Monday, March 14, 2016 (Week 11)

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### **CONTENT CONTRIBUTORS**



th Annual Capital Link International Shipping & Offshore Forum Monday, March 21, 2016 The Metropolitan Club, One East 60th St., New York City









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CAPITAL LINK SHIPPING LEADERSHIP AWARD Dr. Martin Stopford, Non-Executive President – Clarkson Research Services



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# **Capital Link Shipping**

...Linking Shipping and Investors Across the Globe

Capital Link is a New York-based Advisory, Investor Relations and Financial Communications firm. Capitalizing on our in-depth knowledge of the shipping industry and capital markets, Capital Link has made a strategic commitment to the shipping industry becoming the largest provider of Investor Relations and Financial Communications services to international shipping companies listed on the US and European Exchanges. Capital Link's headquarters are in New York with a presence in London and Athens.

### **Investor Relations & Financial Advisory**



Operating more like a boutique investment bank rather than a traditional Investor Relations firm, our objective is to assist our clients enhance long term shareholder value and achieve proper valuation through their positioning in the investment community. We assist them to determine their objectives, establish the proper investor outreach strategies, generate a recurring information flow, identify the proper investor and analyst target groups and gather investor and analyst feedback and related market intelligence information while keeping track of their peer group. Also, to enhance their profile in the financial and trade media.

In our effort to enhance the information flow to the investment community and contribute to improving investor knowledge of shipping, Capital Link has undertaken a series of initiatives beyond the traditional scope of its investor relations activity, such as:

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### www.CapitalLinkShipping.com

A web based resource that provides information on the major shipping and stock market indices, as well as on all shipping stocks. It also features an earnings and conference call calendar, industry reports from major industry participants and interviews with CEOs, analysts and other market participants.

### **Capital Link Shipping Weekly Markets Report**

Weekly distribution to an extensive audience in the US & European shipping, financial and investment communities with updates on the shipping markets, the stock market and listed company news.







### www.CapitalLinkWebinars.com

Sector Forums & Webinars: Regularly, we organize panel discussions among CEOs, analysts, bankers and shipping industry participants on the developments in the various shipping sectors (containers, dry bulk, tankers) and on other topics of interest (such as Raising Equity in Shipping Today, Scrapping, etc).

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In New York, Athens and London bringing together investors, bankers, financial advisors, listed companies CEOs, analysts, and shipping industry participants.

### www.MaritimeIndices.com

Capital Link Maritime Indices: Capital Link developed and maintains a series of stock market maritime indices which track the performance of U.S. listed shipping stocks (CL maritime Index, CL Dry Bulk Index, CL Tanker Index, CL Container Index, CL LNG/LPG Index, CL Mixed Fleet Index, CL Shipping MLP Index – Bloomberg page: CPLI. The Indices are also distributed through the Reuters Newswires and are available on Factset.

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IN THE NEWS

## Latest Company News

### Monday, March 7, 2016

### Diana Shipping Inc. Announces Time Charter Contract for m/v Myrsini with RWE

Diana Shipping Inc. (NYSE: DSX), a global shipping company specializing in the ownership of dry bulk vessels, announced that, through a separate wholly-owned subsidiary, it entered into a time charter contract with RWE Supply & Trading GmbH, Essen, Germany, for one of its Kamsarmax dry bulk vessels, the m/v Myrsini. The gross charter rate is US\$5,550 per day, minus a 5% commission paid to third parties, for a period of minimum twelve (12) months to about fifteen (15) months. The charter is expected to commence tomorrow.

http://www.dianashippinginc.com/news/news-diana-shipping-incannounces-time-charter-contract-for-m-v-myrsini-with-rwe

### **Ensco Announces Cash Tender Offers**

Ensco plc (NYSE:ESV) announced that it has commenced cash tender offers (collectively, the "Tender Offers," and each offer to purchase a series of notes individually, a "Tender Offer") to purchase up to\$750,000,000 aggregate purchase price, exclusive of accrued interest (the "Aggregate Maximum Purchase Amount"), of the outstanding notes of Ensco and its wholly owned subsidiary Pride International, Inc. ("Pride") set forth in the table below (collectively, the "Notes").

http://www.enscoplc.com/news-and-media/press-releases/pressrelease-details/2016/Ensco-Announces-Cash-Tender-Offers/default.aspx

### Safe Bulkers, Inc. Announces Filing of 2015 Annual Report on Form 20-F

Safe Bulkers, Inc. (NYSE: SB), an international provider of marine drybulk transportation services, announced that it has filed its 2015 Annual Report on Form 20-F with the U.S. Securities and Exchange Commission (the "SEC").

http://www.safebulkers.com/sbpr030716.pdf

### Tuesday, March 8, 2016

## Genco Shipping & Trading Limited Announces Fourth Quarter 2015 Conference Call and Webcast

Genco Shipping & Trading Limited (NYSE:GNK) announced that it will hold a conference call to discuss the Company's results for the fourth quarter of 2015 on Friday, March 11, 2016 at 8:00 a.m. Eastern Time. The conference call will also be broadcast live over the Internet and include a slide presentation. The Company will issue financial results for the fourth quarter ended December 31, 2015 on Thursday, March 10, 2016 after the close of market trading.

http://phx.corporate-ir.net/phoenix.zhtml?c=190282&p=irolnewsArticle&ID=2146984

## Dryships Inc. Reports Financial and Operating Results for the Fourth Quarter 2015

DryShips Inc. (NASDAQ:DRYS), an international owner of drybulk carriers and offshore support vessels, announced its unaudited financial and operating results for the quarter ended December 31, 2015.

http://dryships.irwebpage.com/press/dryspr030816.pdf

## Global Ship Lease Declares Quarterly Dividend on Its 8.75% Series B Cumulative Redeemable Perpetual Preferred Shares

Global Ship Lease, Inc. (NYSE:GSL) announced that the Company's Board of Directors has declared a cash dividend of \$0.546875 per depositary share, each representing a 1/100th interest in a share of its 8.75% Series B Cumulative Redeemable Perpetual Preferred Shares (the "Series B Preferred Shares") (NYSE:GSLPrB). The dividend represents payment for the period from January 1, 2016 to March 31, 2016 and will be paid on April 1, 2016 to all Series B Preferred shareholders of record as of March 23, 2016.

http://www.globalshiplease.com/releasedetail.cfm?ReleaseID=95935 Z

## Ocean Rig UDW Inc. Reports Financial and Operating Results for the Fourth Quarter 2015

Ocean Rig UDW Inc. (NASDAQ:ORIG), an international contractor of offshore deepwater drilling services, announced its unaudited financial and operating results for the quarter ended December 31, 2015.

http://cdn.capitallink.com/files/docs/companies/ocean\_rig/press/2016 /oceanrig030816.pdf

## Transocean Ltd. Announces High-Specification Jackup Delivery Delay

Transocean Ltd. (NYSE: RIG) (SIX: RIGN) announced a mutual agreement with Keppel Offshore & Marine Ltd's shipyard, Keppel FELS, to defer the delivery and related payments of five high-specification jackups until 2020.

http://www.deepwater.com/investor-relations/news/press-releases

### Thursday, March 10, 2016

## Genco Shipping & Trading Limited Announces Fourth Quarter Financial Results

Genco Shipping & Trading Limited (NYSE:GNK) reported its financial results for the three and twelve months ended December 31, 2015.

http://phx.corporate-ir.net/phoenix.zhtml?c=190282&p=irolnewsArticle&ID=2147758

## Hercules Offshore, Inc. Announces Rate Reductions for Hercules 261, Hercules 262 and Hercules 266 Contracts

Hercules Offshore, Inc. (NASDAQ: HERO) announced that it received from Saudi Aramco on March 9, 2016, a notice reducing the dayrates under its five year contracts for the Hercules 261 and Hercules 262 from \$67,000per day to \$63,650 per day. The reduced dayrates will apply from January 1, 2016, through December 31, 2016. Saudi Aramco also advised the Company that the dayrate for the Hercules 266 has been reduced from \$67,000 per day to \$63,650 per day to \$63,650 per day effectiveJanuary 1, 2016, through the remaining term of its contract.

http://ir.herculesoffshore.com/phoenix.zhtml?c=192573&p=irolnewsArticle&ID=2147777

## Scorpio Bulkers Inc. Announces Purchase of Common Shares by Scorpio Services Holding Limited

Scorpio Bulkers, Inc. (NYSE: SALT) announced that Scorpio Services Holding Limited ("SSH") has purchased an aggregate of



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IN THE NEWS

## Latest Company News

620,465 common shares of the Company at the price of \$3.75 per share in the open market since the Company's previous announcement on January 12, 2016. The Company currently has 28,713,505 common shares outstanding, of which SSH owns 2,874,832 or 10.01%.

http://ir.scorpiobulkers.com/press-releases/scorpio-bulkers-incannounces-purchase-of-common-shares-by-scorpio-services-holdnyse-salt-1248583

### Seaspan Files 2015 Annual Report on Form 20-F

Seaspan Corporation (NYSE:SSW) announced that its Form 20-F for the year ended December 31, 2015 has been filed with the Securities and Exchange Commission and is accessible free of charge on its Internet web site (www.seaspancorp.com). Alternatively, shareholders may request to receive a hard copy of Seaspan's complete audited financial statements, free of charge, by emailing ir@seaspancorp.com or writing to: Seaspan Corporation, Unit 2, 2nd Floor, Bupa Centre, 141 Connaught Road West, Hong Kong, China, Attention: Chief Financial Officer.

http://seaspan.mwnewsroom.com/Files/12/12debb4f-1edc-4395be34-6630dd407882.pdf

### Noble Corporation plc Provides Fleet Contract Status Update

Noble Corporation plc (NYSE:NE) announced that its report of drilling rig status and contract information has been updated as of March 10, 2016.

http://phx.corporate-ir.net/phoenix.zhtml?c=98046&p=irolnewsArticle&ID=2147765

Date of Announcement of Full Year 2015 Results and Dividend

### **Proposal Brought Forward**

Euronav NV (NYSE: EURN & Euronext: EURN) will release its full year 2015 results and dividend proposal prior to Belgian market opening on Thursday 17 March.

http://investors.euronav.com/~/media/Files/E/Euronav-IR/pressrelease/2016/20160310\_Announcement%20date%20final%20results %202015.pdf

### Friday, March 11, 2016

### Seanergy Maritime Holdings Corp. Sets Date for the Fourth Quarter and Twelve Months Ended December 31, 2015 Financial Results, Conference Call and Webcast

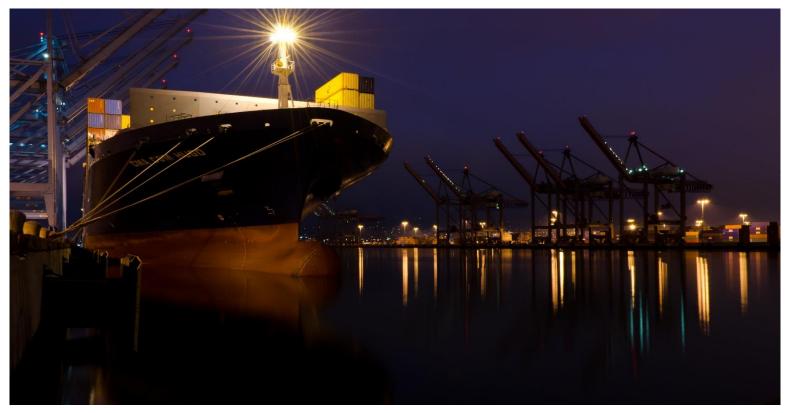
Seanergy Maritime Holdings Corp. (NASDAQ: SHIP) announced that it will release its financial results for the fourth quarter and twelve months ended December 31, 2015 before the market opens in New York on Tuesday, March 15, 2016.

http://www.seanergymaritime.com/press/seanergy031116.pdf

### Navios Maritime Midstream Partners L.P. Announces Availability of Its Form 20-F for the Year Ended December 31, 2015

Navios Maritime Midstream Partners L.P. (NYSE:NAP), announced that its Annual Report on Form 20-F for the year ended December 31, 2015 has been filed with the SEC and can be accessed on Navios Midstream's website, www.navios-midstream.com under the "Investors" section.

http://ir.navios-midstream.com/phoenix.zhtml?c=253818&p=irolnewsArticle&ID=2147928





Monday, March 14, 2016 (Week 11)

IN THE NEWS

## Earnings Recap

### **DryShips Inc.**



On March 8, 2016, DryShips Inc. (NASDAQ:DRYS), or DryShips or the Company, an international owner of drybulk carriers and offshore support vessels, announced its unaudited financial and operating results for the quarter ended December 31, 2015.

**Recent Highlights:** 

•On March 3, 2016, the Company received notice of termination from Petroleo Brasileiro S.A. (Petrobras) of the contract for the oil spill recovery vessel Vega Juniz effective as of March 9, 2016. The contract of the Vega Juniz was expiring on April 25, 2017 and this termination represents a loss in contracted EBITDA of approximately \$2.8 million for the balance of 2016.

•On February 19, 2016, the Company's Board of Directors (the "Board") approved a 1-for-25 reverse stock split of the Company's common shares. The reverse stock split will take effect, and the Company's common stock will begin trading on a split adjusted basis on the Nasdaq Capital Market, as of the opening of trading on March 11, 2016.

•On February 15, 2016, the Company announced that the previously disclosed sale of its Capesize vessels, the Fakarava, Rangiroa and Negonego, to entities controlled by its Chairman and CEO Mr. George Economou has failed. In addition, the Company reached a settlement agreement with the charterer of these vessels for an upfront lumpsum payment and the conversion of the daily rates to index-linked time charters.

•On February 15, 2016, the Company announced that Petrobras has given notice of termination of the contract for the platform supply vessel Vega Crusader effective as of March 6, 2016. The contract of the Vega Crusader was expiring on January 8, 2017 and this termination represents a loss in contracted EBITDA of approximately \$2.2 million for the balance of 2016.

For additional information, please refer to the company's earnings release:

http://dryships.irwebpage.com/press/dryspr030816.pdf

### Ocean Rig UDW Inc.



On March 8, 2016, Ocean Rig UDW Inc. (NASDAQ:ORIG), or Ocean Rig or the Company, an international contractor of offshore deepwater drilling services, announced its unaudited financial and operating results for the quarter ended December 31, 2015.

George Economou, Chairman and Chief Executive Officer of the Company, stated: "In the fourth quarter our fleet operated at 99.5% utilization continuing the strong trend from the previous three quarters. Our full year 2015 fleet operating efficiency was approximately 98.2%, allowing us to successfully monetize our contracted revenue backlog. For the fourth quarter of 2015 we recorded approximately \$475.7 million in net revenue and after paying operating and G&A expenses, our EBITDA for the fourth

quarter of 2015 amounted to approximately \$300.8 million versus the fourth quarter of 2014 EBITDA of approximately \$276.7 million.

"Given recent conditions in the debt capital markets and with a view to further strengthen our balance sheet, we decided to expand further on the Notes buyback program. As of today, we have bought \$369.0 million of our 7.25% Senior Unsecured Notes due in 2019 and \$340.3 million of our 6.5% Senior Secured Notes due in 2017.

"Regrettably, however, during the first quarter of 2016, three of our clients have decided to terminate drilling contracts. The Eirik Raude, Ocean Rig Olympia and Ocean Rig Apollo are currently en route to their stacking locations and remain available for alternative employment.

"With regards to the termination of the contract of the Ocean Rig Apollo, the Company is still in discussions with the lenders of the respective loan agreement about the consequences of such termination, which may involve a significant prepayment of the loan. "The above terminations act as a reminder of the extremely challenging times facing the offshore drilling industry. The prospects for the industry remain bleak with limited visibility of new contracts and are likely to remain so at least until 2018."

For additional information, please refer to the company's earnings release:

http://cdn.capitallink.com/files/docs/companies/ocean\_rig/press/2016 /oceanrig030816.pdf

### Genco Shipping



On March 10, 2016, Genco Shipping & Trading Limited (NYSE:GNK) ("Genco" or the "Company") reported its financial results for the three and twelve months ended December 31, 2015.

Fourth Quarter 2015 and Year-to-Date Highlights:

•Recorded a net loss attributable to Genco Shipping & Trading Limited of \$49.5 million for the fourth quarter of 2015

oBasic and diluted loss per share of \$0.69;

•Completed the funding of a \$98 million secured loan facility with funds associated with Hayfin Capital Management andBreakwater Capital Ltd. on November 10, 2015

oThe facility has a term of approximately five years and no fixed amortization payments for the first two years;

•Took delivery of the Baltic Mantis, the final newbuilding Ultramax vessel to be delivered to the Company under Baltic Trading's previously announced agreements with Yangfan Group Co., Ltd., on October 9, 2015;

oReached an agreement to charter the vessel at a rate based on 115% of the Baltic Supramax Index for 14 to 18.5 months.

For additional information, please refer to the company's earnings release:

http://phx.corporate-ir.net/phoenix.zhtml?c=190282&p=irolnewsArticle&ID=2147758



CAPITAL MARKETS DATA

# **Dividend Paying Shipping Stocks**

Stock Prices as of March 11, 2016

Company Name	Ticker	Quarterly Dividend	Annualized Dividend	Last Closing Price (March 11, 2016)	Annualized Dividend Yield
Container					
Costamare Inc	CMRE	\$0.29	\$1.16	8.72	13.30%
Diana Containerships	DCIX	\$0.0025	\$0.01	0.70	1.43%
Seaspan Corp	SSW	\$0.375	\$1.50	17.13	8.76%
Tankers					
Ardmore Shipping Corp.	ASC	\$0.13	\$0.52	8.60	6.05%
DHT Holdings, Inc.	DHT	\$0.21	\$0.84	6.43	13.06%
Euronav NV	EURN	\$0.62	\$1.24	10.32	12.02%
Frontline	FRO	\$0.35	\$1.40	9.55	14.66%
Navios Maritime Acquisition Corp	NNA	\$0.05	\$0.20	1.77	11.30%
Nordic American Tankers Limited	NAT	\$0.43	\$1.72	13.87	12.40%
Scorpio Tankers Inc	STNG	\$0.125	\$0.50	6.23	8.03%
Teekay Tankers Ltd	TNK	\$0.12	\$0.48	3.92	12.24%
Tsakos Energy Navigation Ltd	TNP	\$0.08	\$0.32	6.46	4.95%
Mixed Fleet					
Ship Finance International Limited	SFL	\$0.45	\$1.80	14.37	12.53%
Teekay Corporation	тк	\$0.055	\$0.22	8.51	2.59%
LNG/LPG					
GasLog Ltd	GLOG	\$0.14	\$0.56	11.31	4.95%
Golar LNG	GLNG	\$0.05	\$0.20	19.46	1.03%
Maritime MLPs					
Capital Product Partners L.P.	CPLP	\$0.2385	\$0.954	\$2.94	32.45%
Dynagas LNG Partners	DLNG	\$0.4225	\$1.69	\$9.75	17.33%
GasLog Partners LP	GLOP	\$0.4780	\$1.912	\$17.10	11.18%
Golar LNG Partners, L.P.	GMLP	\$0.5775	\$2.31	\$15.23	15.17%
Hoegh LNG Partners	HMLP	\$0.4125	\$1.65	\$16.99	9.71%
KNOT Offshore Partners L.P.	KNOP	\$0.52	\$2.08	\$15.86	13.11%
Navios Maritime Midstream Partners	NAP	\$0.4225	\$1.69	\$9.52	17.75%
Teekay LNG Partners L.P.	TGP	\$0.14	\$0.56	11.40	4.91%
Teekay Offshore Partners L.P.	тоо	0.11	0.44	3.80	11.58%
Offshore Drilling					
Ensco plc	ESV	\$0.01	\$0.04	11.19	0.36%
Noble Corporation	NE	\$0.15	\$0.60	11.15	5.38%



CAPITAL MARKETS DATA

# **Preferred Shipping Stocks**

Stock Prices as of March 11, 2016

Company	Ticker	Amount Issued (\$m)	Туре	Annual Coupon	Offer Price	Current Price 3/11/2016	Current Yield (annualized)	% change last week	52-week range*
Costamare Series B	CMRE PRB	50	perpetual	7.625%	\$25.00	\$17.29	11.03%	-1.48%	\$11.96-\$26.20
Costamare Series C	CMRE PRC	100	perpetual	8.50%	\$25.00	\$18.26	11.64%	2.87%	\$12.49-\$27.09
Costamare Series D	CMRE PRD	100	perpetual	8.75%	\$25.00	\$18.01	12.15%	2.56%	\$12.70-\$25.05*
Diana Shipping Series B	DSXPRB	65	perpetual	8.875%	\$25.00	\$11.40	19.46%	-13.57%	\$9.50-\$25.59
Dynagas LNG Partners Series A	DLNGPRA	75	perpetual	9.000%	\$25.00	\$18.50	15.14%	1.37%	\$14.80-\$24.75*
GasLog Series A	GLOGA	111	perpetual	8.75%	\$25.00	\$22.17	9.21%	3.45%	\$13.75-\$26.10*
Global Ship Lease Series B	GSLB	35	perpetual	8.75%	\$25.00	\$12.87	17.00%	-1.00%	\$8.00-\$23.94
International Shipholding Series A	ISHPRA	25	perpetual	9.50%	\$100.00	\$37.00	25.68%	2.78%	\$35.50-\$105.00
International Shipholding Series B	ISHPRB	32	perpetual	9.00%	\$100.00	\$34.50	26.09%	15.00%	\$25.00-\$101.98
Safe Bulkers Series B	SBPRB	40	perpetual step up	8.00%	\$25.00	\$23.50	8.51%	0.00%	\$13.00-\$25.20
Safe Bulkers Series C	SBPRC	58	perpetual	8.00%	\$25.00	\$10.05	19.90%	-0.99%	\$6.84-\$21.28
Safe Bulkers Series D	SBPRD	80	perpetual	8.00%	\$25.00	\$9.85	20.30%	-1.50%	\$6.29-\$21.04
Seaspan Series C	SSWPRC	100	perpetual step up	9.50%	\$25.00	\$25.10	9.46%	2.32%	\$23.92-\$27.27
Seaspan Series D	SSWPRD	128	perpetual	7.95%	\$25.00	\$23.14	8.59%	-0.26%	\$20.73-\$26.60
Seaspan Series E	SSWPRE	135	perpetual	8.25%	\$25.00	\$21.90	9.42%	-2.25%	\$22.25-\$26.51
Teekay Offshore Series A	TOOPRA	150	perpetual	7.25%	\$25.00	\$14.94	12.13%	-0.53%	\$9.07-\$23.25
Teekay Offshore Series B	TOOPRB	125	perpetual	8.50%	\$25.00	\$16.28	16.68%	-5.40%	\$10.50-\$25.05*
Tsakos Energy Series B	TNPPRB	50	perpetual step up	8.00%	\$25.00	\$23.31	8.58%	1.35%	\$21.50-\$25.80
Tsakos Energy Series C	TNPPRC	50	perpetual	8.875%	\$25.00	\$23.15	9.58%	-0.22%	\$20.19-\$26.42
Tsakos Energy Series D	TNPPRD	85	perpetual	8.75%	\$25.00	\$21.00	13.77%	0.00%	\$16.25-\$24.85*

(1) Annual dividend percentage based upon the liquidation preference of the preferred shares.

\* Prices reflected are since inception date: Costamare Series D - 5/6/2015 Dynagas LNG Partners Series A - 7/13/2015 GasLog Series A - 3/30/2015 Teekay Offshore Series B - 4/13/2015 Tsakos Energy Series D - 4/22/2015



Capital Link Shipping Weekly Markets Report

CAPITAL MARKETS DATA

## Indices

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Week ending March 11, 2016

	MAJOR INDICES											
America	Symbol	3/11/2016	3/4/2016	% Change	YTD % Change	4-Jan-16						
Dow Jones	INDU	17,213.31	17,006.77	1.21	0.38	17,148.94						
Dow Jones Transp.	TRAN	7,693.09	7,651.85	0.54	4.63	7,352.59						
NASDAQ	CCMP	4,748.47	4,717.02	0.67	-3.15	4,903.09						
NASDAQ Transp.	CTRN	3,461.64	3,427.42	1.00	6.03	3,264.70						
S&P 500	SPX	2,022.19	1,999.99	1.11	0.47	2,012.66						

Europe	Symbol	3/11/2016	3/4/2016	% Change	YTD % Change	4-Jan-16
Deutsche Borse Ag	DAX	9,831.13	9,824.17	0.07	-4.40	10,283.44
Euro Stoxx 50	SX5E	3,073.80	3,037.35	1.20	-2.87	3,164.76
FTSE 100 Index	UKX	6,139.79	6,199.43	-0.96	0.76	6,093.43

Asia/Pacific	Symbol	3/11/2016	3/4/2016	% Change	YTD % Change	4-Jan-16
ASX 200	AS51	5,166.39	5,090.03	1.50	-1.97	5,270.48
Hang Seng	HSI	20,199.60	20,176.90	0.11	-5.29	21,327.12
Nikkei 225	NKY	16,938.87	17,014.78	-0.45	-8.20	18,450.98

### **CAPITAL LINK MARITIME INDICES**

Index	Symbol	3/11/2016	3/4/2016	% Change	YTD % Change	4-Jan-16
Capital Link Maritime Index	CLMI	1,099.55	1,122.88	-2.08	7.07	1,026.98
Tanker Index	CLTI	848.94	847.32	0.19	0.01	848.82
Drybulk Index	CLDBI	159.37	162.58	-1.97	-50.72	323.43
Container Index	CLCI	1,256.54	1,350.48	-6.96	12.14	1,120.50
LNG/LPG Index	CLLG	1,485.84	1,501.72	-1.06	12.13	1,325.11
Mixed Fleet Index	CLMFI	1,253.05	1,262.65	-0.76	7.48	1,165.83
MLP Index	CLMLP	1,201.96	1,210.18	-0.68	6.35	1,130.22

\*The Capital Link Maritime Indices were updated recently to adjust for industry changes. Dorian LPG Ltd (NYSE:LPG) became a member of Capital Link LNG/LPG Index, GasLog Partners L.P. (NYSE:GLOP) became a member of Capital Link LNG/LPG Index and Capital Link MLP Index, Navios Maritime Midstream Partners (NYSE:NAP) became a member of Capital Link MLP Index, Euronav NV (NYSE: EURN) became a member of Capital Link Tanker Index, and Gener8 Maritime (NYSE: GNRT) became a member of Capital Link Tanker Index. Additionally, Capital Link Dry Bulk Index reflects the stock name change of Baltic Trading Ltd (NYSE: BALT) to Genco Shipping & Trading Limited (NYSE: GNK).

Monday, March 14, 2016 (Week 11)

CAPITAL MARKETS DATA

Index	Symbol	3/11/2016	3/4/2016	% Change	YTD % Change	4-Jan-16
Baltic Dry Index	BDIY	388	349	11.17	-17.97	473
Baltic Capesize Index	BCIY	176	164	7.32	-62.71	472
Baltic Panamax Index	BPIY	477	386	23.58	2.80	464
Baltic Supramax Index	BSI	420	371	13.21	-6.46	449
Baltic Handysize Index	BHSI	249	232	7.33	-6.74	267
Baltic Dirty Tanker Index	BDTI	833	720	15.69	-21.78	1065
Baltic Clean Tanker Index	BCTI	502	518	-3.09	-27.03	688

### TRANSPORTATION STOCKS

DRYBULK	TICKER	3/11/2016 Friday	3/4/2016 Friday	Change %	52 week high	52 week low	1/4/2016	Three Month Avg. Volume
Genco Shipping & Trading Ltd	GNK	\$0.84	\$0.80	4.86%	\$9.00	\$0.47	\$1.49	145,524
Diana Shipping Inc	DSX	\$2.65	\$2.84	-6.69%	\$8.11	\$2.02	\$4.35	690,480
DryShips Inc	DRYS	\$2.15	\$3.38	-36.30%	\$21.25	\$2.12	\$0.16	296,707
Eagle Bulk Shipping Inc	EGLE	\$1.39	\$1.29	7.75%	\$10.57	\$0.42	\$3.25	109,607
FreeSeas Inc	FREE	\$0.03	\$0.02	22.22%	\$1,622.81	\$0.02	\$0.89	6,052,423
Globus Maritime Ltd	GLBS	\$0.15	\$0.13	15.41%	\$1.90	\$0.06	\$0.15	42,654
Golden Ocean Group	GOGL	\$0.68	\$0.80	-15.14%	\$5.58	\$0.54	\$1.01	468,232
Navios Maritime Holdings Inc	NM	\$1.36	\$1.25	8.80%	\$4.56	\$0.72	\$1.65	827,586
Navios Maritime Partners LP	NMM	\$1.45	\$1.38	5.07%	\$13.22	\$0.80	\$3.07	1,053,121
Paragon Shipping Inc	PRGN	\$2.18	\$3.41	-36.07%	\$49.59	\$1.17	\$0.15	43,805
Safe Bulkers Inc	SB	\$0.79	\$0.79	-0.90%	\$3.96	\$0.30	\$0.75	392,462
Scorpio Bulkers	SALT	\$3.92	\$4.67	-16.06%	\$32.16	\$1.84	\$8.34	596,636
Seanergy Maritime	SHIP	\$3.49	\$2.72	28.40%	\$6.75	\$1.58	\$3.27	4,546
Star Bulk Carriers Corp	SBLK	\$0.77	\$0.92	-15.64%	\$4.00	\$0.36	\$0.62	462,157

TANKERS	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Ardmore Shipping Corp	ASC	\$8.60	\$8.86	-2.93%	\$14.79	\$7.49	\$12.33	277,178
Capital Product Partners LP	CPLP	\$2.94	\$3.35	-12.24%	\$9.94	\$2.72	\$5.25	999,510
DHT Holdings Inc	DHT	\$6.43	\$5.94	8.25%	\$8.90	\$4.99	\$7.83	2,334,310
Euronav NV	EURN	\$10.32	\$10.18	1.38%	\$16.32	\$9.54	N/A	1,049,489
Frontline Ltd/Bermuda	FRO	\$9.55	\$9.86	-3.14%	\$16.75	\$8.15	\$14.65	832,131
Gener8 Maritime Inc	GNRT	\$6.25	\$6.41	-2.50%	\$14.37	\$5.04	\$9.08	273,713
KNOT Offshore Partners	KNOP	\$15.86	\$16.10	-1.49%	\$26.42	\$10.30	\$14.17	131,836
Navios Acquisition	NNA	\$1.77	\$1.78	-0.56%	\$4.33	\$1.66	\$2.83	494,394
Navios Midstream Partners	NAP	\$9.52	\$10.39	-8.37%	\$17.70	\$6.77	\$11.32	157,991
Nordic American	NAT	\$13.87	\$13.78	0.65%	\$17.27	\$10.30	\$15.14	1,942,788
Overseas Shipholding	OSGB	\$2.44	\$2.36	3.39%	\$4.13	\$2.19	\$3.20	35,088
Scorpio Tankers Inc	STNG	\$6.23	\$6.03	3.32%	\$11.55	\$4.81	\$7.62	2,892,673
Teekay Offshore Partners LP	TOO	\$3.80	\$3.75	1.33%	\$24.42	\$2.61	\$6.32	1,422,990
Teekay Tankers Ltd	TNK	\$3.92	\$4.01	-2.24%	\$8.39	\$3.68	\$6.72	2,669,340
Top Ships	TOPS	\$2.65	\$3.50	-24.29%	\$12.60	\$1.90	\$0.31	16,374
Tsakos Energy Navigation Ltd	TNP	\$6.46	\$6.42	0.62%	\$10.32	\$4.83	\$7.66	643,872





Monday, March 14, 2016 (Week 11)

CAPITAL MARKETS DATA

CONTAINERS	Ticker	3/11/2016	3/4/2016	Change %	52 wk	52 wk	1/4/2016	3-Month
CONTAINERS	TICKET	3/11/2010	3/4/2010	Change %	high	low	1/4/2010	Avg. Vol.
Box Ships Inc	TEUFF	\$0.13	\$0.15	-13.33%	\$1.06	\$0.08	\$0.16	68,676
Costamare Inc	CMRE	\$8.72	\$9.01	-3.22%	\$20.35	\$6.23	\$9.62	338,831
Danaos Corp	DAC	\$4.07	\$4.18	-2.63%	\$6.62	\$4.07	\$5.92	41,521
Diana Containerships Inc	DCIX	\$0.70	\$0.49	42.37%	\$2.65	\$0.36	\$0.80	87,318
Global Ship Lease Inc	GSL	\$1.18	\$1.28	-7.82%	\$6.29	\$1.10	\$2.60	183,821
Seaspan Corp	SSW	\$17.13	\$18.36	-6.70%	\$20.77	\$14.06	\$15.48	306,016

LPG/LNG	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Dynagas LNG Partners	DLNG	\$9.75	\$9.72	0.31%	\$20.68	\$6.86	\$9.74	192,751
GasLog Ltd	GLOG	\$11.31	\$10.97	3.10%	\$23.41	\$5.78	\$8.77	962,899
Gaslog Partners	GLOP	\$17.10	\$16.70	2.40%	\$29.28	\$10.00	\$14.25	191,644
Golar LNG Ltd	GLNG	\$19.46	\$19.93	-2.36%	\$50.85	\$10.04	\$17.07	2,494,827
Golar LNG Partners LP	GMLP	\$15.23	\$15.99	-4.75%	\$29.70	\$8.66	\$13.14	672,799
Hoegh LNG Partners	HMLP	\$16.99	\$16.80	1.13%	\$23.00	\$12.55	\$18.18	53,322
Navigator Gas	NVGS	\$17.04	\$16.95	0.53%	\$22.06	\$10.73	\$13.66	277,642
StealthGas Inc	GASS	\$3.34	\$3.50	-4.57%	\$7.02	\$2.49	\$3.43	61,245
Teekay LNG Partners LP	TGP	\$11.40	\$11.24	1.42%	\$40.69	\$8.77	\$13.78	733,179

MIXED FLEET	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Euroseas Ltd	ESEA	\$1.95	\$1.92	1.43%	\$8.40	\$1.75	\$2.57	4,579
Ship Finance International Ltd	SFL	\$14.37	\$14.48	-0.76%	\$17.69	\$10.31	\$16.23	1,183,924
Teekay Corp	TK	\$8.51	\$8.79	-3.19%	\$50.88	\$4.92	\$10.18	3,333,530

MLPs	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Capital Product Partners	CPLP	\$2.94	\$3.35	-12.24%	\$9.94	\$2.72	\$5.25	999,510
Dynagas LNG Partners	DLNG	\$9.75	\$9.72	0.31%	\$20.68	\$6.86	\$9.74	192,751
GasLog Partners	GLOP	\$17.10	\$16.70	2.40%	\$29.28	\$10.00	\$14.25	191,644
Golar LNG Partners LP	GMLP	\$15.23	\$15.99	-4.75%	\$29.70	\$8.66	\$13.14	672,799
Hoegh LNG Partners	HMLP	\$16.99	\$16.80	1.13%	\$23.00	\$12.55	\$18.18	53,322
Knot Offshore Partners	KNOP	\$15.86	\$16.10	-1.49%	\$26.42	\$10.30	\$14.17	131,836
Navios Maritime Midstream	NAP	\$9.52	\$10.39	-8.37%	\$17.70	\$6.77	\$11.32	157,991
Navios Partners	NMM	\$1.45	\$1.38	5.07%	\$13.22	\$0.80	\$3.07	1,053,121
Teekay Offshore	TOO	\$3.80	\$3.75	1.33%	\$24.42	\$2.61	\$6.32	1,422,990
Teekay LNG	TGP	\$11.40	\$11.24	1.42%	\$40.69	\$8.77	\$13.78	733,179

OFFSHORE DRILL RIGS	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk low	1/4/2016	3-Month Avg. Vol.
Atwood Oceanics	ATW	\$9.37	\$9.84	-4.78%	\$35.35	\$5.32	\$10.59	5,030,000
Diamond Offshore Drilling	DO	\$22.79	\$23.71	-3.88%	\$34.81	\$15.55	\$21.85	2,745,285
Ensco International	ESV	\$11.19	\$12.36	-9.47%	\$27.51	\$7.88	\$15.89	9,435,062
Hercules Offshore	HERO	\$2.28	\$2.00	14.00%	\$265.96	\$0.75	\$2.14	249,858
Noble Corp.	NE	\$11.15	\$13.17	-15.34%	\$18.16	\$6.91	\$10.82	9,872,575
Ocean Rig UDW Inc	ORIG	\$1.19	\$1.29	-7.75%	\$9.22	\$0.71	\$1.69	1,474,614
Pacific Drilling	PACD	\$0.58	\$0.82	-29.27%	\$4.86	\$0.30	\$0.90	885,091
Rowan Companies	RDC	\$16.45	\$17.64	-6.75%	\$23.93	\$11.23	\$17.09	4,534,342
Seadrill Ltd.	SDRL	\$4.00	\$5.97	-33.00%	\$15.00	\$1.63	\$3.47	13,676,751
Transocean	RIG	\$11.25	\$12.71	-11.49%	\$21.39	\$8.20	\$12.55	13,923,022
Vantage Drilling Company	VTGDF	\$0.02	\$0.02	-8.55%	\$0.50	\$0.00	\$0.00	2,783,122





Monday, March 14, 2016 (Week 11)

OSLO-Listed Shipping Comps (currency in NOK)	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Golden Ocean	GOGL	\$5.60	\$5.51	1.63%	\$43.67	\$4.26	\$9.03	1,692,748
Stolt-Nielsen Ltd.	SNI	\$87.00	\$89.00	-2.25%	\$142.50	\$79.50	\$105.00	60,195
Frontline Ltd.	FRO	\$77.40	\$80.00	-3.25%	\$144.65	\$68.65	\$129.45	1,025,129
Jinhui Shpg. & Trans	JIN	\$6.05	\$5.80	4.31%	\$14.40	\$5.05	\$7.30	78,115
Odfjell (Common A Share)	ODF	\$24.60	\$24.10	2.07%	\$29.50	\$18.60	\$28.20	110,635
American Shipping Co.	AMSC	\$28.30	\$27.00	4.81%	\$42.34	\$21.38	\$26.40	150,802
Hoegh LNG	HLNG	\$88.25	\$89.25	-1.12%	\$132.50	\$78.75	\$95.25	135,981
I.M. Skaugen	IMSK	\$1.81	\$1.90	-4.74%	\$3.90	\$1.60	\$1.91	16,579

OFFSHORE SUPPLY	Ticker	3/11/2016	3/4/2016	Change %	52 wk high	52 wk Iow	1/4/2016	3-Month Avg. Vol.
Gulfmark Offshore	GLF	\$6.41	\$5.76	11.28%	\$17.38	\$2.60	\$4.60	521,906
Hornback Offshore	HOS	\$10.42	\$11.32	-7.95%	\$24.73	\$5.81	\$10.12	1,418,196
Nordic American Offshore	NAO	\$5.12	\$5.34	-4.12%	\$10.47	\$3.51	\$5.26	160,428
Tidewater	TDW	\$7.77	\$9.90	-21.52%	\$29.48	\$4.43	\$7.33	2,099,638
Seacor Holdings	СКН	\$51.85	\$50.83	2.01%	\$77.65	\$42.35	\$52.71	176,693





## CAPITAL MARKETS DATA

# Shipping Equities: The Week in Review

**Capital Link Shipping** 

Weekly Markets Report

### SHIPPING EQUITIES UNDERPERFORM THE BROADER MARKET

During last week, shipping equities underperformed the broader market, with the Capital Link Maritime Index (CLMI), a composite index of all US listed shipping stocks, down 2.08%, compared to the S&P 500 increasing 1.11%, Nasdaq rising 0.67%, and Dow Jones Industrial Average (DJII) growing 1.21%.

Tanker stocks were the best performers during last week, with Capital Link Tanker Index up 0.19%, followed by Capital Link MLP Index decreasing 0.68%. Container equities were the least performer during last week, with Capital Link Container Index down 6.96%.

During last week, Dry Bulk shipping stocks underperformed the physical market, with Baltic Dry Index (BDI) rising 11.17%, compared to the Capital Link Dry Bulk Index diminishing 1.97%.

During last week, Baltic Dirty Tanker Index (BDTI) grew 15.69%, and Baltic Clean Tanker Index (BCTI) declined 3.09%, compared to Capital Link Tanker Index increasing 0.19%.

The Trading Statistics supplied by KCG Holdings, Inc. provide details of the trading performance of each shipping stock and analyze the market's trading momentum and trends for the week and year-to-date.

The objective of the Capital Link Maritime Indices is to enable investors, as well as all shipping market participants, to better track the performance of listed shipping stocks individually, by sector or as an industry. Performance can be compared to other individual shipping stocks, to their sector, to the broader market, as well as to the physical underlying shipping markets or other commodities. The Indices currently focus only on companies listed on US Exchanges providing a homogeneous universe. They are calculated daily and are based on the market capitalization weighting of the stocks in each index. In terms of historical data, the indices go back to January 2, 2005, thereby providing investors with historical performance.

There are seven indices in total; the Capital Link Maritime Index comprised of all 45 listed shipping stocks, and six Sector Indices, the CL Dry Bulk Index, the CL Tanker Index, the CL Container Index, the CL LNG / LPG Index, the CL Mixed Fleet Index and the CL Maritime MLP Index.

The Index values are updated daily after the market close and can be accessed at www.CapitalLinkShipping.com or at or www.MaritimeIndices.com. They can also be found through the Bloomberg page "CPLI" and Reuters.

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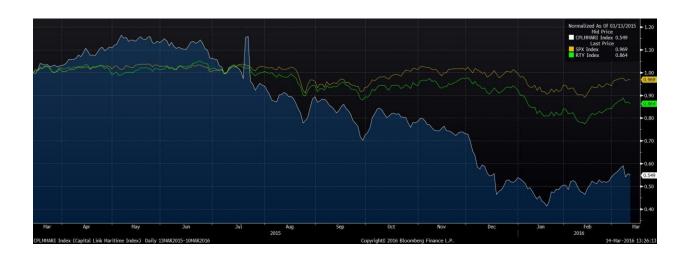
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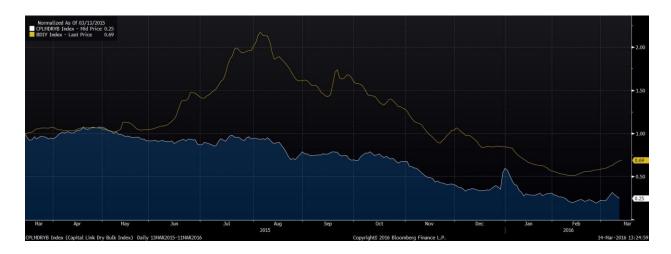


CAPITAL MARKETS DATA

## MARITIME INDEX DAILY COMPARISON CHARTS (52 - WEEK)







**\*SOURCE: BLOOMBERG** 



Monday, March 14, 2016 (Week 11) SHIPPING MARKETS





### **Custom Statistics Prepared Weekly for Capital Link Shipping**

**BROAD MARKET** 

Percent Change of Major Indexes for the Week Ending Friday, March 11, 2016

Name	<u>Symbol</u>	Close	Net Gain	Percent Gain
Dow Jones Industrial Average Index	INDU	17213.31	206.54	1.21%
S&P 500 Index	SPX	2022.19	22.20	1.11%
Russell 1000 Index	RUI	1117.21	11.64	1.05%
Russell 3000 Index	RUA	1187.73	11.91	1.01%
Nasdaq-100 Index	NDX	4361.83	32.83	0.76%
Nasdaq Composite Index	COMPX	4748.47	31.45	0.67%
Dow Jones Transportation Index	TRAN	7693.09	41.24	0.54%
Russell 2000 Index	RUT	1087.47	5.54	0.51%

### SHIPPING INDUSTRY DATA (43 Companies)

### Moving Averages

67.50% closed > 10D Moving Average.

• 60.00% closed > 50D Moving Average.

• 22.50% closed > 100D Moving Average.

15.00% closed > 200D Moving Average.

Top Upside Mo		ues with the grea	test 100 day upside	Top Downside		(Issues with the ( momentum*)	greatest 100 day
<u>Symbol</u>	<u>Close</u>	Weekly % Change	<u>50-Day %</u> <u>Change</u>	<u>Symbol</u>	Close	Weekly % Change	<u>50-Day %</u> <u>Change</u>
DRYS	2.15	1435.71%	1094.44%	FREE	0.0275	37.50%	-97.71%
GLOG	11.31	3.10%	36.76%	GSL	1.18	-7.81%	-53.73%
NVGS	17.04	0.53%	27.64%	CPLP	2.94	-12.24%	-40.49%
SHIP	3.49	28.31%	7.38%	TNK	3.92	-2.24%	-41.58%
SSW	17.13	-6.70%	15.35%	TOPS	2.65	-24.29%	-24.29%
KNOP	15.86	-1.49%	25.47%	NNA	1.77	-0.56%	-40.40%
				ESEA	1.95	1.56%	-28.83%
				DSX	2.65	-6.69%	-35.84%
				PRGN	2.18	-36.07%	-68.13%
				DAC	4.07	-2.63%	-15.56%
	ange) for eac	0,	1.5*(50D % change) group in descending	% change) for eac	h stock then		hange) + 2.0*(10D at have a negative e top 10.

Top Consecutive Higher Closes			Top Consecutive Lower Closes				
Symbol	Close	Up Streak	Symbol	Close	Up Streak		
DHT	6.43	3	CPLP	2.94	-2		
NAT	13.87	3	NNA	1.77	-4		
			SBLK	0.77	-4		
			TOPS	2.65	-5		
			PRGN	2.18	-6		
					-		



# Capital Link Shipping Weekly Markets Report

SHIPPING MARKETS

	Top Largest	Neekly Tra	ading Gain	S		Top Largest W	eekly Tra	ding Losse	S
<u>Symbol</u>	<u>Close One</u> <u>Week Ago</u>	<u>Today</u> <u>Close</u>	<u>Net</u> Change	<u>% Change</u>	<u>Symbol</u>	<u>Close One</u> <u>Week Ago</u>	<u>Today</u> <u>Close</u>	<u>Net</u> Change	<u>% Change</u>
DRYS	0.14	2.15	2.01	1435.71%	PRGN	3.41	2.18	-1.23	-36.07%
DCIX	0.49	0.7	0.21	42.86%	TOPS	3.5	2.65	-0.85	-24.29%
FREE	0.02	0.0275	0.01	37.50%	SBLK	0.92	0.77	-0.15	-16.30%
SHIP	2.72	3.49	0.77	28.31%	SALT	4.67	3.92	-0.75	-16.06%
GLBS	0.13	0.15	0.02	15.38%	CPLP	3.35	2.94	-0.41	-12.24%
NM	1.25	1.36	0.11	8.80%	GSL	1.28	1.18	-0.10	-7.81%
DHT	5.94	6.43	0.49	8.25%	SSW	18.36	17.13	-1.23	-6.70%
EGLE	1.29	1.39	0.40	7.75%	DSX	2.84	2.65	-0.19	-6.69%
STNG	5.91	6.23	0.32	5.41%	GASS	3.5	3.34	-0.16	-4.57%
NMM	1.38	0.23 1.45	0.32	5.07%	GMLP	15.99	15.29	-0.70	-4.38%

Top Lar	gest Monthly 1 standardize	•	<b>ains</b> (A mon ading days)	th has been	Top Largest Monthly Trading*Losses (A month has been standardized to 20 trading days)						
<u>Symbol</u>	<u>Close One</u> Month Ago	<u>Today</u> <u>Close</u>	<u>Net</u> Change	<u>% Change</u>	<u>Symbol</u>	<u>Close One</u> Month Ago	<u>Today</u> <u>Close</u>	<u>Net</u> Change	<u>% Change</u>		
DRYS	0.1	2.15	2.05	2050.00%	FREE	0.07	0.0275	-0.04	-60.71%		
EGLE	0.42	1.39	0.97	230.95%	GSL	1.53	1.18	-0.35	-22.88%		
SALT	1.84	3.92	2.08	113.04%	PRGN	2.66	2.18	-0.48	-18.05%		
SBLK	0.4	0.77	0.37	92.50%	DAC	4.65	4.07	-0.58	-12.47%		
NMM	0.8	1.45	0.65	81.25%	GLBS	0.17	0.15	-0.02	-11.76%		
GLOG	6.26	11.31	5.05	80.67%	ESEA	2.19	1.95	-0.24	-10.96%		
DCIX	0.39	0.7	0.31	79.49%	CPLP	3.2	2.94	-0.26	-8.13%		
NM	0.79	1.36	0.57	72.15%	MATX	38.54	37.89	-0.65	-1.69%		
SB	0.47	0.79	0.32	68.09%							
TK	5.55	8.51	2.96	53.33%							
ТК	5.55	8.51	2.96	53.33%							

Stocks Nea	arest to 52-W	eek Highs	Stocks Nearest To 52-Week Lows						
<u>Symbol</u>	52W High	<u>% Away</u>	<u>Symbol</u>	<u>52W Low</u>	<u>% Away</u>				
SSW	19.52	-12.26%	CPLP	2.90	1.38%				
NAT	16.10	-13.86%	NNA	1.65	7.27%				
SFL	17.32	-17.02%	TNK	3.60	8.89%				
DHT	8.24	-21.99%	MATX	34.55	9.67%				
NVGS	22.31	-23.62%	ESEA	1.71	14.04%				
MATX	52.94	-28.43%	GSL	1.02	15.69%				
KNOP	23.81	-33.38%	ASC	7.03	22.40%				
TNP	10.34	-37.50%	SSW	13.67	25.31%				
DAC	6.70	-39.25%	FRO	7.47	27.87%				
ASC	14.42	-40.36%	TNP	4.79	34.86%				



Monday, March 14, 2016 (Week 11)

### SHIPPING MARKETS

#### Top Stocks with Highest Weekly Volume Run Rate\* > 1

<u>Symbol</u>	<u>Close</u>	Net % Change	Run Rate	
EGLE	1.39	7.75%	8.7994	
FREE	0.0275	37.50%	8.0071	
GLBS	0.15	15.38%	5.7516	
PRGN	2.18	-36.07%	4.1955	
FRO	9.55	0.84%	3.2678	
TOPS	2.65	-24.29%	3.1835	
ESEA	1.95	1.56%	2.8242	
DRYS	2.15	1435.71%	2.5397	
CPLP	2.94	-12.24%	2.2621	
SALT	3.92	-16.06%	2.1515	

\*The Volume Run Rate is calculated by divided the current week's volume by the average volume over the last 20 weeks. For example, a run rate of 2.0 means the stock traded twice its average volume.

Top Year-To-Date Gainers	Top Year-To-Date Decliners
Symbol YTD Gain %	Symbol YTD Decline %
DRYS 1164.71%	FREE -97.71%
GLOG 38.26%	PRGN -64.14%
SBLK 26.23%	EGLE -60.51%
NVGS 24.84%	SALT -60.36%
GLNG 23.24%	GSL -54.62%
KNOP 22.09%	NMM -51.99%
GMLP 19.45%	CPLP -43.68%
SSW 11.09%	TNK -41.49%
GLBS 7.14%	NNA -41.20%
DLNG 5.29%	TOO -39.78%

The following are the 43 members of this group: Symbol - Name: ASC - Ardmore Shipping Corp; BALT - Baltic Trading Ltd; CMRE - Costamare Inc; CPLP - Capital Product Partners LP; DAC - Danaos Corp; DCIX - Diana Containerships Inc.; DHT - DHT Maritime Inc; DLNG - Dynagas LNG Partners LP; DRYS - DryShips Inc; DSX - Diana Shipping Inc; EGLE - Eagle Bulk Shipping Inc; ESEA - Euroseas Ltd; FREE - FreeSeas Inc; FRO - Frontline Ltd; GASS -StealthGas Inc; GLBS - Globus Maritime Limited; GLNG - Golar LNG Ltd; GLOG - GasLog Ltd.; GMLP - Golar LNG Partners LP; GSL - Global Ship Lease Inc; KNOP - KNOT Offshore Partners LP; MATX - Matson, Inc.; NAT - Nordic American Tanker Shipping; NM - Navios Maritime Holdings Inc; NMM - Navios Maritime Partners LP; NNA - Navios Maritime Acquisition Corp; NVGS - Navigator Holdings Ltd.; PRGN - Paragon Shipping Inc; SALT - Scorpio Bulkers; SB -Safe Bulkers Inc; SBLK - Star Bulk Carriers Corp; SFL - Ship Finance International Ltd; SHIP - Seanergy Maritime Holdings Corp; SSW - Seaspan Corp; STNG - Scorpio Tankers Inc; TEU - Box Ships Inc.; TGP - Teekay LNG Partners LP; TK - Teekay Corp; TNK - Teekay Tankers Ltd; TNP - Tsakos Energy Navigation Ltd; TOO - Teekay Offshore Partners LP; TOPS - TOP Ships Inc; VLCCF - Knightsbridge Tankers Ltd;

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SHIPPING MARKETS

### **Global Shipping Company Bond Data**

Capital Link Shipping Weekly Markets Report

			Principle								As of		
			Balance							M	arch 13, 201	6	
Segment	Issuer	Coupon	(\$MM)	Symbol	Class ID	Security	Maturity	Moody	S&P	Price	YTW	YTM	Ask Price
Barge	Ultrapetrol (Bahamas) Limited	8.88%	\$225.0	ULTR	90400XAF1	Senior Secured	2021	NA	D	\$20.00	60.07%	60.07%	\$20.00
Barge	Navios Maritime Holdings Inc. (South America)	7.25%	\$375.0	NM	63938NAE4	Senior Unsecured	2022	NA	B-	\$62.00	17.60%	17.60%	\$62.00
Container	CMA CGM S.A.	8.75%	\$334.3	05KTT6-E	XS1005207961	Senior Unsecured	2018	B3	B-	\$91.99	12.44%	NA	NA
Container	CMA CGM S.A.	7.75%	\$20.7	05KTT6-E	XS1244804859	Senior Unsecured	2021	NA	NA	\$79.80	NA	13.57%	NA
Container	Hapag-Lloyd AG	9.75%	\$125.0	441036	41135QAA2	Senior Unsecured	2017	NA	B-	\$101.25	-31.88%	8.88%	\$101.25
Container	Hapag-Lloyd AG	7.75%	\$446.2	441036	BF49P02	Senior Unsecured	2019	Caa1	B-	\$102.30	6.82%	6.75%	NA
Container	Hapag-Lloyd AG	7.50%	\$279.0	441036	BSBMKY4	Senior Unsecured	2019	Caa1	B-	\$102.00	6.94%	6.86%	NA
Container	Seaspan Corporation	6.38%	\$345.0	SSW	US81254U2050	Senior Unsecured	2019	NA	NA	\$24.35	7.65%	7.65%	\$24.35
Container	Global Ship Lease, Inc. Class A	10.00%	\$419.7	GSL	US37953TAA34		2019	NA	в	\$81.00	18.39%	18.39%	\$81.00
Dredging	Great Lakes Dredge & Dock Corporation	7.38%	\$250.0	GLDD	390607AB5	Senior Unsecured	2019	NA	B-	\$93.50	10.02%	10.02%	\$93.50
Dry Bulk	Navios Maritime Holdings Inc.	8.13%	\$350.0	NM	639365AF2	Senior Unsecured	2019	NA	CCC	\$28.00	67.48%	67.48%	\$28.00
Dry Bulk	Navios Maritime Holdings Inc.	7.38%	\$650.0	NM	USY62196AD53		2022	B1	B+	\$36.63	31.91%	31.91%	\$36.63
Dry Bulk	Scorpio Bulkers, Inc.	7.50%	\$73.6	SALT	MHY7546A1148		2019	NA	NA	\$12.06	34.16%	34.16%	\$12.06
Dry Bulk	Star Bulk Carriers Corp.	8.00%	\$50.0	SBLK	MHY8162K1394	Senior Unsecured	2019	NA	BB	\$10.54	40.02%	40.02%	\$10.54
Dry Bulk	Diana Shipping Inc.	8.50%	\$63.3	DSX	Y2066G120	Senior Unsecured	2020	NA	NA	\$17.01	20.74%	20.74%	\$17.01
LNG	Dynagas LNG Partners LP	6.25%	\$250.0	DLNG	26780TAA5	Senior Unsecured	2019	NA	NA	\$65.75	20.13%	20.13%	\$65.75
LNG	Golar LNG Limited	3.75%	\$250.0	GLNG	NO0010637846	Senior Conv.	2017	NA	NA	\$95.00	NA	NA	NA
LNG	Golar LNG Partners LP	6.31%	\$154.1	GMLP	NO0010661358	Senior Unsecured	2017	NA	NA	\$98.25	NA	7.34%	NA
LPG	BW LPG Ltd.	1.75%	\$250.0	BWLPG-NO	G17466AA4	Senior Conv.	2019	NA	NA	\$85.13	NA	NA	NA
LPG	Navigator Holdings Ltd. Drill Rigs Holding, Inc.	9.00%	\$125.0 \$800.0	NVGS 00CS7X-E	Y62132AB4 262049AA7	Senior Unsecured Senior Secured	2017	NA	NA CCC+	\$100.24 \$58.00	9.22% 47.58%	8.83% 47.58%	NA \$58.00
		4.88%	\$750.0	DO	25271CAN2		2017	NA	BBB+	\$62.62	47.56%	47.00%	\$62.62
	Diamond Offshore Drilling, Inc. Golden Close Maritime Corp	9.00%	\$400.0	NA	G4026XAC6	Senior Unsecured Senior Unsecured	2043	NA	NA NA	\$62.62	8.30% NA	8.30% 57.56%	302.02 NA
	Golden Ocean Group Ltd	3.07%	\$400.0	GOGL	NO0010701055	Senior Onsecured Senior Conv.	2019	NA	NA	\$83.63	NA	9.71%	NA
	GulfMark Offshore, Inc. Class A	6.38%	\$200.0	GUGL	402629AG4	Senior Unsecured	2019	NA	CCC+	\$83.03	28.51%	28.51%	\$38.00
	Hombeck Offshore Services, Inc.	1.50%	\$260.0	HOS	402629AG4 440543AN6	Senior Unsecured Senior Conv.	2022	NA	BB-	\$53.31	28.01%	20.01%	\$53.31
	Hombeck Offshore Services, Inc.	5.88%	\$375.0	HOS	440543AL0	Senior Unsecured	2019	NA	BB-	\$61.50	20.23%	20.23%	\$61.50
	Hombeck Offshore Services, Inc.	5.00%	\$450.0	HOS	440543AQ9	Senior Unsecured	2020	NA	BB-	\$58.25	18.08%	18.08%	\$58.25
	Ocean Rig UDW Inc.	7.25%	\$500.0	ORIG	67500PAA6	Senior Unsecured	2019	NA	CCC+	\$58.25	28.60%	28.60%	\$58.25
	Offshore Group Investments Limited	7.13%	\$775.0	NA	676253AM9	Senior Secured	2023	NA	D	\$15.00	56.92%	56.92%	\$15.00
	Pacific Drilling S.A.	7.25%	\$500.0	PACD	694184AA0	Senior Secured	2023	NA	в	\$32.50	92.64%	92.64%	\$32.50
	Pacific Drilling S.A.	5.38%	\$750.0	PACD	69419BAA3	Senior Unsecured	2020	NA	В	\$28.25	44.34%	44.34%	\$28.25
	SEACOR Holdings Inc.	2.50%	\$350.0	СКН	811904AM3	Senior Conv.	2027	NA	B+	\$92.13	3.31%	3.31%	\$92.13
	SEACOR Holdings Inc.	3.00%	\$230.0	СКН	81170YAB5	Senior Conv.	2028	NA	B+	\$73.06	6.08%	6.08%	\$73.06
	SEACOR Holdings Inc.	7.38%	\$250.0	СКН	811904AK7	Senior Unsecured	2019	NA	B+	\$84.00	13.15%	13.15%	\$84.00
	Vantage Drilling Company	5.50%	\$100.0	VTG	92209XAA1	Senior Conv.	2043	NA	NA	\$0,10	NA	NA	\$0,10
	Vantage Drilling Company	7.50%	\$1,150.0	VTG	676253AJ6	Senior Secured	2019	NA	D	\$16.50	81.89%	81.89%	\$16.50
Other	Aegean Marine Petroleum Network Inc.	4.00%	\$128.3	ANW	Y0020QAA9	Senior Conv.	2018	NA	в-	\$76.50	15,12%	15,12%	\$76.50
Tanker	BW Group Limited	6.63%	\$193.9	BWLPG-NO	05604EAA6	Senior Unsecured	2017	NA	BB	\$101.50	5.40%	5.40%	\$101.60
Tanker	Navios Maritime Acquisition Corporation	8.13%	\$610.0	NNA	63938MAD8	Senior Secured	2021	NA	BB-	\$70.50	16.27%	16.27%	\$70.50
Tanker	DHT Holdings, Inc.	4.50%	\$150.0	DHT	US23335SAA42	Senior Conv.	2019	NA	NA	\$102.75	3.67%	3.67%	\$102.75
Tanker	Eletson Holdings, Inc.	9.63%	\$300.0	06TRYQ-E	28620QAA1	Senior Secured	2022	NA	B+	\$72.00	17,43%	17,43%	\$72.00
Tanker	Windsor Petroleum Transport Corporation	7.84%	\$228.8	NA	973735AY9	Senior Secured	2021	NA	NA	\$82.00	NA	NA	\$82.00
Tanker	Ridgebury Tankers	7.63%	\$190.0	NA	Y7287PAA4	Senior Secured	2017	NA	NA	\$100.00	7.62%	7.62%	\$100.00
Tanker	Ship Finance International Limited	3.25%	\$350.0	SFL	USG81075AE63	Senior Conv.	2018	NA	NA	\$96.88	5.02%	5.02%	\$96.88
Tanker	Stena AB	6.13%	\$334.8	FDSA9813	W8758PAG1	Senior Unsecured	2017	NA	NA	\$102.90	NA	2.79%	NA
Tanker	Stena AB	5.88%	\$113.8	FDSA9813	858577AQ2	Senior Unsecured	2019	NA	NA	\$96.73	NA	7.15%	NA
Tanker	Stena AB	7.00%	\$600.0	FDSA9813	858577AR0	Senior Unsecured	2024	NA	BB	\$80.00	10.83%	10.83%	\$80.00
Tanker	Scorpio Tankers Inc.	2.38%	\$360.0	STNG	80918TAA7	Senior Conv.	2019	NA	NA	\$83.63	8.12%	8.12%	\$83.63
Tanker	Scorpio Tankers Inc.	6.75%	\$53.8	STNG	80918T109	Senior Unsecured	2020	NA	NA	\$21.47	11.33%	11.33%	\$21.47
Tanker	Scorpio Tankers Inc.	7.50%	\$51.8	STNG	Y7542C114	Senior Unsecured	2017	NA	NA	\$25.10	8.08%	8.08%	\$25.10 \$67.25
Tanker		8.50%	\$650.0	тк	87900YAA1	Senior Unsecured	2020	NA	B+	\$67.25	21.41%	21.41%	

Source: FactSet

				Amount Outstanding		As March 1	of 13. 2016	Convertible into	Dividend Step-Up	Step-Up	
Segment	Issuer	CUSIP	Class	(\$MM)	Coupon	Price (\$)	YTC (%)	Common	Features	Feature	Maximum
Container	Box Ships Inc. 9.0% PERP	MHY096751448	Series C	\$14.0	\$9.000	NA	NA	No	No	NA	NA
Container	Costamare Inc. 8.5% PERP	MHY1771G1281	Series C	\$100.0	\$8.500	\$18.26	22.70%	No	No	NA	NA
Container	Costamare Inc. 7.625% PERP	USY1771G1106	Series B	\$0.0	\$7.625	\$17.82	25.18%	No	No	NA	NA
Container	Seaspan Corporation 7.95% PERP	MHY756382088	Series D	\$67.5	\$7.950	\$23.14	13.21%	No	No	NA	NA
Container	Seaspan Corporation 8.25% PERP	MHY756381338	Series E	\$3,125.0	\$8.250	\$21.90	14.12%	No	No	NA	NA
Container	Seaspan Corporation 9.5% PERP	MHY756381254	Series C	\$250.0	\$9.500	\$25.10	27.34%	No	Yes	1.25x Dividend Rate	30.0%
Dry Bulk	Diana Shipping Inc. 8.875% PERP	MHY2066G1127	Series B	\$60.0	\$8.875	\$11.40	45.79%	No	No	NA	NA
Dry Bulk	International Shipholding Corporation 9.0% PERP	46032150	Series B	\$27.5	\$9.000	\$34.50	44.73%	No	Yes	2% per \$100 Stated Liquidation Preference	18.0%
Dry Bulk	International Shipholding Corporation 9.5% PERP	46032140	Series A	\$25.0	\$9.500	\$37.00	52.41%	No	Yes	2% per \$100 Stated Liquidation Preference	19.0%
Dry Bulk	Safe Bulkers, Inc. 8.0% PERP	MHY7388L1112	Series B	\$20.0	\$8.000	\$23.18	32.58%	No	Yes	1.25x Dividend Rate	25.0%
Dry Bulk	Safe Bulkers, Inc. 8.0% PERP	MHY7388L1377	Series D	\$70.0	\$8.000	\$9.85	46.71%	No	No	NA	NA
Dry Bulk	Safe Bulkers, Inc. 8.0% PERP	MHY7388L1294	Series C	\$50.0	\$8.000	\$10.05	20.87%	No	No	NA	NA
Tanker	Tsakos Energy Navigation Limited 8.0% PERP	BMG9108L1248	Series B	\$50.0	\$8.000	\$23.31	11.89%	No	No	NA	NA
Tanker	Tsakos Energy Navigation Limited 8.875% PERP	BMG9108L1321	Series C	\$50.0	\$8.875	\$23.15	12.87%	No	Yes	1.25x Dividend Rate	30.0%
Tanker	Tsakos Energy Navigation Limited 8.75% PERP	BMG9108L1404	Series D	\$85.0	\$8.750	\$21.00	14.26%	No	No	NA	NA
LNG	GasLog Ltd. 8.75% PERP	BMG375851174	Series A	\$100.0	\$8.750	\$22.17	13.12%	No	No	NA	NA
LNG	Dynagas LNG Partners LP 9.0% PERP	MHY2188B1166	Series A	\$75.0	\$9.000	\$18.50	18.27%	No	No	NA	NA
Offshore Services	Teekay Offshore Partners L.P. 7.25% PERP	MHY8565J1275	Series A	\$150.0	\$7.250	\$14.94	36.72%	No	No	NA	NA
Offshore Services	Teekay Offshore Partners L.P. 8.5% PERP	MHY8565J1358	Series A	\$125.0	\$8.500	\$16.28	22.39%	No	No	NA	NA
Source: FactS	let										

Contributed by Stifel Nicolaus & Co, Inc.



SHIPPING MARKETS

# First Watch: Stifel Shipping Weekly

### Contributed by Stifel Nicolaus & CO, Inc.



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Stifel

Rates in \$/Day	Weekly				
Vessel Category	Trend	<u>3/11/2016</u>	3/4/2016	<u>% Change</u>	<u>2016 YTD</u>
Crude Tanker					
VLCC		\$72,867	\$39,428	84.8%	\$58,823
Suezmax		\$28,389	\$28,084	1.1%	\$38,734
Aframax		\$27,417	\$24,704	11.0%	\$29,530
Product Tankers					
Long Range	↓	\$16,255	\$18,457	(11.9%)	\$22,451
Medium Range	- ↓	\$15,084	\$16,915	(10.8%)	\$16,727
Dry Bulk					
Capesize	- ↓	\$1,596	\$2,217	(28.0%)	\$3,016
Panamax		\$5,683	\$5,458	4.1%	\$5,035
Supramax		\$4,719	\$4,622	2.1%	\$4,686
Containers*					
Panamax-4400 TEU	$\leftrightarrow$	\$5,800	\$5,800	0.0%	\$5,875
Sub-Panamax-2750 TEU	$\leftrightarrow$	\$6,000	\$6,000	0.0%	\$6,000
Handy-2000 TEU	$\leftrightarrow$	\$6,500	\$6,500	0.0%	\$6,650
LPG-82,000 cbm	↓	\$28,333	\$31,167	(9.1%)	\$43,550
LNG-160,000 cbm	$\leftrightarrow$	\$30,000	\$29,000	3.4%	\$29,300
*Monthly data was used					

Source: Clarkson Research & Astrup Fearnley

VLCC rates rose sharply last week as fixtures in the Middle East improved due to refineries ramping up import programs ahead of higher utilization levels following seasonal maintenance. While we believe it will be a challenge for tanker rates to top January peaks unless there is a material increase in vessels used for floating storage, the February softness was indicative of only seasonality, and the currently tight supply/demand balance should drive higher rates than what were experienced. Although VLCC's rates rallied sharply, Suezmax and Aframax rates were up only slightly and still at seasonally soft levels. This was in large part because of fewer Western Iraqi cargoes coming through Turkey. The pipeline outage which began in mid-February has resulted in a reduction of about 600,000 barrels per day of almost exclusively Aframax and to a less extent Suezmax cargoes. The pipeline is reportedly set to reopen in the next several days, but specific timing is somewhat ambiguous. Ultimately, we believe this would likely drive a material improvement in those asset classes as well, particularly given the rally in VLCC rates which should eventually pull out Suezmax levels which then in turn should tighten the Aframax market. We still prefer the product tanker market given much stronger underlying demand growth fundamentals and a smaller orderbook of new vessels, but do expect both crude and product to remain reasonably strong so long as OPEC remains committed to high production levels.



Monday, March 14, 2016 (Week 11)

SHIPPING MARKETS

### **Global Shipping Fleet & Orderbook Statistics**

Category	Fleet Size (DWT)	Orderbook (DWT)	OB/Fleet %	<u>Average</u> Age	% Greater than 20 yrs.
VLCC	202,703,131	39,858,664	19.7%	8.4	4.7%
Suezmax	77,545,571	17,921,249	23.1%	9.0	5.6%
Aframax	65,101,626	10,548,658	16.2%	9.2	6.2%
LR2	31,458,867	8,262,792	26.3%	7.3	2.9%
LR1	23,972,990	4,662,662	19.4%	7.8	1.4%
MR	79,880,338	9,479,487	11.9%	8.5	7.1%
Handy	4,787,393	221,000	4.6%	16.3	44.4%
Capesize	310,309,675	41,880,769	13.5%	5.6	8.8%
Panamax	195,220,158	23,993,968	12.3%	6.6	7.2%
Supramax	181,776,796	32,281,482	17.8%	6.3	7.8%
Handymax	92,724,456	12,664,297	13.7%	8.6	15.2%
	(TEU)	(TEU)			
Post Panamax	3,523,060	2,410,749	67.7%	3.5	0.0%
Panamax	4,863,819	2,028,454	17.0%	6.1	0.0%
Handy-Feeder	3,907,876	791,660	3.4%	9.5	4.7%
	(CBM)	(CBM)			
LPG	26,751,239	9,273,525	34.7%	14.8	20.3%
LNG	61,917,612	22,125,330	35.7%	10.1	12.3%
	VLCC Suezmax Aframax LR2 LR1 MR Handy Capesize Panamax Supramax Handymax Post Panamax Panamax Handy-Feeder LPG LNG	Category         Size (DWT)           VLCC         202,703,131           Suezmax         77,545,571           Aframax         65,101,626           LR2         31,458,867           LR1         23,972,990           MR         79,880,338           Handy         4,787,393           Capesize         310,309,675           Panamax         195,220,158           Supramax         181,776,796           Handymax         92,724,456           Post Panamax         3,523,060           Panamax         4,863,819           Handy-Feeder         3,907,876           LPG         26,751,239           LNG         61,917,612	Category         Size (DWT)         (DWT)           VLCC         202,703,131         39,858,664           Suezmax         77,545,571         17,921,249           Aframax         65,101,626         10,548,658           LR2         31,458,867         8,262,792           LR1         23,972,990         4,662,662           MR         79,880,338         9,479,487           Handy         4,787,393         221,000           Capesize         310,309,675         41,880,769           Panamax         195,220,158         23,993,968           Supramax         181,776,796         32,281,482           Handymax         92,724,456         12,664,297           CTEU)         (TEU)         (TEU)           Post Panamax         3,523,060         2,410,749           Panamax         4,863,819         2,028,454           Handy-Feeder         3,907,876         791,660           (CBM)         (CBM)         (CBM)           LPG         26,751,239         9,273,525           LNG         61,917,612         22,125,330	CategorySize (DWT)(DWT)%VLCC202,703,13139,858,66419.7%Suezmax77,545,57117,921,24923.1%Aframax65,101,62610,548,65816.2%LR231,458,8678,262,79226.3%LR123,972,9904,662,66219.4%MR79,880,3389,479,48711.9%Handy4,787,393221,0004.6%Capesize310,309,67541,880,76913.5%Panamax195,220,15823,993,96812.3%Supramax181,776,79632,281,48217.8%Handymax92,724,45612,664,29713.7%Post Panamax3,523,0602,410,74967.7%Panamax4,863,8192,028,45417.0%Handy-Feeder3,907,876791,6603.4%LPG26,751,2399,273,52534.7%LNG61,917,61222,125,33035.7%	CategorySize (DWT)(DWT)%AgeVLCC202,703,13139,858,66419.7%8.4Suezmax77,545,57117,921,24923.1%9.0Aframax65,101,62610,548,65816.2%9.2LR231,458,8678,262,79226.3%7.3LR123,972,9904,662,66219.4%7.8MR79,880,3389,479,48711.9%8.5Handy4,787,393221,0004.6%16.3Capesize310,309,67541,880,76913.5%5.6Panamax195,220,15823,993,96812.3%6.6Supramax181,776,79632,281,48217.8%6.3Handymax92,724,45612,664,29713.7%8.6(TEU)(TEU)Post Panamax3,523,0602,410,74967.7%3.5Panamax4,863,8192,028,45417.0%6.1Handy-Feeder3,907,876791,6603.4%9.5LPG26,751,2399,273,52534.7%14.8

DWT: Dead Weight Tons, TEU: Twenty Equivalent Units, CBM: Cubic Meters Source: Clarkson Research Services

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Monday, March 14, 2016 (Week 11)

SHIPPING MARKETS

# Will India Be The Next China?

### Which tanker segments will benefit from India's growth?

In recent months, a consensus view has been forming that India will be replacing China as the center of the world's oil demand growth. In the most recent Medium-Term Oil Market Report, the IEA describes the Indian demand outlook as "particularly favorable", with 1.1 million barrels per day (mb/d) of demand forecast to be added to 2021, an average annual increase of 4.2%. This is even one of the more conservative forecasts. According to other analysts, India's development has characteristics that are similar to those of China 10-15 years ago. As a reminder, China's oil demand experienced a compound annual growth rate of 7.75% between 2000 and 2005. If India were to start growing at those rates, this would provide a significant boost to both oil and shipping markets.

India has a lot of potential. Its population reached 1.29 billion in 2015 and is expected to grow by 1.2% (or 20 million people) in 2016. Based on its current growth trajectory, it is expected that India's working age population (Aged 15-19) will surpass China by 2025 and continue to climb until 2045. China's rapid economic growth has been built on infrastructure, investment and manufacturing, areas in which India has barely scratched the surface. The government of India under the leadership of Prime Minister Narendra Modi, who swept to power in mid- 2014, launched a series of high profile programs to modernize India. Although progress on real economic reforms appears to be somewhat slower than government officials were hoping, the Indian economy has indeed accelerated and most entrepreneurs continue to give Mr. Modi the benefit of the doubt.

In 2015, India's demand for oil products grew more than 9% (318,000 b/d), with gasoline up an impressive 16%. Demand growth could have been even higher if not for an increase in excise duty on gasoline and diesel that was instituted in the second half of 2014. Initial data for 2016 seems to indicate a continuation of India's growth momentum. Barclay's Research expects that India will see strong gasoline demand growth in 2016, driven by continued growth in passenger vehicle sales, expanding road networks and rising income levels.

Since India has limited oil reserves (domestic oil production is less than 900,000 b/d), the country is a significant - and growing importer of crude oil. For 2016, Indian oil demand is forecast to grow by 300,000 b/d, while an additional 80,000 b/d will be added to the Strategic Petroleum Reserves. With domestic production reducing by 40,000 b/d, this will raise overall crude oil imports to above 4 mb/d. India is now the world's third largest importer of crude oil after the United States and China.

India traditionally imported the majority of its crude oil from short-haul sources in the Middle East, but has started to diversify its supply sources in recent years. Increasing imports from West Africa, Venezuela and small volumes from Mexico have benefited ton-mile demand for crude oil tankers. After the lifting of nuclear sanctions, India will likely import more crude oil from Iran, but it is uncertain which current supplier will see a reduction in demand as a result.

India has built up a modern refining industry with world class facilities that are exporting petroleum products all over the world. In recent.



years, however, growing local demand as well as the liberalization and deregulation of the domestic market has made it more attractive to sell products in India. In 2015, refined product exports from India fell by 6.7% (110,000 b/d). In the coming years, Indian refined product exports are expected to fall further, as the market becomes increasingly competitive with more volumes from the Middle East and China. This could reduce demand for LR1 and LR2 product tankers



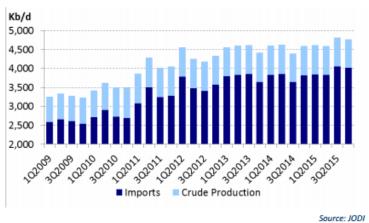
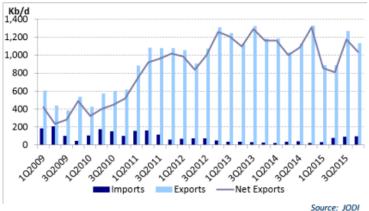




Fig 2: Indian Clean Product Imports and Exports





Monday, March 14, 2016 (Week 11)

SHIPPING MARKETS

# Tanker Market – Weekly Highlights

### VLCC monthly availability excess at lowest in eight years

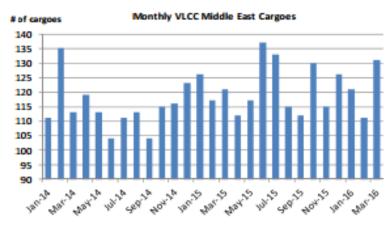
### Zero units available for March loadings to slip into April dates unchartered

VLCC TCEs in the Middle East rallied to nearly \$90,000/day this week after a stronger-than-expected demand run to service March cargoes cut monthly surplus tonnage to zero units for the first time in eight years. Just a week ago, TCEs were hovering just over the \$40,000/day mark after several weeks of directionally softer rates accompanied slowing Middle East demand since the start of the year. Lofty earnings could remain a characteristic of the market through Q2 as a ton-mile demand surge at the close of Q1 could keep supply/demand fundamentals tight between now and summer demand strength.

### Demand

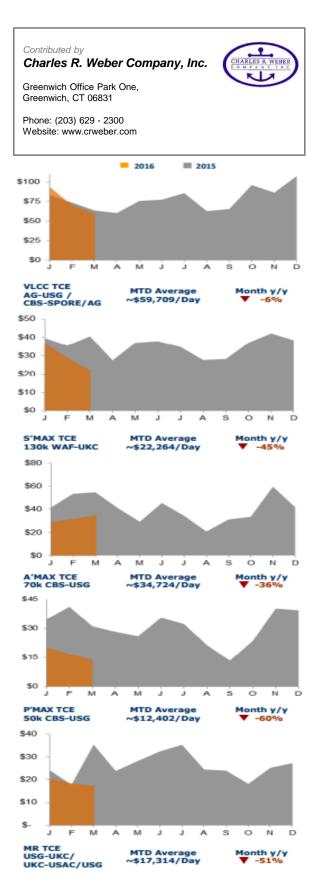
A surprisingly large number of fresh March VLCC cargoes materialized this week in the Middle East, boosting the month's cargo tally to an eight-month high of 131 cargoes, despite expectations by many market participants for March volume to match February's on a daily cargo rate basis - which implied fewer than 120 cargoes. A small number of Iranian cargoes also contributed to the March tally, representing as many as four (including options) and a likely harbinger of stronger cargo volumes to come.

Adding to this week's demand run, fresh VLCC inquiry in the West Africa market was strong amid a progression into April loadings. These followed disfavorable Saudi and Iranian OSPs (Official Selling Prices) to Asian buyers for April cargos, which pushed Asian VLCC demand into the West Africa market. Greater implied AG-WEST and WAFR-FEAST voyages imply both greater ton-miles and lower levels of fleet efficiency.



### Supply

Lower availability levels in the Middle East market have has resulted from an extending of instances of delays in China, where weather issues have curtailed cargo operations and slowed the pace of return ballast to the Middle East. As these units return to the market, a fresh reduction of available units could accompany the normal reappearance time of units fixed to transport March cargoes from Basrah which have been substantially delayed (up to 15 days for heavy crude and 12 days for light crude).



Monday, March 14, 2016 (Week 11)

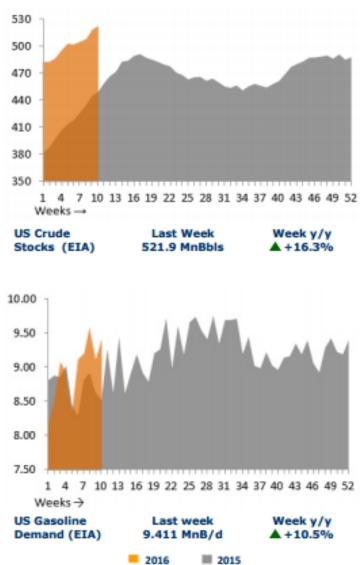
SHIPPING MARKETS

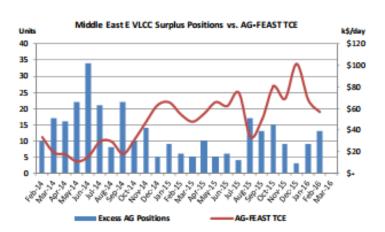
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# Tanker Market – Weekly Highlights

Spot Market	WS/LS	TCE ~\$/day	WS/LS	TCE ~\$/day
VLCC (13.0 Kts L/B)	4-	-Mar	11	-Mar
AG>USG 280k (TD1)	28.0	\$18,149	50.0	\$39,372
AG>USG/CBS>SPORE/AG		\$55,084		\$79,113
AG>SPORE 270k (TD2)	52.5	\$44,525	97.5	\$93,372
AG>CHINA 265k (TD3C)	52.5	\$39,030	97.5	\$85,764
WAFR>USG 260k (TD4)	65.0	\$56,739	92.5	\$83,890
WAFR>CHINA 260k (TD15)	60.0	\$48,502	87.5	\$75,559
CBS>SPORE 270k	\$4.85m	-	\$5.50m	
SUEZMAX (13.0 Kts L/B)				
WAFR>USAC 130k	65.0	\$24,081	75.0	\$28,264
WAFR>UKC 130k (TD20)	67.5	\$21,654	75.0	\$24,444
BSEA>MED 140k (TD6)	72.5	\$27,636	77.5	\$30,968
CBS>USG 150k	77.5	\$35,839	77.5	\$34,758
AFRAMAX (13.0 Kts L/B)				
N.SEA>UKC 80k (TD7)	92.5	\$24,768	92.5	\$23,792
AG>SPORE 70k (TD8)	117.5	\$31,404	130.0	\$34,727
BALT>UKC 100k (TD17)	72.5	\$29,286	70.0	\$26,471
CBS>USG 70k (TD9)	137.5	\$34,686	135.0	\$32,985
MED>MED 80k (TD19)	80.0	\$17,663	120.0	\$35,683
PANAMAX (13.0 Kts L/B)				
CBS>USG 50k (TD21)	130.0	\$13,908	120.0	\$10,808
CONT>USG 55k (TD12)	102.5	\$15,973	90.0	\$11,793
ECU>USWC 50k	235.0	\$41,825	220.0	\$37,930
CPP (13.0 Kts L/B)				
UKC>USAC 37k (TC2)	112.5	\$12,204	97.5	\$8,618
USG>UKC 38k (TC14)	100.0	\$17,516	90.0	\$8,485
USG>UKC/UKC>USAC/USG		\$17,516		\$13,760
USG>POZOSCOLORADOS 38k	\$550k	\$24,367	\$475k	\$18,733
CBS>USAC 38k	160.0	\$22,031	130.0	\$15,664
AG>JPN 35k	130.0	\$13,191	133.5	\$13,092
AG>JPN 75k (TC1)	87.5	\$19,295	97.5	\$21,504
AG>JPN 55k (TC5)	105.0	\$16,762	114.0	\$17,987

Time Charter Market \$/day (theoretical)	1 Year	3 Years
VLCC	\$50,000	\$40,000
Suezmax	\$35,000	\$30,000
Aframax	\$27,000	\$23,500
Panamax	\$23,000	\$21,000
MR	\$17,750	\$17,500





Monday, March 14, 2016 (Week 11)

SHIPPING MARKETS

# Tanker Market – Weekly Highlights

### VLCC

### **Middle East**

Rates to the Far East gained 12.3 points w/w to an assessed average of ws62.5. Corresponding TCEs jumped 30% to an average ~\$52,546/day. The route is presently assessed at ws75 with TCE yield of ~\$65,217/day. Rates to the USG via the Cape were assessed at an average of ws31.8, representing a weekly gain of 2.8 points. Amid lower ex-CBS rates, however, triangulated Westbound trade earnings were off 5% w/w ~\$57,565/day.

#### **Atlantic Basin**

The West Africa market saw rates gain in tandem with the Middle East market and the WAFR-FEAST route was assessed at an average of ws64, representing a weekly gain of 7 points. Corresponding TCEs rose by 15% w/w to an average of ~\$51,845/day.

The ongoing Caribbean market demand slump was worsened this week by a lack of April stem confirmations and one charterer ballasting four units to the region from Asia to service their own program cargoes. Rate downside, however, was limited by rising sentiment elsewhere, which has already seen USG/CBS positions examine ballasts to West Africa. As April stem confirmations materialize next week, continued strength in the West Africa market could see charterers need to compete more aggressively and push CBS-SPORE rates back above the \$5.0m level. This week the route was steady at \$4.85m.

#### Suezmax

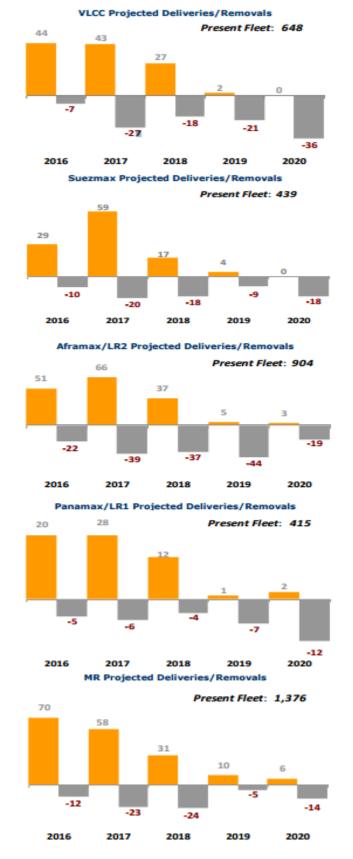
Suezmax demand in the West Africa market was busier this week as charterers covered remaining March cargoes, which were more abundant a slow month for VLCCs which left more cargo to the smaller class. A total of 17 fixtures were reported, representing a 21% w/w gain. Rates on the WAFR-UKC route gained 12.5 points over the course of the week to a closing assessment of ws75. Though April VLCC loadings are shaping up to account for a larger share than during March, Suezmaxes could find further rate support by competing with VLCCs as the smaller class presently offers a 17% \$/MT freight discount.

### Aframax

Rates in the Caribbean Aframax market were softer this week with the CBS-USG route shedding 2.5 points to conclude at ws135. Regional demand was off 40% w/w with just nine fixtures reported. Some upside was observed at the start of the week due to port closures; though the impact on supply/demand fundamentals were largely offset by the presence of a small number of prompt ships, by the close of the week the lackluster extent of fresh demand had taken its toll. With availability expected to be boosted by units ballasting into the region, failing a strong rise in inquiry at the start of the upcoming week rates should remain soft.

### Panamax

Panamax markets on both sides of the Atlantic were softer this week on rising availability and limited demand. In the Caribbean, rates on the CBS-USG route shed 10 points to conclude at ws120. Steady recent demand this week, however, should see rates stabilize during the start of the upcoming week.



Monday, March 14, 2016 (Week 11)

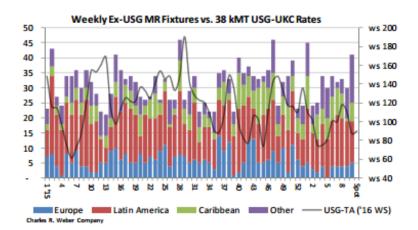
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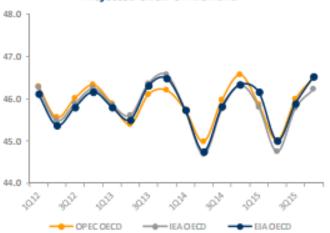
## Tanker Market – Weekly Highlights

#### MR

USG MR demand jumped 37% this week to a nine-week high of 41 fixtures. Of these, five were bound for points in Europe (+25%, w/w), 20 were bound for points in Latin America and the Caribbean (+25% w/w) and the remainder were for alternative destinations or are yet to be determined. The strong export flow comes despites an extended PADD 3 refinery utilization slump as this is offset by slow US distillate demand and high product inventories. The demand gains drew on availability, with the two-week forward view of available tonnage off 21% w/w to 27 units.

Rates commenced the week with an extending of the softness observed last week. However, after the extent of this week's demand became apparent in the shorter list, some fresh upside prevailed at the close of the week. The USG-UKC route dropped 15 points from last week's closing assessment to ws85 before rebounding to ws90 on Friday. Meanwhile the USG-POZOS route closed the week off 25 points from a week ago at \$475k lump sum, having fallen earlier into the low-\$400s. The tight supply/demand positioning should support stronger rate gains on further testing at the start of the upcoming week.



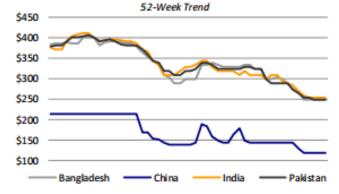


Projected OECD Oil Demand





Tanker Demolition Values (\$/Idt)





Monday, March 14, 2016 (Week 11)

SHIPPING MARKETS

# Dry/Wet & TC Rates

### DRY TIME CHARTER ESTIMATES\* (pdpr)

		6 MOS		1 YR		2 YR
	ATL	PAC	ATL	PAC	ATL	PAC
HANDY (32k dwt)	<b>أ</b>	\$4,400	<b>أ</b>		\$6,000	\$5,650
SUPRA (56k dwt)	<b>\$</b> 5,100	<b>أ</b> \$4,900	<b>\$5,200</b>	<b>\$4,750</b>	<del>→</del> \$6,500	<b>أ</b> \$5,900
ULTRA (62k dwt)	<b>أ</b>	<b>أ</b> \$4,850	<b>أ</b>	<b>أ</b>	<b>أ</b>	\$6,200
PANA/KMAX (76k-82k dwt)	<b>\$5,400</b>	<b>\$5,250</b>	<b>\$5,750</b>	<b>\$5,500</b>	<b>-</b> ≱ \$6,600	<b>1</b> \$6,000
CAPE (170k dwt)	<b>∌</b> \$4,500	<b>-</b> ≱ \$4,500	<b>∌</b> \$5,500	<b>∌</b> \$5,500	<b>∌</b> \$8,000	€ \$8,000

**Dry comment:** A positive momentum in the Dry Bulk Market can be seen this week, as BDI in gradually increasing, added 34 to 335 since last week. Meanwhile, the period rates across the board show some movement for Panamaxes biz in Pacific with rates hovering just above \$5,500/day for 10-15 months trading. Still the Capes are the worst performers especially in short period contracts staying stable at \$4500.

		FFA DRY		
	CAPE	PANA	SUPRA	HANDY
6 MOS	\$3,900	\$4,200	\$4,600	\$4,000
<b>12 MOS</b>	\$5,500	\$4,600	\$5,000	\$4,300
24 MOS	\$6,200	\$5,000	\$5,200	\$4,500
		FFA WET		
	TD3	TD7	TC2	TC6
1 MOS	\$49,000	\$26,500	\$12,000	\$11,200
2 MOS	\$41,000	\$29,000	\$14,000	\$11,500
3 MOS	\$62,000	\$27,000	\$22,000	\$22,500
12 MOS	\$35,000	\$35,500	\$12,500	\$10,000

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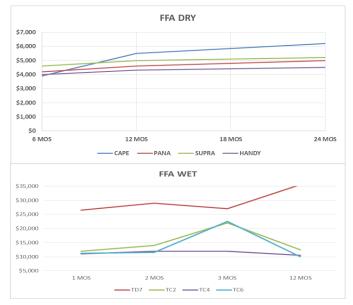


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## TANKER TIME CHARTER ESTIMATES\* (pdpr) - Non-Eco tonnage

_		1 Y R		2 YR		3 YR		5 YR	
HANDY	-	\$16,000	-	\$15,250	₽	\$15,500	⇒	\$14,500	
MR IMO3		\$17,500		\$17,000		\$16,250		\$15,600	
LR1	-	\$21,250	-	\$20,500	₽	\$20,500	⇒	\$20,000	
LR2 (115 dwt cpp & dpp)		\$25,500		\$24,250		\$24,000		\$23,000	
AFRA (115dwt)	-	\$24,500	♦	\$23,250	♦	\$22,500	⇒	\$22,000	
SUEZ		\$31,000		\$29,750		\$28,750		\$27,750	
VLCC	€	\$42,500	♦	\$41,000	₽	\$38,500		\$35,000	

**Tanker Comment:** Another slow down to the rates across the board. Only a few strategic fixtures concluded, from negotiations existing previously. Suezmaxes showed slight decrease in period rates for 2-5YRS while Handys, MRs and LRs remained at the same levels.



**FFA DRY** – FFA's seem to continue rising up as the physical market during the week showing optimism, apart from the Capes which are still in their worst levels.

**FFA WET** – We seeing a recovery in tanker FFA's after weaker physical market in last few days kept futures higher driven by the shifts in tanker freight rates, higher oil shipment volumes, refiners exporting higher quantities and longer tonne per miles affected rates and sentiment.





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