notice of Termination for Good Reason of his Employment Agreement.

http://www.eagleships.com/newstext/?releaseid=2020236

### Ensco plc Reports Fourth Quarter and Full-Year 2014 Results

http://www.enscoplc.com/Newsroom/Press-Releases/Press-Release-Details/2015/Ensco-plc-Reports-Fourth-Quarter-and-Full-Year-2014-Results/default.aspx

### Ocean Rig UDW Inc. Reports Financial and Operating Results for the Fourth Quarter 2014

http://cdn.capitallink.com/files/docs/companies/ocean\_rig/press/2015 /oceanrig022515.pdf

### Transocean Ltd. Reports Fourth Quarter and Full Year 2014 Results

http://www.deepwater.com/news?ID=2020310

### Dorian LPG Ltd. To Attend Various Upcoming Investor Conferences

http://www.prnewswire.com/news-releases/dorian-lpg-ltd-to-attend-upcoming-investor-conferences-300041393.html

### Golar LNG Reports Preliminary Fourth Quarter and Financial Year 2014 Results

http://www.golarIng.com/index.php?name=seksjon/Stock\_Exchange Releases/Press\_Releases.html&pressrelease=1897012.html

#### **Golar LNG Reports Dividend Information**

Reference is made to the fourth quarter 2014 report released on Feb 25, 2015. Golar LNG will be trading ex-dividend of a total dividend of \$0.45 per share on March 10, 2015. The record date will be March 12, 2015 and the dividend will be paid on or about March 24, 2015. http://www.golarlng.com/index.php?name=seksjon/Stock\_Exchange\_Releases/Press\_Releases.html&pressrelease=1897411.html

Monday, March 2, 2015 (Week 9)

IN THE NEWS

### Latest Company News

### Atwood Oceanics Declares Quarterly Cash Dividend

Atwood Oceanics, Inc. (NYSE: ATW) announced that its board of directors has declared a quarterly cash dividend of \$0.25 per share of common stock, payable on April 9, 2015 to shareholders of record as of 5:00 p.m., New York City time, on April 2, 2015. http://ir.atwd.com/file.aspx?IID=4010374&FID=27980528

#### Thursday, February 26, 2015

### Baltic Trading Limited Announces Fourth Quarter 2014 Conference Call and Webcast

Baltic Trading Limited (NYSE: BALT) announced that it will hold a conference call to discuss the Company's results for the fourth quarter of 2014 on Tuesday, March 3, 2015 at 8:30 a.m. Eastern Time. The conference call will also be broadcast live over the Internet and include a slide presentation. The Company will issue financial results for the fourth quarter ended December 31, 2014 on Monday, March 2, 2015 after the close of market trading.

http://phx.corporate-ir.net/phoenix.zhtml?c=232545&p=irolnewsArticle&ID=2020562

## Navios Maritime Partners L.P Announces Acquisition of an Option to Acquire One 13,100 TEU Container Vessel with 12 Years of Employment

Navios Maritime Partners L.P. (NYSE: NMM) announced that it has secured, for no consideration, an option to acquire a 2012 South Korean-built container vessel of 13,100 TEU from an unrelated third party. The vessel is currently chartered out to a high quality counterparty for a twelve-year period ending May 2027.

http://navios-mlp.irwebpage.com/news\_display.html?relid=2015-02-26

## Safe Bulkers, Inc. Reports Fourth Quarter and Twelve Months 2014 Results and Declares Quarterly Dividend on Common Stock

Safe Bulkers, Inc. (NYSE: SB), an international provider of marine drybulk transportation services, announced its unaudited financial results for the three- and twelve- month period ended December 31, 2014. The Board of Directors of the Company also declared a quarterly dividend of \$0.02 per share of common stock for the fourth quarter of 2014.

http://www.safebulkers.com/sbpr022615.pdf

### Star Bulk Announces Date for the Release of Fourth Quarter 2014 Results, Conference Call and Webcast

Star Bulk Carriers Corp. (Nasdaq: SBLK) announced that it will release its results for the fourth quarter ended December 31, 2014 after the market closes in New York on Thursday, March 19, 2015. Star Bulk's management team will host a conference call to discuss the Company's financial results on Friday, March 20, 2015, at 11:00 a.m. Eastern Time (ET).

http://www.starbulk.com/UserFiles/sblk022615.pdf

### Hercules Offshore, Inc. Announces Termination of Contract for Hercules 261

Hercules Offshore, Inc. (NASDAQ: HERO) announced that it has received a notice from Saudi Aramco terminating its drilling contract

for the Hercules 261, effective March 27, 2015. The Company is in the process of seeking a basis for continuing the Hercules 261 contract. As previously disclosed, the Company has been in discussions with Saudi Aramco about a possible rate reduction on the Hercules 262 and Hercules 266. The Company has not received a notice of termination from Saudi Aramco with respect to these rigs. http://ir.herculesoffshore.com/phoenix.zhtml?c=192573&p=irol-newsArticle&ID=2020466

### Seadrill Limited Announces Fourth Quarter Results

http://www.seadrill.com/investor-relations/events-and-news

#### Capital Product Partner's Launch of Offering of First Priority Ship Mortgage Notes Due 2022

Capital Product Partners L.P. ("CPLP") (NASDAQ: CPLP) announced that it intends to offer \$260 million of First Priority Ship Mortgage Notes due 2022 (the "Notes") in an offering to qualified institutional buyers in the United States pursuant to Rule 144A and outside the United States pursuant to Regulation S under the Securities Act of 1933, as amended (the "Securities Act"). The Notes will be co-issued by CPLP Finance Corporation, a wholly owned subsidiary of CPLP, and guaranteed on a senior secured basis by 11 vessel-owning subsidiaries of CPLP.

http://www.capitalpplp.com/releasedetail.cfm?ReleaseID=898545

### Capital Product Partners L.P. Announces New Charters for the M/T Amore Mio II and M/T Amoureux at Increased Day Rates

Capital Product Partners L.P. (NASDAQ: CPLP) announced that it has secured new time charter employment for the M/T 'Amore Mio II' and M/T 'Amore with increased day rates.

http://www.capitalpplp.com/releasedetail.cfm?ReleaseID=898650

### Capital Product Partners L.P. Announces Filing of Form 20-F with the SEC

Capital Product Partners L.P. (NASDAQ: CPLP), announced the filing of its annual report on Form 20-F for the year ended December 31, 2014, which includes the Partnership's audited financial statements, with the U.S. Securities and Exchange Commission (SEC) on February 26, 2015. An electronic copy of the filing is now accessible on the Partnership's website at www.capitalpplp.com. http://www.capitalpplp.com/releasedetail.cfm?ReleaseID=898667

Frontline Announces Fourth Quarter and Full Year 2014 Results http://www.frontline.bm/IR/press\_releases.shtml

### Transocean Ltd. Files Form 10-K for Full Year 2014 http://www.deepwater.com/news?ID=2020371

### Vantage Drilling Company Schedules Fourth Quarter 2014 Earnings Release Date and Conference Call

Vantage Drilling Company (NYSE MKT: VTG) announced that it will conduct a call at 11:00 AM Eastern Time on March 6, 2015 to discuss operating results for the fourth quarter 2014 and recent developments. Vantage will release earnings before the market opens on March 6, 2015.

http://www.marketwired.com/press-release/-1995520.htm



Monday, March 2, 2015 (Week 9)

IN THE NEWS

## Latest Company News

Stealthgas Inc. Reports Fourth Quarter and Twelve Months Ended December 31, 2014 Financial and Operating Results http://www.stealthgas.com/press-releases/stealthgas-inc.-reportsfourth-quarter-and-twelve-months-ended-december-31-2014financial-and-operating-re.html?Itemid=99

Ship Finance Announces Fourth Quarter 2014 Results http://www.shipfinance.bm/index.php?name=Investor\_Relations%2F Press\_Releases.html

Friday, February 27, 2015

Knightsbridge Reports Fourth Quarter and Full Year 2014 Results

http://www.knightsbridgeshipping.com/IR/press\_releases/1897901.s html

### Knightsbridge Announces Notice of Special General Meeting

As previously announced, the Special General Meeting in Knightsbridge Shipping Limited to approve the merger with Golden Ocean Group Limited is scheduled to be held at Knightsbridge's offices located at Par-la-Ville Place, 4th Floor, 14 Par-la-Ville Road, Hamilton, HM 08 Bermuda, on Thursday, March 26, 2015, at 09:30 a.m., local time. Knightsbridge fixed the close of business on Monday, February 16, 2015 as the record date for the determination of the shareholders entitled to receive notice and vote at the Special General Meeting or any adjournments or postponements thereof. http://www.knightsbridgeshipping.com/IR/press\_releases/1897897.s html

Diana Containerships Inc. Reports Financial Results for the Fourth Quarter and Year Ended December 31, 2014; Declares Cash Dividend of \$0.0025 per Share for the Fourth Quarter http://www.dcontainerships.com/investors/press-releases/newsdiana-containerships-inc-reports-financial-results-for-the-fourthguarter-and-year-ended-december-31-2014-declares-cash-dividendof-ps0-0025-per-share-for-the-fourth-guarter

#### GasLog Ltd. Announces 2015 Annual General Meeting

GasLog Ltd. (NYSE:GLOG) announced that its Board of Directors has called an annual general meeting to be held in New York on Tuesday, May 12, 2015. Shareholders of record at the close of business on Friday, March 20, 2015 will be entitled to receive notice of, and to vote at, the annual general meeting and at any adjournments or postponements thereof. Formal notice of the meeting and GasLog's proxy statement will be sent to shareholders of the Company in due course.

http://www.gaslogltd.com/investor-relations/news

## GasLog Ltd. Reports Financial Results for the Quarter Ended December 31, 2014

http://www.gaslogltd.com/investor-relations/news

### GasLog Partners LP Announces 2015 Annual General Meeting

GasLog Partners LP (NYSE:GLOP) announced that its Board of Directors has called an annual general meeting to be held in New York on Tuesday, May 12, 2015. http://www.gaslogmlp.com/investor-relations/news

Navigator Holdings Ltd. Announces Date for the Release of Fourth Quarter 2014 Results and Conference Call

http://www.navigatorgas.com/en/news-details/109/Date-for-the-Release-of-Fourth-Quarter-2014-Results

#### Monday, March 2, 2015

### Scorpio Bulkers Inc. Announces Fourth Quarter and Year End Earnings Release Date and Conference Call Details

Scorpio Bulkers Inc. (NYSE: SALT) announced that the Company plans to issue its fourth quarter and year end 2014 earnings before the market open on Wednesday, March 4, 2015 and will host a conference call later in the day at 11:30 AM Eastern Standard Time and 5:30 PM Central European Time.

http://ir.scorpiobulkers.com/press-releases/scorpio-bulkers-incannounces-fourth-quarter-and-year-end-earnings-release-date-nyse-salt-1178588

## Star Bulk Announces the Delivery of 2 Eco, Fuel Efficient Ultramax Bulk Carriers and Provides Fleet Status Update

Star Bulk Carriers Corp. (Nasdaq: SBLK) announced that on February 27, 2015 it has taken delivery of M/V Honey Badger (ex HN NE 164) and M/V Wolverine (ex HN NE 165), two 61,000 dwt Ultramax bulk carriers (collectively the "Vessels") built by Nantong COSCO KHI-Ship Engineering Co. ("NACKS"), one of the leading shipyards worldwide. The Vessels are the first two out of four similar vessels ordered at NACKS, which are all built with modern specifications for low fuel consumption and reduced carbon emissions.

http://www.starbulk.com/UserFiles/sblk030215.pdf

Scorpio Tankers Inc. Announces Financial Results for the Fourth Quarter of 2014 and Declaration of a Quarterly Dividend http://ir.scorpiotankers.com/press-releases/scorpio-tankers-incannounces-financial-results-for-the-fourth-quarter-of-2014-a-nysestng-1178375



IN THE NEWS

## Commoditization, competitive strategy, and consolidation

Looking in at shipping companies from the outside has its challenges. Businesses that are industrial don't really reveal much about their inner workings- social media blasts of blue containerships (or FPSOs with good safety records) don't really count. Indeed, the old adage "loose lips sink ships", originally applied when shipyards were cranking out T2s and Liberty ships (circa 1940's) applies just as well in commercial contexts of the business, 70 years later. Sell-side equity analysts have high levels of frustration in dealing with structures that were not built with transparency in mind. Independent analysts (including tanker nerds and those who dabble in writing) can occasionally gain good insights into what companies might do, or why they are doing it. But, such endeavors-whatever the affiliation of the analyst, involve much guesswork, complementing all hard work and financial modeling that goes into pronouncements.

It was extraordinarily refreshing to hear from a company that has no intention of launching an IPO, and is already the biggest in its niche- so therefore, it will not be going on about "consolidation" and similar things. The "general arrangement" diagram, or simply "GA" for maritime types, of a self unloading bulk carrier provided the starting point for a highly informative presentation at the Connecticut Maritime Association (CMA) monthly luncheon. The meeting, quite well attended, was something of a home-coming. The presenter, Rod Jones, President of the privately held CSL Group (based in Montreal), actually the world's largest owner and operator of such vessels, worked in Connecticut back in the 1980s with Van Ommeren and Navios. Mr. Jones, who opened CSL's U.S. office (in the Boston area) in the early 1990s, is well schooled in the business end of shipping, having earned an MBA is from the Tuck School, at Dartmouth (more on that later).

Mr. Jones offered a combination of practical business insights tied together with an interesting personal view. Importantly, the speech revealed a very principled shipping company. CSL (founded more than 100 years ago) is a member of Green Marine, a voluntary coalition of maritime companies in North America whose members strive to improve their environmental performance (with attendant economic benefits) way beyond the minimum levels outlined in regulations. Mr. Jones also proudly mentioned his firm's membership in the Maritime Anti-Corruption Network (MACN), alongside a number of leading shipowners who seek to promote a strong posture against bribery and similar practices.

Beyond the traditional self-unloaders, CSL fleet includes cement carriers and specialist trans-shipment vessels. CSL, once dubbed Canada Steamship Lines, has its roots in the Great Lakes trades, but is now a big international company- with a network of worldwide offices that stretches to Singapore and Australia. Europe is also important- CSL operates vessels in pools with established owners including Egon Oldendorff and Jebsens. After noting the lack of asset trading (more common in other parts of shipping) he told the audience: "....we are not trying to position for an IPO..." Throughout his talk, he stressed the importance of a long term approach to industrial transportation, based on deep knowledge and customer relationships and without position lists of open spot vessels.

Mr. Jones' discussion of strategy was the opening for the more personal side of his remarks and slides. In contrast with the more common Powerpoint affairs typically seen at roadshows or industry conferences, it was clear that Mr. Jones (rather than a junior number cruncher) had actually crafted the presentation. He explained that he was born into a "shipping family". His father started his career started with Great Lakes ore shipping, and later went on to become one of the founders of Navios Corporation-which was originally part of U.S. Steel, in the 1950s. However, after getting the shipping bug, Rod Jones used his MBA lessons on strategy (one slide showed that Michael Porter book that some 1980's vintage B-School grads might remember) to seek out a less commoditized part of the maritime business for himself. Self-unloaders (similarly with chemical tankers and gas



Barry Parker is a financial writer and analyst. His articles appear in a number of prominent maritime periodicals including Lloyds List, Fairplay, Seatrade, and Maritime Executive and Capital Link Shipoing.

carriers) allow a particular company to stand out from another ostensibly in the same business. Indeed, in one notable quote, Mr. Jones pointed out that, in commoditized shipping- like oil tankers, for example,: "...the freight rate for cargo on a brand new ship is the same as it would be on an old clunker."

The differentiation within drybulk (to bespoke versus homogenous) is critical to the CSL story, and to that of Mr. Jones personally. In the audience was a mentor of sorts to Mr. Jones, C. Sean Day- the CMA's Commodore in 2005, who had much to do with shaping the modern-day Navios, still around, 60 years on. Mr. Day also has played an important role in shaping the Teekay group of companies- which received a round-about mention when the luncheon speaker sung the praises of being private. The Porter book, "Competitive Strategy," once required reading at MBA programs, is no doubt worth a dusting off.

Then we have a fresh dose of consolidation within the commoditized sector. Last week saw the new face of such consolidation. It was revealed that General Maritime and crude tanker entity within Navig8 would be joining forces in a stock for stock deal described variously as a "merger", an "acquisition", and a "business combination"- we will just stick with the latter. The General Maritime team, led by Darmouth B-School grad Peter G, will be taking the helm - but Navig8's commercial team will be booking the vessels through its well established pools. Though the business combination, dubbed Gener8, has been long anticipated, the non transparent nature of both entities leaves observers with many questions. Oaktree, a long time investor at General Maritime (even back to its pre-IPO days in the 1990s), seems to be firmly in the consolidation driver's seat. Navig8's crude tanker business may have other investors, Avenue Capital and Monarch Alternative Capital, in the catbird's seat, but the transaction is clearly a Private Equity driven tie-up, anyway you slice it. Oaktree has co-operated in various business ventures with each of these two PE players previously. Indeed, Monarch Alternative Capital has been a big investor in Star Bulk Carriers (on the dry side)- where, let's say, Oaktree exerts a great deal of influence. An explicit Oaktree connection has been denied in the "business combination (with one media account famously suggesting that the deal stemmed from the good vibes resulting from the guys having had a nice meal togetherthough omitting the all-important detail of who paid). However- would an allstock deal really happen, if the investors- even from different pools of PE money, were not all very comfortable with each other? With financial guys running the show, if the markets cooperate, we can surmise that a listing in New York might be generated.

The consolidation trend is indeed a real one, though economists can debate exactly how much "pricing power" merged shipping companies might have (compared to more concentrated industries like utilities and the like). When the often mysterious providers of alternative capital decide to talk about their shipping investments- they do mention the importance of building bigger companies. The strong tanker market lately has put such deals in the air, as Tankers International (dominated by the now listed Euronav, clearly a darling of sell side analysts and financial investors) has gotten together with Frontline on a chartering arrangement. Frontline itself, now flush and able to meet its coming obligations thanks to the healthy tanker markets, is now looking at merging with Frontline 2012. The latter is looking to move its drybulk and gas tanker investments out. Thus, Gener8, with the 46 large tankers it would control, would be joining an elite peer group. And, back to Michael Porter and all that, there are commodity industries where a smallish number of players do exert pricing power. The tanker nerds will all be



Monday, March 2, 2015 (Week 9)

CAPITAL MARKETS DATA

## Select Dividend Paying Shipping Stocks

Stock Prices as of February 27, 2015

| Company Name                       | Ticker | Quarterly<br>Dividend | Annualized<br>Dividend | Last Closing<br>Price<br>(Feb. 27, 2015) | Annualized<br>Dividend Yield |
|------------------------------------|--------|-----------------------|------------------------|------------------------------------------|------------------------------|
| Container                          |        |                       |                        |                                          |                              |
| Costamare Inc                      | CMRE   | \$0.29                | \$1.16                 | \$19.43                                  | 5.97%                        |
| Diana Containerships               | DCIX   | \$0.0025              | \$0.01                 | \$2.49                                   | 0.40%                        |
| Seaspan Corp                       | SSW    | \$0.375               | \$1.50                 | \$18.72                                  | 8.01%                        |
| Dry Bulk                           |        |                       |                        |                                          |                              |
| Baltic Trading Limited             | BALT   | \$0.01                | \$0.04                 | \$1.79                                   | 2.23%                        |
| Navios Maritime Holdings Inc.      | NM     | \$0.06                | \$0.24                 | \$4.35                                   | 5.52%                        |
| Safe Bulkers Inc.                  | SB     | \$0.02                | \$0.08                 | \$3.79                                   | 2.11%                        |
| Tankers                            |        |                       |                        |                                          |                              |
| Ardmore Shipping Corp.             | ASC    | \$0.10                | \$0.40                 | \$10.57                                  | 3.78%                        |
| DHT Holdings, Inc.                 | DHT    | \$0.05                | \$0.20                 | \$6.90                                   | 2.90%                        |
| Navios Maritime Acquisition Corp   | NNA    | \$0.05                | \$0.20                 | \$3.51                                   | 5.70%                        |
| Nordic American Tankers Limited    | NAT    | \$0.22                | \$0.88                 | \$10.23                                  | 8.60%                        |
| Scorpio Tankers Inc                | STNG   | \$0.12                | \$0.48                 | \$8.66                                   | 5.54%                        |
| Teekay Tankers Ltd                 | TNK    | \$0.03                | \$0.12                 | \$5.85                                   | 2.05%                        |
| Tsakos Energy Navigation Ltd       | TNP    | \$0.06                | \$0.24                 | \$7.50                                   | 3.20%                        |
| Mixed Fleet                        |        |                       |                        |                                          |                              |
| Ship Finance International Limited | SFL    | \$0.42                | \$1.68                 | \$16.01                                  | 10.49%                       |
| Teekay Corporation                 | ТК     | \$0.31625             | \$1.265                | \$44.24                                  | 2.86%                        |
| LNG/LPG                            |        |                       |                        |                                          |                              |
| GasLog Ltd                         | GLOG   | \$0.14                | \$0.56                 | \$19.79                                  | 2.83%                        |
| Golar LNG                          | GLNG   | \$0.45                | \$1.80                 | \$31.02                                  | 5.80%                        |
| Maritime MLPs                      |        |                       |                        |                                          |                              |
| Capital Product Partners L.P.      | CPLP   | \$0.2325              | \$0.93                 | \$9.30                                   | 10.00%                       |
| Dynagas LNG Partners               | DLNG   | \$0.4225              | \$1.69                 | \$19.98                                  | 8.46%                        |
| GasLog Partners LP                 | GLOP   | \$0.4345              | \$1.738                | \$25.44                                  | 6.83%                        |
| Golar LNG Partners, L.P.           | GMLP   | \$0.5625              | \$2.25                 | \$26.11                                  | 8.62%                        |
| Hoegh LNG Partners                 | HMLP   | \$0.3375              | \$1.35                 | \$22.45                                  | 6.01%                        |
| KNOT Offshore Partners L.P.        | KNOP   | \$0.49                | \$1.96                 | \$22.45                                  | 8.73%                        |
| Navios Maritime Partners L.P.      | NMM    | \$0.4425              | \$1.77                 | \$12.25                                  | 14.45%                       |
| Navios Maritime Midstream Partners | NAP    | \$0.1973              | \$0.7892               | \$14.34                                  | 5.50%                        |
| Teekay LNG Partners L.P.           | TGP    | \$0.70                | \$2.80                 | \$37.05                                  | 7.56%                        |
| Teekay Offshore Partners L.P.      | TOO    | \$0.5384              | \$2.1536               | \$21.94                                  | 9.82%                        |
| Offshore Drilling                  |        |                       |                        |                                          |                              |
| Ocean Rig UDW                      | ORIG   | \$0.19                | \$0.76                 | \$8.00                                   | 9.50%                        |





Monday, March 2, 2015 (Week 9)

CAPITAL MARKETS DATA

| Preferred<br>Shipping<br>Stocks            | Box<br>Ships<br>Series C | Costamare<br>Series B | Costamare<br>Series C | Diana<br>Shipping<br>Series B | Global<br>Ship Lease<br>Series B | International<br>Shipholding<br>Series A | International<br>Shipholding<br>Series B | Navios<br>Series<br>G | Navios<br>Series H |
|--------------------------------------------|--------------------------|-----------------------|-----------------------|-------------------------------|----------------------------------|------------------------------------------|------------------------------------------|-----------------------|--------------------|
| Ticker                                     | TEUPRC                   | CMREPRB               | CMREPRC               | DSXPRB                        | GSLB                             | ISHPRA                                   | ISHPRB                                   | NMPRG                 | NMPRH              |
| Fixed<br>Annual<br>Dividend <sup>(1)</sup> | 9.00                     | 7.625                 | 8.50                  | 8.875                         | 8.75                             | 9.50                                     | 9.00                                     | 8.75                  | 8.625              |
| Liquidation<br>Preference                  | \$24.00                  | \$25.00               | \$25.00               | \$25.00                       | \$25.00                          | \$100.00                                 | \$100.00                                 | \$25.00               | \$25.00            |
| Last Closing<br>Price<br>(02/27/15)        | \$19.75                  | \$26.10               | \$26.90               | \$24.91                       | \$22.95                          | \$104.05                                 | \$101.83                                 | \$22.01               | \$21.58            |

| Preferred<br>Shipping<br>Stocks            | Safe<br>Bulkers<br>Series B | Safe<br>Bulkers<br>Series C | Safe<br>Bulkers<br>Series D | Seaspan<br>Series C | Seaspan<br>Series D | Seaspan<br>Series E | Teekay<br>Offshore<br>Series A | Tsakos<br>Energy<br>Series B | Tsakos<br>Energy<br>Series C |
|--------------------------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------|---------------------|---------------------|--------------------------------|------------------------------|------------------------------|
| Ticker                                     | SBPRB                       | SBPRC                       | SBPRD                       | SSWPRC              | SSWPRD              | SSWPRE              | TOOPRA                         | TNPPRB                       | TNPPRC                       |
| Fixed<br>Annual<br>Dividend <sup>(1)</sup> | 8.00                        | 8.00                        | 8.00                        | 9.50                | 7.95                | 8.25                | 7.25                           | 8.00                         | 8.875                        |
| Liquidation<br>Preference                  | \$25.00                     | \$25.00                     | \$25.00                     | \$25.00             | \$25.00             | \$25.00             | \$25.00                        | \$25.00                      | \$25.00                      |
| Last<br>Closing<br>Price<br>(02/27/15)     | \$24.67                     | \$20.90                     | \$20.99                     | \$26.83             | \$25.94             | \$25.93             | \$22.92                        | \$24.97                      | \$26.05                      |

(1) Annual dividend percentage based upon the liquidation preference of the preferred shares.

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Capital Link Shipping Weekly Markets Report

CAPITAL MARKETS DATA

### Indices

Week ending, Friday, February 27, 2015

| America           | Symbol | 2/27/2015 | 2/20/2015 | % Change | YTD % Change | 2-Jan-15  |
|-------------------|--------|-----------|-----------|----------|--------------|-----------|
| Dow Jones         | INDU   | 18,132.70 | 18,140.44 | -0.04    | 1.68         | 17,832.99 |
| Dow Jones Transp. | TRAN   | 9,024.52  | 9,131.16  | -1.17    | -0.82        | 9,098.98  |
| NASDAQ            | CCMP   | 4,963.53  | 4,955.97  | 0.15     | 5.01         | 4,726.81  |
| NASDAQ Transp.    | CTRN   | 3,821.90  | 3,879.19  | -1.48    | -2.91        | 3,936.65  |
| S&P 500           | SPX    | 2,104.50  | 2,110.30  | -0.27    | 2.25         | 2,058.20  |

**MAJOR INDICES** 

| Europe            | Symbol | 2/27/2015 | 2/20/2015 | % Change | YTD % Change | 2-Jan-15 |
|-------------------|--------|-----------|-----------|----------|--------------|----------|
| Deutsche Borse Ag | DAX    | 11,401.66 | 11,050.64 | 3.18     | 16.76        | 9,764.73 |
| Euro Stoxx 50     | SX5E   | 3,599.00  | 3,490.53  | 3.11     | 14.64        | 3,139.44 |
| FTSE 100 Index    | UKX    | 6,940.64  | 6,915.20  | 0.37     | 6.00         | 6,547.80 |

| Asia/Pacific | Symbol | 2/27/2015 | 2/20/2015 | % Change | YTD % Change | 2-Jan-15  |
|--------------|--------|-----------|-----------|----------|--------------|-----------|
| ASX 200      | AS51   | 5,928.77  | 5,881.54  | 0.80     | 9.07         | 5,435.93  |
| Nikkei 225   | NKY    | 24,823.29 | 24,836.76 | -0.05    | 4.05         | 23,857.82 |
| Nikkei 225   | NKY    | 18,797.94 | 18,332.30 | 2.54     | 7.72         | 17,450.77 |

|--|

| Index                       | Symbol | 2/27/2015 | 2/20/2015 | % Change | 2-Jan-15 | YTD % Change |
|-----------------------------|--------|-----------|-----------|----------|----------|--------------|
| Capital Link Maritime Index | CLMI   | 1,928.92  | 1,970.04  | -2.09    | 2,270.00 | -15.03       |
| Tanker Index                | CLTI   | 1,165.82  | 1,146.43  | 1.69     | 1,322.86 | -11.87       |
| Drybulk Index               | CLDBI  | 628.07    | 624.49    | 0.57     | 622.45   | 0.90         |
| Container Index             | CLCI   | 1,536.48  | 1,511.20  | 1.67     | 1,471.29 | 4.43         |
| LNG/LPG Index               | CLLG   | 2,689.14  | 2,731.61  | -1.55    | 3,082.31 | -12.76       |
| Mixed Fleet Index           | CLMFI  | 1,835.28  | 1,908.32  | -3.83    | 2,441.80 | -24.84       |
| MLP Index                   | CLMLP  | 2,437.11  | 2,483.22  | -1.86    | 2,882.73 | -15.46       |



Monday, March 2, 2015 (Week 9)

CAPITAL MARKETS DATA

| Index                     | Symbol | 2/27/2015 | 2/20/2015 | % Change | 2-Jan-15 | YTD % Change |
|---------------------------|--------|-----------|-----------|----------|----------|--------------|
| Baltic Dry Index          | BDIY   | 540       | 513       | 5.26     | 771      | -29.96       |
| Baltic Capesize Index     | BCIY   | 521       | 542       | -3.87    | 456      | 14.25        |
| Baltic Panamax Index      | BPIY   | 540       | 514       | 5.06     | 827      | -34.70       |
| Baltic Supramax Index     | BSI    | 515       | 490       | 5.10     | 884      | -41.74       |
| Baltic Handysize Index    | BHSI   | 308       | 270       | 14.07    | 488      | -36.89       |
| Baltic Dirty Tanker Index | BDTI   | 841       | 840       | 0.12     | 885      | -4.97        |
| Baltic Clean Tanker Index | BCTI   | 695       | 600       | 15.83    | 775      | -10.32       |

**BALTIC INDICES** 

### TRANSPORTATION STOCKS

| DRYBULK                      | TICKER | 2/27/2015<br>Friday | 2/20/2015<br>Friday | Change<br>% | 52<br>week<br>high | 52 week<br>low | 1/2/2015 | Three Month<br>Avg. Volume |
|------------------------------|--------|---------------------|---------------------|-------------|--------------------|----------------|----------|----------------------------|
| Baltic Trading Ltd           | BALT   | \$1.79              | \$1.69              | 5.92%       | \$7.60             | \$1.50         | \$2.39   | 830,066                    |
| Diana Shipping Inc           | DSX    | \$6.93              | \$7.23              | -4.15%      | \$13.55            | \$6.31         | \$6.65   | 641,423                    |
| DryShips Inc                 | DRYS   | \$0.95              | \$0.98              | -3.05%      | \$4.14             | \$0.78         | \$1.13   | 9,043,089                  |
| Eagle Bulk Shipping Inc      | EGLE   | \$11.00             | \$9.97              | 10.33%      | \$16.44            | \$0.68         | \$14.42  | 102,092                    |
| FreeSeas Inc                 | FREE   | \$0.09              | \$0.09              | -5.56%      | \$2.11             | \$0.07         | \$0.09   | 2,197,597                  |
| Globus Maritime Ltd          | GLBS   | \$1.60              | \$2.33              | -2.85%      | \$4.44             | \$1.53         | \$2.30   | 9,549                      |
| Knightsbridge Shipping Ltd   | VLCCF  | \$4.93              | \$4.58              | 7.64%       | \$16.16            | \$3.76         | \$4.27   | 908,628                    |
| Navios Maritime Holdings Inc | NM     | \$4.35              | \$4.32              | 0.69%       | \$11.49            | \$3.61         | \$4.09   | 1,051,568                  |
| Navios Maritime Partners LP  | NMM    | \$12.25             | \$12.48             | -1.84%      | \$20.40            | \$9.67         | \$11.01  | 963,438                    |
| Paragon Shipping Inc         | PRGN   | \$1.85              | \$1.89              | -2.12%      | \$8.09             | \$1.65         | \$2.66   | 110,182                    |
| Safe Bulkers Inc             | SB     | \$3.79              | \$3.51              | 7.98%       | \$11.43            | \$3.44         | \$3.84   | 513,956                    |
| Scorpio Bulkers              | SALT   | \$2.55              | \$2.24              | 13.84%      | \$10.25            | \$1.31         | \$1.95   | 2,671,009                  |
| Seanergy Maritime            | SHIP   | \$0.81              | \$0.79              | 3.10%       | \$1.98             | \$0.65         | \$0.90   | 8,615                      |
| Star Bulk Carriers Corp      | SBLK   | \$4.62              | \$4.50              | 2.67%       | \$15.52            | \$3.85         | \$6.12   | 721,293                    |

| TANKERS                      | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>Iow | 1/2/2015 | 3-Month<br>Avg. Vol. |
|------------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Ardmore Shipping Corp        | ASC    | \$10.57   | \$10.54   | 0.28%    | \$14.84       | \$8.81       | \$12.00  | 145,506              |
| Capital Product Partners LP  | CPLP   | \$9.30    | \$9.30    | 0.00%    | \$11.56       | \$6.79       | \$7.97   | 610,518              |
| DHT Holdings Inc             | DHT    | \$6.90    | \$7.26    | -4.96%   | \$9.05        | \$5.30       | \$7.71   | 2,321,441            |
| Euronav NV                   | EURN   | \$12.27   | \$12.36   | -0.73%   | \$12.53       | \$10.95      | N/A      | N/A                  |
| Frontline Ltd/Bermuda        | FRO    | \$2.51    | \$2.66    | -5.64%   | \$4.63        | \$1.19       | \$2.51   | 4,027,124            |
| Knot Offshore Partners       | KNOP   | \$22.45   | \$23.23   | -3.36%   | \$29.89       | \$19.20      | \$23.21  | 58,173               |
| Navios Acquisition           | NNA    | \$3.51    | \$3.60    | -2.50%   | \$4.07        | \$2.47       | \$3.76   | 487,028              |
| Navios Maritime Midstream    | NAP    | \$14.34   | \$14.00   | 2.43%    | \$15.00       | \$11.50      | \$13.39  | 120,787              |
| Nordic American              | NAT    | \$10.23   | \$10.26   | -0.29%   | \$11.88       | \$7.19       | \$10.21  | 1,829,520            |
| Scorpio Tankers Inc          | STNG   | \$8.66    | \$8.23    | 5.22%    | \$10.54       | \$6.74       | \$8.54   | 2,542,420            |
| Teekay Offshore Partners LP  | ТОО    | \$21.94   | \$20.72   | 5.89%    | \$37.03       | \$19.99      | \$26.00  | 343,160              |
| Teekay Tankers Ltd           | TNK    | \$5.85    | \$5.96    | -1.85%   | \$6.71        | \$3.28       | \$5.22   | 1,874,099            |
| Top Ships                    | TOPS   | \$1.06    | \$1.18    | -10.17%  | \$10.50       | \$1.00       | \$1.11   | 58,764               |
| Tsakos Energy Navigation Ltd | TNP    | \$7.50    | \$7.39    | 1.49%    | \$8.35        | \$4.99       | \$6.96   | 532,800              |





Monday, March 2, 2015 (Week 9)

CAPITAL MARKETS DATA

| CONTAINERS               | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk   | 52 wk   | 1/2/2015 | 3-Month   |
|--------------------------|--------|-----------|-----------|----------|---------|---------|----------|-----------|
| CONTAINERS               | TICKET | 2/2//2015 | 2/20/2015 | Change % | high    | low     | 1/2/2015 | Avg. Vol. |
| Box Ships Inc            | TEU    | \$0.88    | \$0.87    | 0.57%    | \$2.92  | \$0.67  | \$0.89   | 140,903   |
| Costamare Inc            | CMRE   | \$19.43   | \$19.06   | 1.94%    | \$24.36 | \$16.00 | \$17.61  | 145,347   |
| Danaos Corp              | DAC    | \$6.29    | \$5.97    | 5.36%    | \$7.50  | \$4.13  | \$5.57   | 26,667    |
| Diana Containerships Inc | DCIX   | \$2.49    | \$2.22    | 12.16%   | \$4.03  | \$1.85  | \$2.03   | 141,662   |
| Global Ship Lease Inc    | GSL    | \$5.38    | \$5.36    | 0.37%    | \$5.58  | \$3.12  | \$4.65   | 74,534    |
| Seaspan Corp             | SSW    | \$18.72   | \$18.30   | 2.30%    | \$24.31 | \$17.30 | \$18.39  | 227,557   |

|                        | Tisless | 0/07/004 F | 0/00/0045 | Change 0/ | 52 wk   | 52 wk   | 4/0/0045 | 3-Month   |
|------------------------|---------|------------|-----------|-----------|---------|---------|----------|-----------|
| LPG/LNG                | Ticker  | 2/27/2015  | 2/20/2015 | Change %  | high    | low     | 1/2/2015 | Avg. Vol. |
| Dynagas LNG Partners   | DLNG    | \$19.98    | \$19.95   | 0.15%     | \$25.27 | \$14.00 | \$17.23  | 96,244    |
| GasLog Ltd             | GLOG    | \$19.79    | \$19.46   | 1.70%     | \$31.89 | \$15.95 | \$20.08  | 1,193,674 |
| Gaslog Partners        | GLOP    | \$25.44    | \$25.05   | 1.56%     | \$36.91 | \$21.00 | \$26.41  | 98,747    |
| Golar LNG Ltd          | GLNG    | \$31.02    | \$31.32   | -0.96%    | \$72.50 | \$28.36 | \$35.71  | 2,415,866 |
| Golar LNG Partners LP  | GMLP    | \$26.11    | \$27.76   | -5.94%    | \$39.00 | \$24.35 | \$31.93  | 396,738   |
| Hoegh LNG Partners     | HMLP    | \$22.45    | \$22.90   | -1.97%    | \$25.89 | \$16.64 | \$20.48  | 66,121    |
| Navigator Gas          | NVGS    | \$18.41    | \$17.27   | 6.60%     | \$31.50 | \$15.26 | \$20.19  | 541,056   |
| StealthGas Inc         | GASS    | \$6.15     | \$6.14    | 0.16%     | \$11.70 | \$5.28  | \$6.33   | 221,873   |
| Teekay LNG Partners LP | TGP     | \$37.05    | \$37.75   | -1.85%    | \$47.19 | \$35.42 | \$42.91  | 350,052   |

| MIXED FLEET                    | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>Iow | 1/2/2015 | 3-Month<br>Avg. Vol. |
|--------------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Euroseas Ltd                   | ESEA   | \$0.73    | \$0.76    | -3.28%   | \$1.39        | \$0.71       | \$0.75   | 65,181               |
| Ship Finance International Ltd | SFL    | \$16.01   | \$15.33   | 4.44%    | \$19.82       | \$13.11      | \$14.67  | 720,922              |
| Teekay Corp                    | TK     | \$44.24   | \$45.66   | -3.11%   | \$67.12       | \$42.20      | \$50.05  | 683,396              |

| MLPs                      | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>low | 1/2/2015 | 3-Month<br>Avg. Vol. |
|---------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Capital Product Partners  | CPLP   | \$9.30    | \$9.30    | 0.00%    | \$11.56       | \$6.79       | \$7.97   | 610,518              |
| Dynagas LNG Partners      | DLNG   | \$19.98   | \$19.95   | 0.15%    | \$25.27       | \$14.00      | \$17.23  | 96,244               |
| GasLog Partners           | GLOP   | \$25.44   | \$25.05   | 1.56%    | \$36.91       | \$21.00      | \$26.41  | 98,747               |
| Golar LNG Partners LP     | GMLP   | \$26.11   | \$27.76   | -5.94%   | \$39.00       | \$24.35      | \$31.93  | 396,738              |
| Hoegh LNG Partners        | HMLP   | \$22.45   | \$22.90   | -1.97%   | \$25.89       | \$16.64      | NA       | 66,121               |
| Knot Offshore Partners    | KNOP   | \$22.45   | \$23.23   | -3.36%   | \$29.89       | \$19.20      | \$23.21  | 58,173               |
| Navios Maritime Midstream | NAP    | \$14.34   | \$14.00   | 2.43%    | \$15.00       | \$11.50      | N/A      | N/A                  |
| Navios Partners           | NMM    | \$12.25   | \$12.48   | -1.84%   | \$20.40       | \$9.67       | \$11.01  | 963,438              |
| Teekay Offshore           | TOO    | \$21.94   | \$20.72   | 5.89%    | \$37.03       | \$19.99      | \$26.00  | 343,160              |
| Teekay LNG                | TGP    | \$37.05   | \$37.75   | -1.85%   | \$47.19       | \$35.42      | \$42.91  | 350,052              |

| OFFSHORE DRILL RIGS       | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>low | 1/2/2015 | 3-Month<br>Avg. Vol. |
|---------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Atwood Oceanics           | ATW    | \$31.01   | \$34.38   | -9.80%   | \$53.79       | \$26.76      | \$28.67  | 1,943,328            |
| Diamond Offshore Drilling | DO     | \$30.43   | \$34.15   | -10.89%  | \$51.93       | \$29.05      | \$37.23  | 2,025,949            |
| Ensco International       | ESV    | \$24.47   | \$29.76   | -17.78%  | \$55.62       | \$24.41      | \$30.17  | 5,911,459            |
| Hercules Offshore         | HERO   | \$0.45    | \$0.86    | -47.68%  | \$4.99        | \$0.45       | \$1.03   | 4,016,866            |
| Noble Corp.               | NE     | \$16.64   | \$19.05   | -12.65%  | \$30.03       | \$14.52      | \$16.84  | 8,562,351            |
| Ocean Rig UDW Inc         | ORIG   | \$8.00    | \$8.61    | -7.08%   | \$19.87       | \$7.46       | \$9.42   | 736,159              |
| Pacific Drilling          | PACD   | \$3.64    | \$3.74    | -2.67%   | \$10.88       | \$3.20       | \$4.71   | 1,332,142            |
| Rowan Companies           | RDC    | \$21.61   | \$24.68   | -12.44%  | \$33.68       | \$19.81      | \$23.72  | 2,494,607            |
| Seadrill Ltd.             | SDRL   | \$11.53   | \$12.34   | -6.56%   | \$40.37       | \$9.52       | \$12.01  | 16,466,724           |
| Transocean                | RIG    | \$16.13   | \$17.01   | -5.17%   | \$46.00       | \$15.21      | \$18.12  | 15,310,988           |
| Vantage Drilling Company  | VTG    | \$0.37    | \$0.40    | -7.01%   | \$1.98        | \$0.32       | \$0.49   | 1,669,631            |





Monday, March 2, 2015 (Week 9)

| Oslo-Listed Shipping Comps<br>(currency in NOK) | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>Iow | 1/2/2015 | 3-Month<br>Avg. Vol. |
|-------------------------------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Goldean Ocean                                   | GOGL   | \$5.40    | \$5.38    | 0.37%    | \$13.63       | \$4.68       | \$4.91   | 4,268,172            |
| Stolt-Nielsen Ltd.                              | SNI    | \$125.00  | \$126.00  | -0.79%   | \$188.50      | \$106.50     | \$124.50 | 52,723               |
| Frontline Ltd.                                  | FRO    | \$19.50   | \$19.60   | -0.51%   | \$33.20       | \$7.74       | \$19.40  | 2,791,924            |
| Jinhui Shpg. & Trans                            | JIN    | \$11.75   | \$12.70   | -7.48%   | \$27.40       | \$11.25      | \$12.50  | 65,993               |
| Odfjell (Common A Share)                        | ODF    | \$21.70   | \$24.00   | -9.58%   | \$39.60       | \$20.20      | \$31.00  | 108,649              |
| Odfjell (Common B Share)                        | ODFB   | \$26.00   | \$22.90   | -10.48%  | \$39.50       | \$18.30      | \$27.50  | 48,767               |
| Solvang ASA                                     | SOLV   | \$26.30   | \$22.70   | 15.86%   | \$26.30       | \$20.20      | #N/AN/A  | 2,717                |
| Eitzen Chemical ASA                             | ECHEM  | \$4.34    | \$4.40    | -1.36%   | \$7.80        | \$1.81       | \$5.35   | 69,973               |
| American Shipping Co.                           | AMSC   | \$33.60   | \$29.00   | 15.86%   | \$50.05       | \$28.25      | \$36.60  | 77,770               |
| Wilson ASA                                      | WILS   | N/A       | \$12.50   | N/A      | \$17.00       | \$10.50      | N/A      | 112                  |
| Hoegh LNG                                       | HLNG   | \$94.75   | \$88.50   | 7.06%    | \$105.00      | \$48.80      | \$84.75  | 123,910              |
| Belships ASA                                    | BEL    | N/A       | \$3.70    | N/A      | \$6.44        | \$3.70       | \$4.10   | 14,325               |
| I.M. Skaugen                                    | IMSK   | \$3.15    | \$2.85    | 10.53%   | \$11.50       | \$2.75       | \$4.68   | 52,768               |
| Western Bulk                                    | WBULK  | \$4.00    | \$4.00    | 0.00%    | \$13.50       | \$3.90       | \$4.51   | 129,241              |

| OFFSHORE SUPPLY          | Ticker | 2/27/2015 | 2/20/2015 | Change % | 52 wk<br>high | 52 wk<br>Iow | 1/2/2015 | 3-Month<br>Avg. Vol. |
|--------------------------|--------|-----------|-----------|----------|---------------|--------------|----------|----------------------|
| Gulfmark Offshore        | GLF    | \$16.44   | \$16.51   | -0.42%   | \$50.31       | \$16.14      | \$24.80  | 707,117              |
| Hornback Offshore        | HOS    | \$20.86   | \$19.97   | 4.46%    | \$46.92       | \$18.93      | \$24.77  | 931,924              |
| Nordic American Offshore | NAO    | \$9.38    | \$9.65    | -2.80%   | \$20.40       | \$9.38       | N/A      | 314,304              |
| Tidewater                | TDW    | \$28.20   | \$28.82   | -2.15%   | \$56.40       | \$28.20      | \$32.33  | 1,138,848            |
| Seacor Holdings          | CKH    | \$72.51   | \$73.98   | -1.99%   | \$90.05       | \$68.19      | \$74.10  | 196,237              |





## Capital Link Shipping Weekly Markets Report

CAPITAL MARKETS DATA

## Shipping Equities: The Week in Review

### SHIPPING EQUITIES UNDERPERFORM THE BROADER MARKET

During last week, shipping equities underperformed the broader market, with the Capital Link Maritime Index (CLMI), a composite index of all US listed shipping stocks, declining 2.09%, compared to the S&P 500 down 0.27%, Nasdaq growing 0.15%, and Dow Jones Industrial Average (DJII) decreasing 0.04%.

Tanker stocks were the best performers during last week, with Capital Link Tanker Index rising 1.69%, followed by Capital Link Container Index increasing 1.67%. Mixed Fleet equities were the least performer during last week, with Capital Link Mixed Fleet Index declining 3.83%.

During last week, dry bulk shipping stocks underperformed the physical market, with Baltic Dry Index (BDI) 5.26% higher, compared to the Capital Link Dry Bulk Index growing 0.57%.

During last week, Baltic Dirty Tanker Index (BDTI) increased 0.12%, and Baltic Clean Tanker Index (BCTI) grew 15.83%, compared to Capital Link Tanker Index rising 1.69%.

The Trading Statistics supplied by KCG Holdings, Inc. provide details of the trading performance of each shipping stock and analyze the market's trading momentum and trends for the week and year-to-date.

The objective of the Capital Link Maritime Indices is to enable investors, as well as all shipping market participants, to better track the performance of listed shipping stocks individually, by sector or as an industry. Performance can be compared to other individual shipping stocks, to their sector, to the broader market, as well as to the physical underlying shipping markets or other commodities. The Indices currently focus only on companies listed on US Exchanges providing a homogeneous universe. They are calculated daily and are based on the market capitalization weighting of the stocks in each index. In terms of historical data, the indices go back to January 2, 2005, thereby providing investors with historical performance.

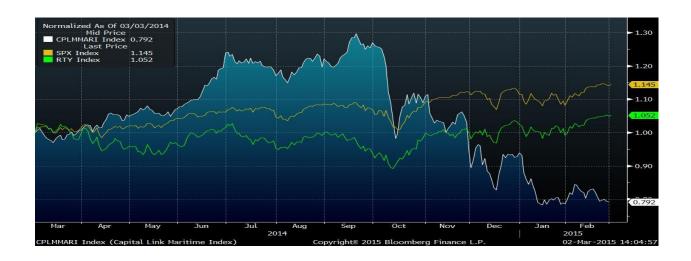
There are seven indices in total; the Capital Link Maritime Index comprised of all 45 listed shipping stocks, and six Sector Indices, the CL Dry Bulk Index, the CL Tanker Index, the CL Container Index, the CL LNG / LPG Index, the CL Mixed Fleet Index and the CL Maritime MLP Index.

The Index values are updated daily after the market close and can be accessed at www.CapitalLinkShipping.com or at or www.MaritimeIndices.com. They can also be found through the Bloomberg page "CPLI" and Reuters.



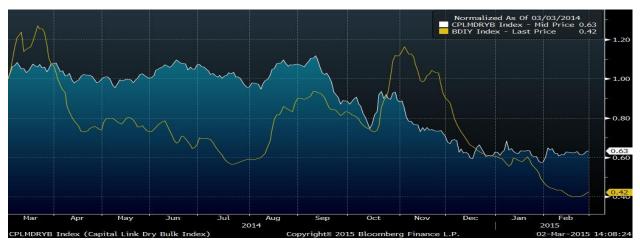
CAPITAL MARKETS DATA

### MARITIME INDEX DAILY COMPARISON CHARTS (52 - WEEK )





\*Teekay Corp was removed from the Capital Link Tanker Index on Aug 28, 2014.



**\*SOURCE: BLOOMBERG** 



Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS





### **Custom Statistics Prepared Weekly for Capital Link Shipping**

**BROAD MARKET** 

Percent Change of Major Indexes for the Week Ending Friday, February 27, 2015

| Name                   | Symbol | Close   | Net Gain | Percent Gain |
|------------------------|--------|---------|----------|--------------|
| Nasdaq Composite Index | COMPX  | 4963.53 | 7.56     | 0.15%        |
| Russell 2000 Index     | RUT    | 1233.28 | 1.49     | 0.12%        |
| Nasdaq-100 Index       | NDX    | 4440.67 | -2.38    | -0.05%       |
| S&P 500 Index          | SPX    | 2104.5  | -5.80    | -0.27%       |
| Russell 3000 Index     | RUA    | 1255.05 | -3.63    | -0.29%       |
| Russell 1000 Index     | RUI    | 1173.44 | -3.79    | -0.32%       |

#### SHIPPING INDUSTRY DATA (43 Companies)

#### Moving Averages

- 58.14% closed > 10D Moving Average.
- 58.14% closed > 50D Moving Average.
- 41.86% closed > 100D Moving Average.
- 27.91% closed > 200D Moving Average.

| <ul> <li>Top Upside Mor</li> </ul> | •             | ues with the grea<br>mentum*) | test 100 day upside                       | Top Downside      |              | (Issues with the g<br>momentum*) | greatest 100 day                                     |
|------------------------------------|---------------|-------------------------------|-------------------------------------------|-------------------|--------------|----------------------------------|------------------------------------------------------|
| <u>Symbol</u>                      | Close         | <u>Weekly %</u><br>Change     | <u>50-Day %</u><br><u>Change</u>          | Symbol            | <u>Close</u> | <u>Weekly %</u><br>Change        | <u>50-Day %</u><br><u>Change</u>                     |
| EGLE                               | 11            | 10.33%                        | -21.71%                                   | GLBS              | 1.6          | -3.03%                           | -37.50%                                              |
| GSL                                | 5.38          | 0.37%                         | 41.21%                                    | BALT              | 1.79         | 5.92%                            | -26.34%                                              |
| TNK                                | 5.85          | -1.85%                        | 4.65%                                     | TOPS              | 1.06         | -10.17%                          | -13.11%                                              |
| MATX                               | 39.47         | 4.06%                         | 14.51%                                    | PRGN              | 1.85         | -2.12%                           | -20.60%                                              |
| DCIX                               | 2.49          | 12.16%                        | 18.57%                                    | SBLK              | 4.62         | 2.67%                            | -17.94%                                              |
| DLNG                               | 19.98         | 0.15%                         | 46.05%                                    | SHIP              | 0.81         | 2.53%                            | -16.49%                                              |
| CPLP                               | 9.3           | 0.00%                         | 34.20%                                    | FREE              | 0.09         | 0.00%                            | -10.00%                                              |
| NAT                                | 10.23         | -0.29%                        | 10.36%                                    | GLNG              | 31.02        | -0.96%                           | -6.76%                                               |
| DAC                                | 6.29          | 5.36%                         | 6.61%                                     | SB                | 3.79         | 7.98%                            | -7.11%                                               |
| TNP                                | 7.5           | 1.49%                         | 10.29%                                    | ESEA              | 0.73         | -3.95%                           | -3.95%                                               |
|                                    | ange) for eac |                               | 1.5*(50D % change)<br>group in descending | % change) for eac | h stock then | , <u>,</u>                       | hange) + 2.0*(10D<br>at have a negative<br>e top 10. |

| Top Con | secutive Hig | pher Closes | Top Consecutive Lower Closes |       |           |  |  |  |
|---------|--------------|-------------|------------------------------|-------|-----------|--|--|--|
| Symbol  | Close        | Up Streak   | Symbol                       | Close | Up Streak |  |  |  |
| ASC     | 10.57        | 4           | DRYS                         | 0.95  | -2        |  |  |  |
| SSW     | 18.72        | 4           | DSX                          | 6.93  | -2        |  |  |  |
| SB      | 3.79         | 4           | GLNG                         | 31.02 | -2        |  |  |  |
| NVGS    | 18.41        | 4           | KNOP                         | 22.45 | -2        |  |  |  |
| CMRE    | 19.43        | 4           | TNP                          | 7.5   | -2        |  |  |  |
| SALT    | 2.55         | 3           | TOPS                         | 1.06  | -2        |  |  |  |
| VLCCF   | 4.93         | 3           | GMLP                         | 26.11 | -3        |  |  |  |
| GSL     | 5.38         | 2           |                              |       |           |  |  |  |
| SFL     | 16.01        | 2           |                              |       |           |  |  |  |
| SHIP    | 0.81         | 2           |                              |       |           |  |  |  |



## Capital Link Shipping Weekly Markets Report

SHIPPING MARKETS

|               | Top Largest V                | Neekly Tr                    | ading Gain           | S               |               | Top Largest W                | eekly Trac                   | ding Losse           | 6               |
|---------------|------------------------------|------------------------------|----------------------|-----------------|---------------|------------------------------|------------------------------|----------------------|-----------------|
| <u>Symbol</u> | <u>Close One</u><br>Week Ago | <u>Today</u><br><u>Close</u> | <u>Net</u><br>Change | <u>% Change</u> | <u>Symbol</u> | <u>Close One</u><br>Week Ago | <u>Today</u><br><u>Close</u> | <u>Net</u><br>Change | <u>% Change</u> |
| SALT          | 2.24                         | 2.55                         | 0.31                 | 13.84%          | TOPS          | 1.18                         | 1.06                         | -0.12                | -10.17%         |
| DCIX          | 2.22                         | 2.49                         | 0.27                 | 12.16%          | GMLP          | 27.76                        | 26.11                        | -1.65                | -5.94%          |
| EGLE          | 9.97                         | 11                           | 1.03                 | 10.33%          | FRO           | 2.66                         | 2.51                         | -0.15                | -5.64%          |
| SB            | 3.51                         | 3.79                         | 0.28                 | 7.98%           | DHT           | 7.26                         | 6.9                          | -0.36                | -4.96%          |
| VLCCF         | 4.58                         | 4.93                         | 0.35                 | 7.64%           | DSX           | 7.23                         | 6.93                         | -0.30                | -4.15%          |
| NVGS          | 4.00<br>17.27                | 18.41                        | 1.14                 | 6.60%           | ESEA          | 0.76                         | 0.73                         | -0.03                | -3.95%          |
| BALT          | 1.69                         | 1.79                         | 0.10                 | 5.92%           | KNOP          | 23.23                        | 22.45                        | -0.78                | -3.36%          |
| TOO           | 20.72                        | 21.94                        | 1.22                 | 5.89%           | ТК            | 45.66                        | 44.24                        | -1.42                | -3.11%          |
| DAC           | 5.97                         | 6.29                         | 0.32                 | 5.36%           | DRYS          | 0.98                         | 0.95                         | -0.03                | -3.06%          |
| STNG          | 8.23                         | 6.29<br>8.66                 | 0.32                 | 5.22%           | GLBS          | 1.65                         | 1.6                          | -0.05                | -3.03%          |

| Top Lar       | Top Largest Monthly Trading Gains (A month has been standardized to 20 trading days) |                              |                      |                 |               | gest Monthly T<br>standardiz | rading*Los<br>ed to 20 tra   | · ·                  | th has been     |
|---------------|--------------------------------------------------------------------------------------|------------------------------|----------------------|-----------------|---------------|------------------------------|------------------------------|----------------------|-----------------|
| <u>Symbol</u> | <u>Close One</u><br>Month Ago                                                        | <u>Today</u><br><u>Close</u> | <u>Net</u><br>Change | <u>% Change</u> | <u>Symbol</u> | Close One<br>Month Ago       | <u>Today</u><br><u>Close</u> | <u>Net</u><br>Change | <u>% Change</u> |
| SALT          | 1.43                                                                                 | 2.55                         | 1.12                 | 78.32%          | GLBS          | 2.21                         | 1.6                          | -0.61                | -27.60%         |
| FREE          | 0.07                                                                                 | 0.09                         | 0.02                 | 28.57%          | DHT           | 7.75                         | 6.9                          | -0.85                | -10.97%         |
| DAC           | 5.01                                                                                 | 6.29                         | 1.28                 | 25.55%          | ASC           | 11.54                        | 10.57                        | -0.97                | -8.41%          |
| SHIP          | 0.66                                                                                 | 0.81                         | 0.15                 | 22.73%          | TGP           | 38.24                        | 37.05                        | -1.19                | -3.11%          |
| SBLK          | 3.89                                                                                 | 4.62                         | 0.73                 | 18.77%          | NAT           | 10.31                        | 10.23                        | -0.08                | -0.78%          |
| BALT          | 1.51                                                                                 | 1.79                         | 0.28                 | 18.54%          | GMLP          | 26.23                        | 26.11                        | -0.12                | -0.46%          |
| DLNG          | 16.92                                                                                | 19.98                        | 3.06                 | 18.09%          |               |                              |                              |                      |                 |
| NM            | 3.7                                                                                  | 4.35                         | 0.65                 | 17.57%          |               |                              |                              |                      |                 |
| VLCCF         | 4.2                                                                                  | 4.93                         | 0.73                 | 17.38%          |               |                              |                              |                      |                 |
| GSL           | 4.64                                                                                 | 5.38                         | 0.74                 | 15.95%          |               |                              |                              |                      |                 |

| Stocks Nea    | arest to 52-W | eek Highs     | Stocks Nearest To 52-Week Lows |                |               |  |  |  |
|---------------|---------------|---------------|--------------------------------|----------------|---------------|--|--|--|
| <u>Symbol</u> | 52W High      | <u>% Away</u> | <u>Symbol</u>                  | <u>52W Low</u> | <u>% Away</u> |  |  |  |
| GSL           | 5.65          | -4.78%        | ESEA                           | 0.70           | 4.29%         |  |  |  |
| MATX          | 41.61         | -5.14%        | GLBS                           | 1.50           | 6.67%         |  |  |  |
| TNP           | 8.40          | -10.68%       | ТК                             | 41.12          | 7.59%         |  |  |  |
| NNA           | 4.04          | -13.12%       | TOPS                           | 0.96           | 10.42%        |  |  |  |
| NAT           | 11.85         | -13.69%       | SB                             | 3.43           | 10.50%        |  |  |  |
| CPLP          | 10.83         | -14.09%       | GMLP                           | 23.62          | 10.52%        |  |  |  |
| SFL           | 18.95         | -15.50%       | DSX                            | 6.25           | 10.88%        |  |  |  |
| DAC           | 7.50          | -16.13%       | GLNG                           | 27.72          | 11.90%        |  |  |  |
| STNG          | 10.33         | -16.20%       | PRGN                           | 1.65           | 12.12%        |  |  |  |
| TNK           | 7.02          | -16.63%       | TGP                            | 32.45          | 14.17%        |  |  |  |



Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS

#### Top Stocks with Highest Weekly Volume Run Rate\* > 1

| <u>Symbol</u> | Close | Net % Change | Run Rate |  |
|---------------|-------|--------------|----------|--|
| SSW           | 18.72 | 2.30%        | 1.3906   |  |
| MATX          | 39.47 | 4.06%        | 1.2966   |  |
| DLNG          | 19.98 | 0.15%        | 1.1952   |  |
| DCIX          | 2.49  | 12.16%       | 1.1407   |  |
| FREE          | 0.09  | 0.00%        | 1.1405   |  |
| FRO           | 2.51  | -5.64%       | 1.0864   |  |
| DAC           | 6.29  | 5.36%        | 1.0814   |  |
| TGP           | 37.05 | -1.85%       | 1.0302   |  |

\*The Volume Run Rate is calculated by divided the current week's volume by the average volume over the last 20 weeks. For example, a run rate of 2.0 means the stock traded twice its average volume.

| Top Year-1    | o-Date Gainers    | Top Year-To-Date Decliners |               |  |  |  |
|---------------|-------------------|----------------------------|---------------|--|--|--|
| <u>Symbol</u> | <u>YTD Gain %</u> | <u>Symbol</u>              | YTD Decline % |  |  |  |
| DCIX          | 32.45%            | GLBS                       | -33.33%       |  |  |  |
| SALT          | 29.44%            | PRGN                       | -31.73%       |  |  |  |
| DLNG          | 25.11%            | SBLK                       | -29.57%       |  |  |  |
| NMM           | 24.75%            | BALT                       | -28.69%       |  |  |  |
| GSL           | 19.56%            | EGLE                       | -25.02%       |  |  |  |
| CPLP          | 19.23%            | тоо                        | -16.16%       |  |  |  |
| TNK           | 16.07%            | GLNG                       | -14.94%       |  |  |  |
| DAC           | 14.99%            | GMLP                       | -14.42%       |  |  |  |
| MATX          | 14.87%            | NVGS                       | -12.58%       |  |  |  |
| SFL           | 13.39%            | ТК                         | -12.43%       |  |  |  |

The following are the 43 members of this group: <u>Symbol - Name</u>: ASC – Ardmore Shipping Corp; BALT - Baltic Trading Ltd; CMRE - Costamare Inc; CPLP - Capital Product Partners LP; DAC - Danaos Corp; DCIX - Diana Containerships Inc.; DHT - DHT Maritime Inc; DLNG - Dynagas LNG Partners LP; DRYS - DryShips Inc; DSX - Diana Shipping Inc; EGLE - Eagle Bulk Shipping Inc; ESEA - Euroseas Ltd; FREE - FreeSeas Inc; FRO - Frontline Ltd; GASS -StealthGas Inc; GLBS - Globus Maritime Limited; GLNG - Golar LNG Ltd; GLOG - GasLog Ltd.; GMLP - Golar LNG Partners LP; GSL - Global Ship Lease Inc; KNOP - KNOT Offshore Partners LP; MATX - Matson, Inc.; NAT - Nordic American Tanker Shipping; NM - Navios Maritime Holdings Inc; NMM - Navios Maritime Partners LP; NNA - Navios Maritime Acquisition Corp; NVGS - Navigator Holdings Ltd.; PRGN - Paragon Shipping Inc; SALT - Scorpio Bulkers; SB -Safe Bulkers Inc; SBLK - Star Bulk Carriers Corp; SFL - Ship Finance International Ltd; SHIP - Seanergy Maritime Holdings Corp; SSW - Seaspan Corp; STNG - Scorpio Tankers Inc; TEU - Box Ships Inc.; TGP - Teekay LNG Partners LP; TK - Teekay Corp; TNK - Teekay Tankers Ltd; TNP - Tsakos Energy Navigation Ltd; TOO - Teekay Offshore Partners LP; TOPS - TOP Ships Inc; VLCCF - Knightsbridge Tankers Ltd;

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### SHIPPING MARKETS

## Weekly Market Report

**Capital Link Shipping** 

Weekly Markets Report

Week Ending February 27, 2015



### FREIGHT

| Capesize 4T | C Average |         |      |       |       | Volume: | 2,585 | lots  |
|-------------|-----------|---------|------|-------|-------|---------|-------|-------|
| Cont        | tract     | Average | Chg  | Open  | Close | Chg     | Low   | High  |
| Mar         | 15        | 6008    | -236 | 6400  | 5850  | -550    | 5800  | 6400  |
| Apr         | 15        | 7213    | -101 | 7400  | 7300  | -100    | 7000  | 7400  |
| Q2          | 15        | 7988    | -140 | 8250  | 7850  | -400    | 7800  | 8300  |
| Q3          | 15        | 9739    | -183 | 9800  | 9650  | -150    | 9650  | 9850  |
| Q4          | 15        | 13583   | -217 | 13700 | 13600 | -100    | 13450 | 13700 |
| CAL         | 16        | 11339   | 104  | 11450 | 11300 | -150    | 11200 | 11500 |

| Panamax 4T | C Average |         |      |      |       | Volume: | 1,045 | lots |
|------------|-----------|---------|------|------|-------|---------|-------|------|
| Cont       | ract      | Average | Chg  | Open | Close | Chg     | Low   | High |
| Mar        | 15        | 5310    | -315 | 5100 | 5250  | 150     | 5100  | 5400 |
| Apr        | 15        | 6447    | -386 | 6600 | 6550  | -50     | 6300  | 6600 |
| Q2         | 15        | 6865    | -185 | 6700 | 7000  | 300     | 6700  | 7000 |
| Q3         | 15        | 6950    | 0    | 6950 | 6950  | 0       | 6950  | 6950 |
| Q4         | 15        | 8030    | 30   | 7950 | 8100  | 150     | 7950  | 8100 |
| CAL        | 16        | 8000    | -50  | 8000 | 8000  | 0       | 8000  | 8000 |

| Supramax 6 | TC Average | Volume: | 130 | lots |       |     |      |      |
|------------|------------|---------|-----|------|-------|-----|------|------|
| Cont       | ract       | Average | Chg | Open | Close | Chg | Low  | High |
| Mar        | 15         | 6779    | na  | 6650 | 6700  | 50  | 6650 | 6850 |
| Q2         | 15         | 7900    | 180 | 7700 | 8100  | 400 | 7700 | 8100 |

#### **IRON ORE**

| TSI Iron Ore | 62% Fines |         |       |       |       | Volume: | 900,000 | mt    |
|--------------|-----------|---------|-------|-------|-------|---------|---------|-------|
| Cont         | ract      | Average | Chg   | Open  | Close | Chg     | Low     | High  |
| Mar          | 15        | 62.71   | -2.01 | 62.25 | 62.50 | 0.25    | 62.25   | 63.35 |
| Apr          | 15        | 62.37   | -1.73 | 63.00 | 62.00 | -1.00   | 62.00   | 63.00 |
| Q2           | 15        | 61.78   | -0.89 | 61.50 | 61.50 | 0.00    | 61.50   | 62.50 |
| Q4           | 15        | 58.77   | -2.19 | 59.15 | 59.00 | -0.15   | 58.50   | 59.15 |
| Q4           | 15        | 58.77   | -2.19 | 59.15 | 59.00 | -0.15   | 58.50   | 59.15 |





SHIPPING MARKETS

## Weekly Market Report

Week Ending February 27, 2015

Cleartrade

### FERTILIZER

| Urea Nola |      |         |        |        |        | Volume: | 87     | lots   |
|-----------|------|---------|--------|--------|--------|---------|--------|--------|
| Cont      | ract | Average | Chg    | Open   | Close  | Chg     | Low    | High   |
| Mar       | 15   | 291.45  | -13.18 | 295.00 | 292.00 | -3.00   | 287.00 | 295.00 |
| Apr       | 15   | 283.10  | -11.07 | 287.00 | 284.00 | -3.00   | 279.00 | 288.00 |
| May       | 15   | 284.00  | -5     | 287.00 | 280.00 | -7.00   | 280.00 | 287.00 |
| Jun       | 15   | 286.00  | -3.00  | 287.00 | 285.00 | -2.00   | 285.00 | 287.00 |

| DAP NOLA |     | Volume: | 15  | lots   |        |       |        |        |
|----------|-----|---------|-----|--------|--------|-------|--------|--------|
| Contra   | act | Average | Chg | Open   | Close  | Chg   | Low    | High   |
| Apr      | 15  | 428.00  | na  | 430.00 | 427.00 | -3.00 | 427.00 | 430.00 |

### **BUNKER FUEL**

| Singapore 38 | Ocst |         |       |        |        | Volume: | 32,700 | mt     |
|--------------|------|---------|-------|--------|--------|---------|--------|--------|
| Contr        | act  | Average | Chg   | Open   | Close  | Chg     | Low    | High   |
| Mar          | 15   | 348.87  | -0.32 | 334.75 | 350.00 | 15.25   | 334.75 | 350.00 |
| Jun          | 15   | 341.55  | na    | 334.50 | 345.00 | 10.50   | 334.50 | 345.15 |
| Q2           | 15   | 345.00  | -5.00 | 344.25 | 345.75 | 1.50    | 344.25 | 345.75 |
| Q3           | 15   | 340.50  | -6.63 | 340.50 | 340.50 | 0.00    | 340.50 | 340.50 |
| Q3+Q4        | 15   | 350.08  | -8.47 | 350.15 | 350.15 | 0.00    | 350.00 | 350.15 |

| Rotterdam 3 | .5% | _      |        |        |        | Volume: | 27,950 | mt     |
|-------------|-----|--------|--------|--------|--------|---------|--------|--------|
| Contr       | act |        | Chg    | Open   | Close  | Chg     | Low    | High   |
| Mar         | 15  | 304.53 | -19.03 | 305.00 | 312.50 | 7.50    | 300.50 | 315.50 |
| Q2          | 15  | 309.00 | na     | 309.00 | 309.00 | 0.00    | 309.00 | 309.00 |



NICOLAUS

## First Watch: Stifel Shipping Weekly

| Contributed by<br>Stifel Nicolaus & CO, Inc. | Stifel<br>Nicoi |
|----------------------------------------------|-----------------|
| Stifel                                       |                 |
| One Financial Plaza,                         |                 |
| 501 North Broadway                           |                 |
| St. Louis, MO 63102                          |                 |



| Rates in \$/Day        | Weekly |           |                  |                 |                 |
|------------------------|--------|-----------|------------------|-----------------|-----------------|
| Vessel Category        | Trend  | 2/27/2015 | <u>2/20/2015</u> | <u>% Change</u> | <u>2015 YTD</u> |
| Crude Tanker           |        |           |                  |                 |                 |
| VLCC                   | _ ↓    | \$45,395  | \$51,692         | (12.2%)         | \$59,592        |
| Suezmax                |        | \$46,679  | \$36,645         | 27.4%           | \$50,137        |
| Aframax                |        | \$36,111  | \$34,160         | 5.7%            | \$41,447        |
| Product Tankers        |        |           |                  |                 |                 |
| Long Range             |        | \$32,254  | \$31,335         | 2.9%            | \$32,041        |
| Medium Range           |        | \$23,020  | \$17,643         | 30.5%           | \$20,639        |
| Dry Bulk               | 1.1    |           |                  |                 |                 |
| Capesize               | _ ↓    | \$4,561   | \$4,571          | (0.2%)          | \$6,837         |
| Panamax                |        | \$5,486   | \$4,789          | 14.6%           | \$6,454         |
| Supramax               |        | \$5,381   | \$4,867          | 10.6%           | \$7,289         |
| Containers*            |        |           |                  |                 |                 |
| Panamax-4400 TEU       |        | \$13,500  | \$11,000         | 22.7%           | \$11,750        |
| Sub-Panamax-2750 TEU   |        | \$8,500   | \$7,850          | 8.3%            | \$8,175         |
| Handy-2000 TEU         |        | \$7,400   | \$7,250          | 2.1%            | \$7,325         |
| LPG-82,000 cbm         |        | \$89,667  | \$89,333         | 0.4%            | \$71,583        |
| LNG-138,000 cbm        | ↓      | \$42,500  | \$47,000         | (9.6%)          | \$53,000        |
| *Monthly data was used | •      |           |                  |                 |                 |

Source: Clarkson Research & Astrup Fearnley

Is the sleeping giant starting to wake? For nearly four years container shipping rates for medium (Panamax) and smaller container vessels has hovered at less than \$10,000 per day or just above operating break-even level levels. This assumes owners could find employment for the ships, which has at times been a challenge with more 20% of that segment idle. However, idle capacity in the industry has remained at less than 2% for nearly a year and although freight rates were resistant to improvement despite very strong market utilization, recently there has been a surge in rates with 4,400 TEU Panamax class vessels rising to \$13,500 per day last week or the strongest levels since August 2011. While the larger asset classes have consistently been in demand at reasonable rates, the drive toward larger asset classes causing the cascading of smaller assets meaning they are the marginal vessels displaced during periods of excess capacity. So as capacity tightens, the utilization and freight rates on smaller assets should respond disproportionately to the larger assets. So has the long period of strong utilization finally been sufficient to lift rates or is something else at play? We believe the answer is somewhere in the middle. Congestion on the West Coast caused both ships to be artificially tied up and also drove some liners to use Panamax vessels to bypass the West Coast to move goods directly to the East Coast. As congestion eases we expect this dynamic to gradually go away. However, we do believe as the market moves into the seasonally stronger 2Q and 3Q period, utilization could tight further, more than offsetting the normalization of West Coast trade, particularly if the global economy remains somewhat stable.



## Capital Link Shipping Weekly Markets Report

SHIPPING MARKETS

### **Global Shipping Fleet & Orderbook Statistics**

|            |                  | -                          |                           |                             |                              |                           |
|------------|------------------|----------------------------|---------------------------|-----------------------------|------------------------------|---------------------------|
| Cargo      | Category         | <u>Fleet</u><br>Size (DWT) | <u>Orderbook</u><br>(DWT) | <u>OB/Fleet</u><br><u>%</u> | <u>Average</u><br><u>Age</u> | % Greater<br>than 20 vrs. |
| Crude      | VLCC             | 195,183,921                | 29,284,660                | 15.0%                       | 7.8                          | 2.8%                      |
|            | Suezmax          | 76,236,111                 | 10,640,250                | 14.0%                       | 8.1                          | 4.5%                      |
|            | Aframax          | 65,273,162                 | 4,782,443                 | 7.3%                        | 8.7                          | 5.2%                      |
| Product    | LR2              | 28,114,979                 | 7,336,409                 | 26.1%                       | 7.1                          | 1.9%                      |
|            | LR1              | 23,851,530                 | 2,635,600                 | 11.1%                       | 7.0                          | 1.9%                      |
|            | MR               | 74,966,458                 | 12,120,752                | 16.2%                       | 8.4                          | 6.7%                      |
|            | Handy            | 5,407,394                  | 160,488                   | 3.0%                        | 16.8                         | 49.8%                     |
| Dry Bulk   | Capesize         | 310,236,886                | 68,873,681                | 22.2%                       | 7.0                          | 11.3%                     |
|            | Panamax          | 194,380,967                | 32,852,261                | 16.9%                       | 7.8                          | 9.5%                      |
|            | Supramax         | 167,735,176                | 44,924,883                | 26.8%                       | 7.5                          | 8.2%                      |
|            | Handymax         | 89,362,549                 | 16,215,337                | 18.1%                       | 10.5                         | 18.9%                     |
|            |                  | <u>(TEU)</u>               | <u>(TEU)</u>              |                             |                              |                           |
| Containers | Post Panamax     | 10,743,853                 | 4,833,296                 | 27.9%                       | 5.9                          | 0.7%                      |
|            | Panamax          | 3,603,454                  | 192,229                   | 0.4%                        | 8.2                          | 6.1%                      |
|            | Handy-Feeder     | 3,355,264                  | 290,810                   | 9.3%                        | 10.2                         | 11.5%                     |
|            |                  | <u>(CBM)</u>               | <u>(CBM)</u>              |                             |                              |                           |
| Gas        | LPG              | 2,358,563                  | 10,190,007                | 52.6%                       | 10.8                         | 19.3%                     |
|            | LNG              | 57,868,249                 | 23,595,100                | 40.8%                       | 10.0                         | 12.2%                     |
| DWT: Dead  | Weight Tons, TEU | J: Twenty Equiva           | lent Units. CBM:          | Cubic Meters                |                              |                           |

DVVI: Dead Weight Tons, TEU: Twenty Equivalent Units, CBM: Cubic Meters Source: Clarkson Research

Contributed by Stifel Nicolaus & Co, Inc.

# **Capital Link Shipping**

Providing investors with information on shipping (maritime industry) and the listed companies, featuring latest news, industry reports, interviews, article, industry

## CapitalLinkShipping.com



SHIPPING MARKETS

### **Can Owners Avoid Growing Pains?**

#### Fleet expansion remains limited despite healthy market

Fleet growth was limited in 2014 as the large orderbook that existed at the start of the financial crisis was mostly delivered or cancelled prior to last year. Contracting was also limited as the financial turmoil and market uncertainty kept owners away from the shipyards. Growing demand with limited fleet growth resulted in a tightening supply/demand balance and improving freight rates.

Demand prospects for the large crude tanker segment look favorable, especially in 2015 when a part of the fleet is likely being used for storage of crude oil. This has recently resulted in some growth in the orderbook growth from 71 VLCCs at the beginning of last year to about 89 vessels currently.

Suezmax tonnage has been popular as they significantly increased their trading range in recent years. When the growing U.S. crude production virtually eliminated the trade from West Africa to the U.S., Suezmaxes migrated with the trade to Europe and additionally, they managed to capture market share in other areas such as exports from the Middle East to Asia and Europe. As a result of their increased popularity, the Suezmax orderbook increased from about 12% of the trading fleet last year to about 16% today.

It is remarkable that the orderbook has not grown more as freight rates have been fairly healthy, especially in recent months and because newbuilding prices have remained under pressure, as demand from some other sectors, such as dry bulk and offshore, has vanished. Second hand prices, which are more immediately influenced by freight markets, on the other hand, have increased in recent months.

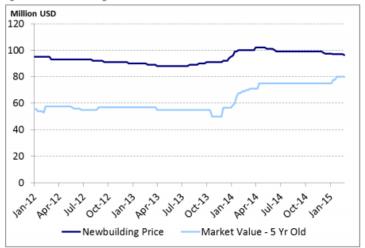
The Aframax and Panamax fleets, which operate in clean and dirty markets, both decreased in size as the scrapping of older tonnage exceeded deliveries in 2014. Both fleets are in a transition phase as older crude tankers are scrapped and are being replaced by new, predominantly clean capable tonnage. This is especially true for the Panamax market where the orderbook consists almost exclusively of "clean" LR1 vessels. The orderbook for both segments has decreased since the beginning of 2014 and is currently lower as a percentage of the trading fleet than for any of the other segments.

Several years ago, the prospects for the product tanker market looked better than the crude tanker markets as new export oriented refineries were expected to generate longer haul trade growth. While product trade volumes have generally increased and freight rates have been fairly healthy, rates and second hand values have not yet met the expectations of several years ago. This is partially due to the deliveries of vessels preceding the refinery expansions and partially due to the scaling back of some refinery expansions in China, which could have turned the country into a product exporter. As a result of these orders placed in 2010-2013, the MR fleet has grown more rapidly than the various crude sectors.

The outlook for the tanker market remains favorable over the next few years. The longer term picture is highly dependent on developments around oil production and refinery growth, but so far the owners have helped their case by not rushing to the shipyards.

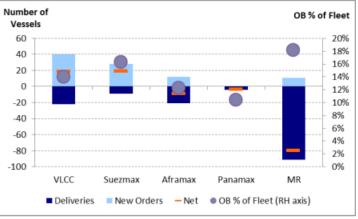


Fig. 1: VLCC Newbuilding and Second Hand Prices



Source: Poten & Partners





Source: Poten & Partners

Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS

## Tanker Market – Weekly Highlights

### Introduction to Latin American Product Sector Analysis

Excerpted from the Charles R. Weber Products Report 2015 US refined product seaborne exports have doubled in the last six years from 49 million tonnes in 2008 to more than 100Mntonnes in 2014. This is equivalent to more than an extra 800 MR voyages per year. The surge in exports is the result of the shale revolution, which has afforded US producers a cost advantage over the rest of the world.

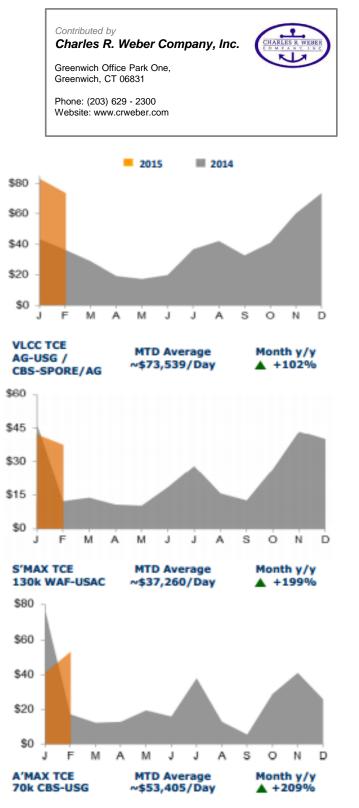
Gasoil/diesel has been the headline story behind the US product export boom. It dominates the market with more than 50% market share. It displaced fuel oil as the most important US export in 2008. However, a new story emerged in 2014 with the doubling of naphtha exports. Only a sixth of the size of the gasoil/diesel trade, naphtha is in demand as a petrochemical feedstock. Condensate may become the story in 2015 with a rule clarification by the US government at the end of 2014 opening up the prospect of processed lease condensate exports.

Traditionally, South America has been by far the most important market for US product exports. It remains the top destination today with 53% market share in 2013 followed by OECD Europe (16%) and Canada (13%). No other region has yet emerged as a major import region for US exports. South East Asia is the fourth largest import region but it takes just 5% of US exports.

US refined product exports have been one of the success stories of the US economic renaissance. However, tanker owners only really experienced a rate bounce when oil prices started to crumble in the second half of 2014. There is considerable nervousness about the impact of a prolonged period of low oil prices on the crude oil and gas sectors. However, in the short term low oil prices provide a boost to the global economy, and look set to underpin US product exports and US product tanker freight rates in 1H15.

South America has been at the mercy of rising US product exports in part because of a failure to deliver promised refinery projects. Brazil and Ecuador are expected to make relatively small refinery capacity additions in 2015, but these will not to dent the growth of US product exports.

Its importance to US exports, has led Weber to develop a series of detailed country-by-country factsheets covering the South American refined product market. Each factsheet combines shipping and oil sector data. The information covered includes information about existing and planned product tanker port capacity, information about existing and planned refinery capacity, and details of product supply/demand trends.



Monday, March 2, 2015 (Week 9)

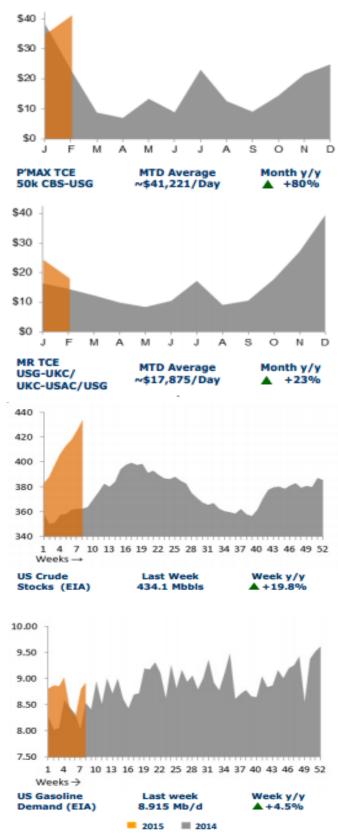
SHIPPING MARKETS

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## Tanker Market – Weekly Highlights

| Spot Market                | WS/LS   | TCE<br>~\$/day | WS/LS   | TCE<br>~\$/day |
|----------------------------|---------|----------------|---------|----------------|
| VLCC (12 Kts L/11.5 Kts B) | 20      | -Feb           | 27      | -Feb           |
| AG>USG 280k (TD1)          | 31.0    | \$20,606       | 28.0    | \$16,652       |
| AG>USG/CBS>SPORE/AG        |         | \$71,654       |         | \$67,759       |
| AG>SPORE 270k (TD2)        | 60.0    | \$53,932       | 54.0    | \$46,974       |
| AG>JPN 265k (TD3)          | 60.0    | \$58,486       | 54.0    | \$51,211       |
| WAFR>USG 260k (TD4)        | 70.0    | \$67,048       | 67.5    | \$63,970       |
| WAFR>CHINA 260k (TD15)     | 58.0    | \$53,179       | 55.0    | \$49,287       |
| CBS>SPORE 270k             | \$7.40m |                | \$7.25m |                |
| SUEZMAX (12 Kts L/11.5 Kts | в)      |                |         |                |
| WAFR>USAC 130k             | 72.5    | \$29,819       | 85.0    | \$37,879       |
| WAFR>UKC 130k (TD20)       | 75.0    | \$28,343       | 85.0    | \$34,889       |
| BSEA>MED 140k (TD6)        | 80.0    | \$46,296       | 92.5    | \$56,744       |
| CBS>USG 150k               | 125.0   | \$78,959       | 112.5   | \$68,234       |
| AFRAMAX (12.5 Kts L/B)     |         |                |         |                |
| N.SEA>UKC 80k (TD7)        | 97.5    | \$31,608       | 97.5    | \$31,609       |
| AG>SPORE 70k (TD8)         | 112.5   | \$34,828       | 110.0   | \$34,329       |
| BALT>UKC 100k (TD17)       | 90.0    | \$45,847       | 85.0    | \$41,896       |
| CBS>USG 70k (TD9)          | 177.5   | \$59,160       | 190.0   | \$64,907       |
| MED>MED 80k (TD19)         | 92.5    | \$29,207       | 107.5   | \$38,245       |
| PANAMAX (12.5 Kts L/B)     |         |                |         |                |
| CBS>USG 50k (TD21)         | 185.0   | \$43,797       | 185.0   | \$43,817       |
| CONT>USG 55k (TD12)        | 135.0   | \$27,320       | 135.0   | \$27,344       |
| ECU>USWC 50k               | 175.0   | \$32,819       | 175.0   | \$34,219       |
| CPP (13.5 Kts L/B)         |         |                |         |                |
| CONT>USAC 37k (TC2)        | 140.0   | \$20,808       | 190.0   | \$32,277       |
| CONT>WAFR 37k              | 147.5   | \$20,533       | 200.0   | \$32,356       |
| USG>CONT 38k (TC14)        | 75.0    | \$7,366        | 120.0   | \$18,196       |
| USG>CONT/CONT>USAC/USG     |         | \$20,661       |         | \$35,531       |
| USG>POZOSCOLORADOS 38k     | \$550k  | \$23,372       | \$750k  | \$37,277       |
| CBS>USAC 38k               | 105.0   | \$13,822       | 130.0   | \$19,872       |
| AG>JPN 35k                 | 109.0   | \$11,536       | 109.0   | \$11,990       |
| SPORE>JPN 30k (TC4)        | 114.0   | \$10,597       | 113.0   | \$10,818       |
| AG>JPN 75k (TC1)           | 97.0    | \$29,047       | 95.0    | \$28,751       |
| AG>JPN 55k (TC5)           | 105.0   | \$19,774       | 99.5    | \$18,605       |

| Time Charter Market<br>\$/day (theoretical) | 1 Year   | 3 Years  |
|---------------------------------------------|----------|----------|
| VLCC                                        | \$41,000 | \$42,500 |
| Suezmax                                     | \$30,250 | \$29,000 |
| Aframax                                     | \$22,000 | \$22,000 |
| Panamax                                     | \$18,250 | \$18,000 |
| MR                                          | \$14,750 | \$15,250 |



Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS

## Tanker Market – Weekly Highlights

### VLCC

VLCC rates commenced the week with upward pressure accompanying a more concerted progressing by charterers into March dates in the Middle East market amid tight supply/demand fundamentals. A total of 28 ex-Middle East fixtures were reported, representing a 56% w/w gain. However, a number of factors conspired to erode sentiment and lead to incremental rate losses from mid-week. The appearance of a number of units taken on time charter since the start of the year as relet units elevated availability rates; simultaneously, many of these units offered discounted rates to offset repositioning costs further compounding their influence on the market. A surge in fixtures for voyages from the Middle East to India's West Coast to a 2.5-year high further weakened fundamentals, while these fixtures reduced availability through the March program's first two decades, the short (~10 days, round trip) nature of these voyages implies that the performing units will reappear as March positions and weigh negatively on fundamentals when charterers progress further into the month's program. Additionally, a number of COA fixtures materializing this week and compounded the late-week demand lull. On this basis, rate sentiment soured by mid-week with the AG-FEAST route concluding at a YTD low of ws51.

With 42 Middle East fixtures concluded to-date, we anticipate a further 23 cargoes remain uncovered for loading through mid-month. Against this, there are 32 units available, implying a surplus of 10 units. While fairly balanced relative to recent years' norms, an unknown number of "hidden" positions and with the potential for an also unknown number of relet units to appear, owners could face challenges in achieving improved rates. Further forward, the reappearance of units trading on short-haul voyages to India could weaken fundamentals during the final decade of the month. How extensively this impacts rate sentiment for earlier liftings is yet to be known and highly subject to psychologically-driven sentiment.

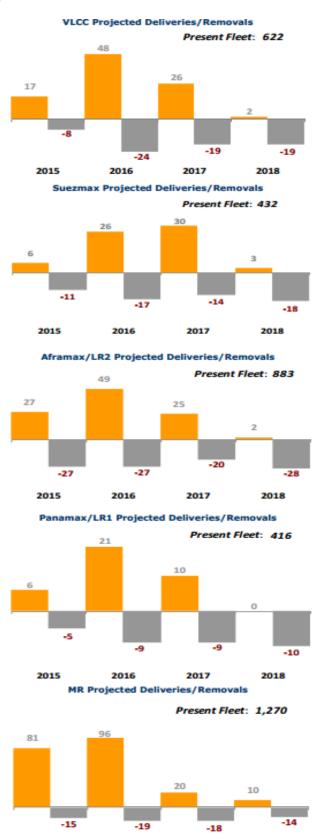
#### **Middle East**

Rates to the Far East eased by 1.4 points to an average of ws55.. Corresponding TCEs were off by 1% to an average of ~\$51,854/day. Rates to the USG via the Cape lead this week's losses with a number of the charterer relet units seeking voyages in this direction for repositioning; the route posted an assessed average of ws29.7, representing a w/w loss of 2.2 points from last week's assessed average; the route closed with an assessment of ws28. Triangulated Westbound trade earnings averaged ~\$70,737/day, representing a 0.4% w/w gain.

#### **Atlantic Basin**

Rates in the West Africa market continued to track the Middle East market; the WAFR-FEAST route posted a weekly loss of 1.2 points to an average of ws57 with corresponding TCEs off by 2% to ~\$52,200/day.

The Caribbean market was more active this week, allowing rates to remain at elevated levels. The CBS-SPORE route largely held around the \$7.3m sump sum level. Going forward, the number of units presently en route to the USG area could weaken fundamentals, though a number of these are relets from recently concluded TCs and sought voyages to the area, suggesting a potential progressing by charterers towards USG storage plays which could see availability remain low. Nevertheless, during the upcoming week weakening sentiment should see rates break below the \$7.3m level.



2015

2016

2017

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## Capital Link Shipping Weekly Markets Report

Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS

## Tanker Market – Weekly Highlights

#### Suezmax

Rates in the West Africa Suezmax market posted fresh gains this week as strong demand and strong rates in the Black Sea and Caribbean markets have consumed tonnage and limited West Africa availability replenishment. This offset the impact of slower West Africa demand in recent weeks, where weekly fixture tallies have declined for four consecutive weeks. Just 14 fixtures were reported this week, representing a 13% w/w decline. Rates on the WAFR-USAC route gained 7.5 points to conclude at ws85 while the WAFR-UKC route added 10 points to conclude at ws85. Upward pressure appears to have subsided at the close of the week while the Caribbean market has started to correct; these factors should see West Africa rates hold steady at the start of the week. Thereafter, the extent and timing of interest in third-decade stems will likely dictate the direction rates take.

#### Aframax

The Caribbean Aframax market was markedly more active this week with regional fixture rising 380% w/w to a four-month high of 24. With the activity gains following several weeks of rate improvements despite lackluster demand, owners were able to extend the extent of the present rally. The CBS-USG route added 12.5 points to conclude at ws190. A number of units ballasting towards the CBS market from the UKC and MED markets will expand availability rates; while the extent of further ballasts should be limited going forward as MED rates have strengthened, those already en route – combined with the emergence of a small number of prompt CBS positions – could lead to a correcting of rates during the upcoming week. Further forward, the March program appears poised to bring stronger regional Aframax demand which could limit the extent of downside once charterers move further into the March program.

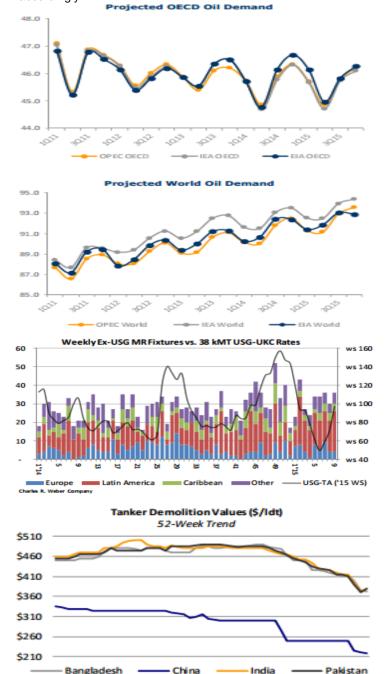
#### Panamax

The Caribbean Panamax market saw demand levels remain strong this week leading supply/demand fundamentals to remain largely unchanged. On this basis, rates on the CBS-USG route were steady at the ws185 level. With the market showing signs of having reached a peak, failing an extending of demand strength rates should start to correct.

#### CPP

The pace of fresh activity in the USG MR market increased this week with the fixture tally rising 20% w/w to 36. Of this week's tally, four were bound for points in Europe, unchanged from last week, while voyages to Latin America and the Caribbean expanded by 24% to 26 fixtures. The remaining fixtures were for alternative destinations or are yet to be determined. With the activity gains coming amid a tighter supply/demand positioning, which became clear at the end of last week, rates were markedly stronger. The USG-UKC route surged 45 points to ws120 while the USG-POZOS route added \$200k to \$750k lump Similar strength prevailed in the UKC market with the sum. UKC-USAC route adding 50 points to ws190; though this has elevated triangulated earnings to ~\$35,531/day, sustained demand in both markets has seen USAC positions largely oriented to return ballasts forgoing the USG market (to the benefit of both markets). Two-week forward available USG positions conclude the week off by a further 6% from a week ago to 31 units (which compares with a YTD average of 43 units).

With PADD 3 (USG) refining capacity returning from seasonal maintenance exceeding that which has recently gone offline for the same reasons, export demand levels could elevate during the upcoming week. Simultaneously, the UKC market looks set to remain generally tight as US-bound diesel cargoes from the Baltic have added to stronger recent USAC gasoline imports from the UKC. With units freeing on the USAC thus likely to remain oriented to return ballasts to Europe and availability in the USG tight, rates could accelerate further during the upcoming week accordingly.



Monday, March 2, 2015 (Week 9)

SHIPPING MARKETS

## S&P Secondhand, Newbuilding & Demolition Markets

### **S&P MARKET TRENDS DURING JANUARY:**

| ↓ Secondhand – ↓ Newbuilding – ↑ Demolition |          |                   |          |              |       |      |      |  |  |
|---------------------------------------------|----------|-------------------|----------|--------------|-------|------|------|--|--|
| WEEKLY S&P ACTIVITY                         |          |                   |          |              |       |      |      |  |  |
|                                             |          |                   |          |              |       |      |      |  |  |
| VESSELTYPE                                  | SEC      | COND HAND         | DE       | MOLITION     | TOTAL | %w   | -0-W |  |  |
|                                             |          | (\$) Invested     |          |              |       |      |      |  |  |
|                                             | Units    | Capital           | Units    | Units in DWT |       | SH   | DEMO |  |  |
| Bulkcarriers                                | 1        | 10,400,000        | 5        | 188,439      | 6     | -67% | 150% |  |  |
| Tankers                                     | 3        | 46,000,000        | 1        | 12,752       | 4     | -79% | 0%   |  |  |
| Gas Tankers                                 | 7        | 1,065,000,000     | 0        | 0            | 7     | 250% |      |  |  |
| General Cargo                               | 5        | N/A               | 0        | 0            | 5     | 150% |      |  |  |
| Containers                                  | 1        | 1 15,800,000      |          | 38,400       | 2     | -83% | 0%   |  |  |
| Reefers                                     | 0        | 0                 | 1        | 11998        | 1     |      |      |  |  |
| Passenger / Cruise                          | 0        | 0                 | 0        | 0            | 0     |      |      |  |  |
| Ro - Ro                                     | 0        | 0                 | 0        | 0            | 0     |      |      |  |  |
| Car Carrier                                 | 0        | 0                 | 0        | 0            | 0     |      |      |  |  |
| Combined                                    | 0        | 0                 | 0        | 0            | 0     |      |      |  |  |
| Special Projects                            | 5        | N/A               | 0        | 0            | 5     | 150% |      |  |  |
| TTL VSLS/Demo                               | 22       | 1,137,200,000     | 8        | 251,589      | 30    | -24% | 100% |  |  |
| 12 S&P deals repor                          | ted at a | an undisclosed sa | le price | ,            |       |      |      |  |  |

The estimated invested capital does not include deals reported at an undisclosed secondhand sale price.

P&C: deals reported as private and confidential with no disclosed details for the secondhand sale price.

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#### **NEWBUILDING MARKET**

#### WEEKLY NEWBUILDING ACTIVITY

| Vessel Type        | Units | in DWT    | Invested Capital | P&C | %w-o-w |
|--------------------|-------|-----------|------------------|-----|--------|
| Bulkcarriers       | 1     | 37,000    | 22,000,000       | 0   | -83%   |
| Tankers            | 4     | 1,280,000 | 389,400,000      | 0   | -50%   |
| Gas Tankers        | 2     | 40,000    | 135,000,000      | 0   | 100%   |
| General Cargo      | 0     | 0         | 0                | 0   |        |
| Containers         | 0     | 0         | 0                | 0   | -100%  |
| Reefers            | 0     | 0         | 0                | 0   |        |
| Passenger / Cruise | 0     | 0         | 0                | 0   |        |
| Ro - Ro            | 0     | 0         | 0                | 0   | -100%  |
| Car Carrier        | 0     | 0         | 0                | 0   |        |
| Com bine d         | 0     | 0         | 0                | 0   |        |
| Special Projects   | 4     | N/A       | 54,000,000       | 2   | -60%   |
| TOTAL              | 11    | 1,357,000 | 600,400,000      | 2   | -63%   |

The estimated invested capital does not include deals reported with undisclosed newbuilding price.

P&C: deals reported as private and confidential (not revealed contract price)

| Vessel Type         | Sub-type                | Units | Dwt        | Contractor            | Country | Builder          | Country | Dely          | USD mil/Unit |
|---------------------|-------------------------|-------|------------|-----------------------|---------|------------------|---------|---------------|--------------|
| Bulk Carrier        |                         | 1     | 37,000     | Wisdom Marine         | TW      | Onomichi         | JPN     | 1-2017        | 22,000,000   |
| Tanker              |                         | 4     | 320,000    | Sinokor Merchant Mar. | SKR     | DSME             | SKR     | 3/6/9/12-2017 | 97,350,000   |
| LPG                 |                         | 2     | 27,500 CBM | Jaccar Holdings       | LU      | Jiangsu New YZJ  | PRC     | 2017          | 67,500,000   |
| Special Project     | Offshore Support Vessel | 2     |            | Undisclosed           | N/A     | Coastal Offshore | MAL     | 2015-2017     | 27,000,000   |
| Special Project     | LNG Bunker Barge        | 1     |            | WesPac/ CME           | USA     | Conrad Orange    | USA     | early 2016    | N/A          |
| Currented Durate et | Trawler                 |       |            | Nenetsky              | DUC     | Tanan Chimmed    | TUD     | 10 2016       | N/A          |
| Special Project     |                         | 1     |            | Rybakkolkhozsoyuz     | RUS     | Tersan Shipyard  | TUR     | 10-2016       | N/A          |

Key: GR: Greece, PRC: China, NOR: Norway, JPN: Japan, DEN: Denmark, CAN: Canada, SWD: Sweden, GER: Germany, TRK: Turkey, NIG: Nigeria, SKR: South Korea, SPORE: Singapore, CYP: Cyprus, Dely: Delivery





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