



## TANKERS

## CHARTERING

## Crude

The VLCC market didn't manage to keep its momentum as demand faded away. The quiet spell was reflected in a 10 point drop MEG/West and Far East voyages leaving MEG/Singapore range untested and estimated only in below table. The Atlantic market stayed flat due to very tight supply of tonnage and continued interest for fuel-trade Cont to East. Anticipated outstanding numbers of VLCC cargoes should indicate a firmer market, but as they are not materializing, this market remains under pressure. The Atlantic Suezmax market is firming, and the rates are moving upwards, and owners are presently securing rates at the ws 155 level for TA voyages. The MED and BLSEA market is significantly more active this week, and rates have now increased to the ws 155/160 level. The NSEA Aframax saw little inquiry last week, and rates declined about 5 ws points. Unfortunately this was also the case in the MED/BLSEA with cross MED voyages trading at ws 115 at time of writing. The CARIBS up coast Aframax market took a breather last week, with very few cargoes quoted. But with limited tonnage availability and delays due to bad weather, this market remained firm.

## Product

The Market East of Suez has been more or less steady the whole week, with little activity. MRs loading in Spore for discharge Japan remained at ws 190 level basis 30,000 mts. LR1s trading Ag/Japan didn't show any movement during the week and was stalled at ws 180 basis 55,000 mts. LR2s trading the same route basis 75,000 mts were also slow, and rates were unchanged at ws 150. Cargoes from AG going to UKC, on the contrary, showed healthy improvements favourable to owners' side, and were reported around usd 2.4 million compared to usd 2.0 million last week. The activity is still rather slow East of Suez, and with increased tonnage availability, we don't expect dramatic change over the week to come. There was definitely a soft undertone in the transatlantic market with more tonnage becoming available mid March, and the rates have declined to ws 240 basis 37,000m/t. The LR1 market Baltic/USAC was quiet, but there were a few Far East fixtures, so rates transatlantic gained 10 ws points from last week and ended at ws 185 basis 65,000m/t. Handies trading NWE was slightly firm, and the rates improved to ws 250 for 22,000m/t. The Caribbean MR market was a bit tight on the tonnage, and with a few USG/UKC-M enquiries the market firmed to ws 195 basis 38,000m/t. With the built up of tonnage basis mid month on the Continent, we believe the rate could further soften. However, the LR market will remain steady for the upcoming week.

## ACTIVITY LEVEL

VLCC	Suezmax	Aframax	Product
Soft	Firming	Mixed	Mixed

RATES This Week Last Week Low 2008 High 2008

RATES	This Week	Last Week	Low 2008	High 2008	
<b>DIRTY (Spot WS)</b>					
MEG / West	VLCC	85.0	100.0	80.0	175.0
MEG / Japan	VLCC	120.0	137.5	95.0	255.0
MEG / Singapore	260,000	122.5	140.0	95.0	265.0
WAF / USG	260,000	120.0	100.0	85.0	190.0
WAF / USAC	130,000	155.0	125.0	115.0	250.0
Sidi Kerir / W Me	135,000	160.0	110.0	110.0	245.0
N. Afr / Euromed	80,000	115.0	125.0	115.0	195.0
UK / Cont	80,000	120.0	125.0	117.5	200.0
Caribs / USG	70,000	230.0	225.0	105.0	325.0

## CLEAN (Spot WS)

MEG / Japan	75,000	150.0	150.0	145.0	200.0
MEG / Japan	55,000	180.0	180.0	175.0	240.0
MEG / Japan	30,000	265.0	250.0	215.0	330.0
Singapore / Japan	30,000	190.0	195.0	180.0	265.0
Baltic T/A	65,000	185.0	175.0	165.0	215.0
UKC-Med / States	37,000	240.0	215.0	195.0	260.0
Caribs / USNH	38,000	195.0	185.0	180.0	235.0

## 1 YEAR T/C (usd per day) (theoretical)

VLCC	(modern)	70,000	70,000	60,000	70,000
Suezmax	(modern)	42,000	42,000	42,000	47,500
Aframax	(modern)	30,000	30,500	30,000	35,000
LR2	105,000	32,000	32,000	31,500	32,000
LR1	80,000	27,000	27,000	26,500	27,000
MR	40,000	22,500	22,500	22,500	23,750

VLCCs fixed all areas last week:	28	previous week:	38
VLCCs avail. in MEG next 30 days:	68	last week:	57

## SALE AND PURCHASE

Vessel	Size	Built	Buyer	Price	Comm.
Seletar Spirit	98,300	1988	Chinese	17.50	D/S, for conv
Sentosa Spirit	97,200	1989	Chinese	19.50	D/S, for conv
Seraya Spirit	97,000	1992	Chinese	26.50	D/S, for conv
Sea Panther	97,100	1990	Chinese	40.00	D/S, for conv
Sea Leopard	95,000	1990	Chinese		enbloc
Arius	84,000	1986	Undisclosed	22.50	IMO III
Sea Runner	47,000	1992	Trustoil	28.50	D/H, IMO III
Rowan	44,600	1991	Greeks	18.00	D/H, IMO III
Jag Panna	37,400	2007	Motia	51.00	Each
Jag Payal	37,400	2007			Enbloc
Katabami Maru	5,700	1988	UAE	4.20	D/B

## DRY BULK

## CHARTERING

## Handy

The market conditions were very stable in the all areas. The rates remained pretty flat throughout the week, but we have seen some nice fixtures. Nord Discovery was fixed at usd 73,500 for the voyage from Haldia to China, and Triple Ever was done at usd 80,000 for the same route. On the other hand, MV Olympias was paid usd 61,000 for the same destination but delivery west coast India. Jin An was done at usd 61,000 and Stella Maris at usd 63,000 for one year employment. The average index moved up a bit to usd 52,678.

## Panamax

The Panamax market was very firm this week, and the average of the 4 t/c routes increased usd 8000. Especially the Pacific market was strong this week: both rounds and backhaul went up about usd 10/15,000 daily. Atlantic rounds are now fixing in the region of low/mid usd 70,000, while the few vessel able to breach IWL have fetched high usd 80,000 daily. Trip to Far East are now hovering in the low usd 80,000 lvl. The period market is very active. 1 yr is fixed at usd 73,000 on LME type delivery Cont FH in March, while 3 yrs on a 72,000 dwt open Skaw/Passero Apr/June fixed usd 55,000 on average. The Pacific market is very HOT this week. Backhaul just fixed usd 55,000 on LME type delivery Japan, and rounds on a 77,000 dwt open Japan fixed Nopca round at usd 69,000. These levels are about usd 10/15,000 higher than last week. The period market is also active, with one year done at usd 70,000 earlier this week, and now owners are aiming more at the 75,000 level.

## Capesize

The strong readjustment from last week continued with the average of the 4 t/c routes increasing from usd 116,000 to usd 136,000 daily. A modern 172,000 dwt obtains usd 127,000 daily for transatlantic round voyage, whilst a 170,000 dwt, blt 2000, fixed usd 190,000 daily for trip from Continent via Brazil to the Far East. The main route 160,000 mt 10 pct iron ore Tubarao/Beilun+Baoshan was hovering at usd 73 pmt. Strong activity in the Pacific was evident with rates for modern 172,000 dwt increasing from usd 115,000 to usd 145,000 daily for an Australian round voyage. Some period activity, where a 203,000 dwt, blt 2006, was reported fixed at usd 145,000 daily for 1 yr dely Jpn end March/early April.

## ACTIVITY LEVEL

Capesize	Panamax	Handysize
Strong	Firm	Stable

RATES This Week Last Week Low 2008 High 2008

CAPESIZE (usd/day, usd/tonne)	This Week	Last Week	Low 2008	High 2008
TCT Cont/Far East (172' dwt)	190,000	168,000	120,000	204,000
Tubarao / R.dam (Iron ore)	33.00	30.50	24.50	42.25
Queensland / R.dam (Coal)	50.00	42.75	38.00	57.00

## PANAMAX

Transatlantic RV	69,000	65,250	50,000	73,000
TCT Cont / F. East	79,000	74,500	58,500	79,000
TCT F. East / Cont	53,000	40,000	30,750	53,000
TCT F. East RV	67,000	50,000	33,500	67,000
Murmansk b.13-ARA 15/25,000 sc	22.45	21.40		23.65
Murmansk b.13-L.pool 15/25,000 sc	23.45	22.40		24.90

Murmansk/Rotterdam and Murmansk/Liverpool rates calculations are always based on Wednesday's Baltic TARV index value as reported

## HANDYSIZE

Atlantic RV	51,250	50,750	47,500	79,000
Pacific RV	51,500	49,500	27,500	51,500
TCT Cont / F. East	60,750	60,000	56,250	74,000

## 1 YEAR T/C (usd per day)

Capesize	150,000 dwt	130,000	120,000	95,000	142,000
Capesize	170,000 dwt	145,000	135,000	110,000	157,000
Panamax	75,000 dwt	74,000	71,000	55,000	74,000
Handysize	53,000 dwt	61,000	58,000	48,000	62,000

Baltic Dry Index (BDI): This Week: 8162 Last week: 7299

## SALE AND PURCHASE

Vessel	Size	Built	Buyer	Price	Comm.
Mineral Monaco	180,300	2005	Bocimar J/V	37.50	p.opt, incl short TC
Sungdong resale	170,000	2010	Undisclosed	99.00	
Medi Roma	72,300	2001	Greeks	75.00	del Q3 08
Snow Falcon	50,200	2003	Undisclosed	65.00	del mid 08
Tango Glory	48,200	2001	Greeks	64.00	del mid 08
Amanda C	41,400	1984	Koreans	28.00	del mid 08
Power	27,000	1977	Greeks	6.00	
Leyla Deval	5,700	1984	Turkish	5.40	



**GAS**

**CHARTERING**

The VLGC market was left behind in the doldrums unaffected by the strong crude oil prices and the rapid increase in Far East LPG prices. The only positive news in the VLGC market was that a couple of mature vessels were disposed of and will eventually be off the list of trading ships plus the fact that VLGC spot rates "cannot" go below current mid usd 20s level basis MEG/Japan. It goes without saying; Owners will not charter the vessels out at rates where the gross freight rate is lower than the voyage related expenses (Fuel and port charges). OPEX is running "in the background" whether a vessel is idle or trading, and to cover the same in full (+ Fuel/Port charges), the MEG/Far East rate needs to be roughly usd 34/35 pmt on a modern VLGC. It is the revolving problem of far too few fob cargoes from exporters that causes the current misery, and of course the fact that 2 VLGC NBs "pop out" from yards every single month for the balance of 2008. More LPG export availabilities are expected mid year and should hopefully ease the imbalance.

**ACTIVITY LEVEL**

COASTER	15-23,000 cbm	82,000 cbm
Low	Moderate	Low

RATES	This Week	Last Week	Low 2008	High 2008
SPOT MARKET				
82,000 cbm / FR	195,000	215,000	195,000	1,050,000
57,000 cbm / FR	920,000	930,000	920,000	980,000
35,600 cbm / FR	910,000	910,000	900,000	955,000
20,000 cbm / SR*	880,000	880,000	880,000	960,000
10,000 cbm ETH**	720,000	720,000	720,000	740,000
6,500 cbm / SR	570,000	570,000	565,000	570,000
COASTER Europe	225,000	225,000	225,000	290,000
COASTER Asia	250,000	252,500	250,000	262,500

\* 20,000 cbm s/r reflects average spot market, LPG and Petchems (segment 15,000 / 23,000 cbm)

\*\* 10,000 cbm eth reflects average spot market, Petchems and LPG (segment 8,200 / 12,500 cbm)

LPG/FOB prices	Propane	Butane	ISO
FOB North Sea / ANSI	783.50	790.00	
Saudi Arabia / CP	820.00	825.00	
MT Belvieu (US Gulf)	751.54	792.79	885.95
Sonatrach : Bethioua	795.00	795.00	

**SALE AND PURCHASE**

Vessel	Cbm	Type	Built	Buyers	Price	Misc
Gas Prunus	3,300	P	1992	South Korean	6.50	

**DEMOLITION**

Vessels sold for demolition	VLCC/VLOO	SUEZMAX	CAPE/OBO
Year to date 2008:			
Year to date 2007:	0	1	0
2007 total:	0	2	0

**SOLD FOR DEMOLITION**

Vessel name	Size	Ldt	Built	Buyer	Price
MT Carmelia	88,850	20,760	1987	Bangladeshi	670
MV Kota Berlian	853 TEU	8,300	1976	Bangladeshi	630

**NEWBUILDING**

**GENERAL COMMENT**

The steady pace in the newbuilding market seen recently, continues into March. Contracts are being placed in most segments and last year's high price levels are being reconfirmed. This week we continue to see interest in the Handysize segment, with eight contracts being placed in China. Worth noticing this week is that STX has secured new contracts for their 6500 cbm and 9000 cbm LPG designs from Eships and Naftomar. In Europe, Flensburger Werft secured contracts for four RoRos from Clipper-owned Seatruck.

**ACTIVITY LEVEL**

Tankers	Dry Bulkers	Others
Stable	Stable	Stable

Average Far Eastern Prices

PRICES	This Week	Last Week	Low 2008	High 2008	
VLCC	300'dwt	142.0	142.0	141.0	142.0
Suezmax	150'dwt	88.0	88.0	88.0	88.0
Aframax	110'dwt	70.0	70.0	69.0	70.0
Product	47'dwt	51.0	51.0	51.0	51.0
Capesize	180'dwt	93.0	93.0	93.0	95.0
Panamax	76'dwt	52.0	52.0	52.0	52.0
Handymax	56'dwt	46.0	46.0	45.0	46.0

**NEWBUILDING CONTRACTS**

Type	No	Size	Yard	Owner	Del	Mill\$	Comm.
BC	1	32000 dwt	Taizhou Maple Leaf	Adani	2010		
BC	2	32000 dwt	Taizhou Maple Leaf	STX Pan Ocean	2012		
BC	1	32000 dwt	Taizhou Maple Leaf	Silver Star	2010		
BC	4	32400 dwt	Mawei	VEGA-Reederei	2011		
BC	4	57000 dwt	Yangzhou Guoyu	Atlas	2010/11		
CO	2	1000 teu	Jiangdong	Briese-Schiffahrts	2010/11		
CO	1	1440 teu	Peene Werft	JR Ship Management	2010		
CO	1	13100 teu	HHI	MPC	2012	170	option declared
Cruise	1	2825 pax	Meyer Werft	Celebrity Cruises	2012		
LPG	2	2700 cbm	Breko	Chemgas	2010/11		
LPG	2	6500 cbm	STX	Eships	2011		
LPG	3	9000 cbm	STX	Naftomar	2011		
MT	2	114700 dwt	Samsung	GEM	2011	80	LR2
PC	4	50000 dwt	STX	Pietro Barbaro	2010	51.5	
RoPax	4	1500 pax	Vigo	Naviera Armas	2011	190	
RoRo	4	3100 lm	Flensburger	Seatruck Ferries	2011/12		
RoRo	3	3735 lm	Flensburger	Ulusoy Sealines	2012/13		

**MARKET BRIEF**

Rate of exchange	This Week	Last Week	Low 2008	High 2008	
JPY/USD	103.73	106.36	103.73	111.45	
KRW/USD	948.75	938.10	937.35	954.10	
NOK/USD	5.17	5.22	5.17	5.54	
USD/EUR	1.52	1.51	1.46	1.52	
Interest rate					
Eurodollar 12 mnths	2.69	2.87	2.69	4.25	
EuroNOK 12 mnths	6.01	5.90	5.67	6.01	
Commodity prices					
Brent spot (USD)	98.46	99.48	87.52	99.48	
Bunker prices					
Singapore	180 CST	495.00	489.00	451.00	502.00
	380 CST	479.00	479.00	440.00	492.00
	Gasoil	876.00	876.00	770.00	876.00
Rotterdam	180 CST	495.00	481.00	432.00	495.00
	380 CST	469.00	447.00	404.00	469.00
	Diesel	840.00	822.00	702.00	840.00

